

Annual Report **2018**

Financial Statements of DHB Bank for the Year 2018



DHB Bank
DEMİR-HALK BANK (NEDERLAND) N.V.



Table of Content	◀
About DHB Bank	◀
Report of the Supervisory Board	◀
Report of the Managing Board	◀
DHB Bank Overview	◀
Corporate Governance	◀
Statement of Financial Position	◀
Statement of Profit or Loss	◀
Statement of Comprehensive Income	◀
Statement of Changes in Equity	◀
Statement of Cash Flows	◀
Notes to the Financial Statements	◀
Other Information	◀
DHB Bank Locations and Contact Details	◀

ABOUT DHB BANK	3
1. Outline	4
2. Mission Statement	4
3. Vision Statement	4

REPORT OF THE SUPERVISORY BOARD	5
4. Proposal to the Annual General Meeting of Shareholders	6
5. Overview of the Supervisory Board	6
6. Corporate Governance and Compliance	7
7. Risk Management, Audit and Internal Control Systems	7
8. Strategy	8
9. Financial Performance	9
10. Related Party Transactions	9
11. Self-Evaluation	9
12. Lifelong Learning	9
13. Board Composition	10
14. Stakeholders	10

REPORT OF THE MANAGING BOARD	13
15. 2018 Highlights	14
16. Shareholders	14
17. Lifelong Learning	14
18. Corporate Governance & Risk Management	14
19. Environment	15
20. Strategy	16
21. Financial Review	17
22. Organization and Operations	23
23. Expectations	25
24. Board and Staff	26
25. Conformity Statement	27

DHB BANK OVERVIEW	29
26. Business Overview	30
27. Organizational Overview	32

CORPORATE GOVERNANCE	35
28. Introduction	36
29. Managing Board	36
30. Supervisory Board	39
31. Bankers' Oath	43
32. Clients First	43
33. Policies and Procedures	43
34. Risk Governance and Management	45
35. Remuneration	48
36. Dutch Banking Code	48

STATEMENT OF FINANCIAL POSITION	50
STATEMENT OF PROFIT OR LOSS	51
STATEMENT OF COMPREHENSIVE INCOME	52
STATEMENT OF CHANGES IN EQUITY	53
STATEMENT OF CASH FLOWS	54

NOTES TO THE FINANCIAL STATEMENTS	55
1. Corporate Information	56
2. Basis of Preparation	56
3. Summary of Significant Accounting Policies	56
4. Statement of Financial Position	75
4.1 Cash and Balances with Central Banks	75
4.2 Financial Assets and Liabilities at FVPL	75
4.3 Financial Assets at FVOCI (2017: Available for Sale Financial Assets)	76
4.4 Securities at Amortized Cost (2017: Held To Maturity)	76
4.5 Loans and Advances – Banks (Amortized Cost)	77
4.6 Loans and Advances – Customers (Amortized Cost)	77
4.7 Hedge Accounting	78
4.8 Property and Equipment & Assets Held for Sale	80
4.9 Intangible Assets	81
4.10 Income Tax Assets	81
4.11 Other Assets	82
4.12 Due to Banks	82
4.13 Deposits from Customers	83
4.14 Provisions	83
4.15 Income Tax Liabilities	86
4.16 Other Liabilities	86
4.17 Share Capital	87
4.18 Revaluation Reserves	87
4.19 Defined Benefit Obligation Reserve	87
4.20 Retained Earnings	87
5. Statement of Profit or Loss	88
5.1 Net Interest Income	88
5.2 Net Fee and Commission Income	88
5.3 Result on Financial Transactions	89
5.4 Other Operating Income	89
5.5 Staff Expenses	90
5.6 Other Administrative Expenses	90
5.7 Net Impairment Charge	91
5.8 Taxation	91
5.9 Dividends	92
6. Additional notes	92
6.1 Commitments and Contingent Liabilities	92
6.2 Related Parties	93
6.3 Capital Adequacy	94
6.4 Fair value Measurement of Assets and Liabilities	95
6.5 Offsetting Financial Assets and Financial Liabilities	100
6.6 Transfer of Financial Assets	101
6.7 Subsequent Events	102
7. Risk Management	102
8. Profit Appropriation	121

OTHER INFORMATION	123
Independent Auditor's Report	124
Profit Appropriation	129

DHB BANK LOCATIONS AND CONTACT DETAILS	130
---	-----



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

ABOUT DHB BANK



About DHB Bank

- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

1. OUTLINE | Demir-Halk Bank (Nederland) N.V. – hereafter referred to as DHB Bank – was established as a commercial bank under Dutch law in 1992. Headquartered in Rotterdam, the bank conducts its activities through locations in the Netherlands, Germany, Belgium, and Istanbul. It is a self-standing, self-sufficient and mature organization that possesses all the necessary functions to conduct its operations independently with 113 staff in total. As of year-end 2018, the bank's balance sheet size and equity were EUR 1,606.4 million and EUR 238.1 million respectively. The bank's business overview is presented under the section 'DHB Bank Overview' of this annual report.

Owned by HCBG Holding B.V. (70%) and Türkiye Halk Bankası A.Ş. (30%), DHB Bank has a two-tier management structure, the Managing Board and the Supervisory Board. Both shareholders have equal voting rights proportional to their shares; there are no non-voting shares in DHB Bank, neither shares with no or only a limited right on profit sharing or a specification of the powers attached to those shares.

HCBG Holding B.V., whose principal business activity is to act as a financial holding company, is 100% owned by Dr Halit Cingilloğlu. In addition to DHB Bank, the holding has 38.5% shares in Access Financial Services IFN S.A. Romania, 37.17% shares in C International (Nederland) N.V. and 9.7% shares in C Faktoring A.Ş. in Turkey.

Türkiye Halk Bankası A.Ş. (Halkbank), with EUR 62.5 billion in balance sheet size, is one of the largest banks by assets in Turkey; its main shareholder is the Turkish Sovereign Wealth Fund with a 51.10% stake, while 48.88% is free float, and the remainder is held by other shareholders. Halkbank, which has established itself as the leading bank for financing SMEs in Turkey, continues its mission to contribute to the country's economic development. Halkbank possesses various subsidiaries and affiliated companies in Turkey, mainly in the financial sector, as well as other bank subsidiaries in Macedonia and Serbia and affiliate bank in Hungary.

On 8 October 2018, Moody's Investors Service affirmed DHB Bank's Counterparty Assessment of Baa2, its Counterparty Risk Ratings of Baa3 and its Long Term Deposit rating of Ba1 with negative outlook.

DHB Bank continued its operations in 2018 by creating value for all its stakeholders while living up to its economic and social responsibilities.

FINANCIAL HIGHLIGHTS

	2018 (EUR 000)	2017 (EUR 000)
Total assets	1,606,412	1,826,851
Loans and receivables – banks	183,308	212,195
Loans and receivables – customers	1,096,792	1,099,549
Due to banks	155,560	338,161
Deposits from customers	1,203,987	1,237,094
Total equity	238,105	241,818
Net interest income	53,512	60,312
Net fee and commission income	1,345	1,454
Result on financial transactions*	(14,033)	(20,055)
Net profit	14,443	17,003
Non-performing loans (NPL)	1.16%	0.82%
NPL coverage ratio	85.8%	92.2%
Solvency ratio**	18.65%	16.91%
Number of employees	113	109
Number of locations	7	7

* The result on financial transactions represents mainly the cost of swap transactions (that are not designated for hedge accounting purposes) conducted by the bank for funding its loans in USD and TRY denomination.

** The solvency ratios exclude the annual net profits for both years.

2. MISSION STATEMENT

Delivering quality through transparent and fairly priced products and services to our clients in a select number of countries in order to foster mutually beneficial long-term relationship for sustainable business success in favour of all our stakeholders.

3. VISION STATEMENT

Being an international bank of choice in the niche markets where we operate, a trusted partner for our customers, a valuable investment for our shareholders, a preferred employer for our staff, and a good corporate citizen for society.



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

REPORT OF THE **SUPERVISORY** BOARD

02

Report of the Supervisory Board

We are pleased to present the report of the Supervisory Board (SB/ the Board) and the financial statements of DHB Bank for the year ending 31 December 2018.

These financial statements were prepared by the Managing Board (MB), and have been audited by Ernst & Young Accountants LLP. The external auditors' unqualified report is attached to the annual accounts.

4. PROPOSAL TO THE ANNUAL GENERAL MEETING OF SHAREHOLDERS

We propose to the annual General Meeting of Shareholders (GMS) to adopt the financial statements for 2018 and to adopt the proposal for the appropriation of the financial result, i.e. 100% dividend distribution from the net profit of financial year 2018.

We also propose to the GMS to discharge the Managing Board from liability with respect to its management of the bank's activities pursuant to Article 23, clause "d" of the Articles of Association (AoA) of the bank. Similarly, pursuant to Article 23, clause "e" of the AoA, we propose to the GMS to discharge the Supervisory Board from liability with respect to its supervision of the bank's activities.¹

5. OVERVIEW OF THE SUPERVISORY BOARD

DHB Bank's Supervisory Board is organized as a body with collegial working practices and with members having complementary and diverse qualifications as well as specific individual expertise in various banking fields.

As a main principle, the SB always pays specific attention to the benefit of all its stakeholders and particularly to the bank providing added value and appropriate services to its clients. The accumulation of new rules and regulations that were introduced in the banking sector over the past

years continued to require a great effort and attention on the part of the MB and the SB to align the bank's activities accordingly, and keep the stakeholders informed timely, comprehensively and appropriately.

In this line, as part of its working schedule, the SB regularly meets with the MB. The SB convenes pursuant to a pre-determined meeting schedule jointly approved before the beginning of the year. Aside meetings in person (at least 5 times per year), generally once or twice a month separate meetings are organized in the form of teleconferences for credit matters and urgent agenda items, if any. All these meetings are being attended by all the SB members and MB members, barring a few negligible exceptions.

The main matters discussed during the SB meetings usually include the regulatory, financial and economic environment and requirements, and other major issues, such as budgeting, the bank's business model and overall strategy, its financials and developments thereto, risk appetite & risk management and credit matters.

These topics, together with other bank-specific subjects, were covered extensively in the regular management reports as well as in the reports of the internal and external auditors. Succession planning is another subject of attention for the SB.

The SB fulfils some of its responsibilities via committees, namely Risk and Audit Committee, Related Party Transactions Committee, Remuneration and Compensation Committee, Supervisory Board Credit Committee and Nomination Committee. More information on the SB and its functioning and composition, including the duties of the committees, the main items discussed thereto and their composition are

¹ These proposals were unanimously approved by the annual general meeting of shareholders on 16 April 2019

explained under the section Corporate Governance of this Annual Report.

6. CORPORATE GOVERNANCE AND COMPLIANCE

Appropriate corporate governance is of great importance to any institution. It was made significantly more explicit and codified in DHB Bank in accordance with the many rules and regulations of the past few years. Furthermore, though the Dutch Corporate Governance Code is not applicable to DHB Bank because it is not a listed company, the bank has adopted the Code's relevant requirements, including internal risk management, internal audit and compliance. A dedicated 'Corporate Governance' section in this annual report comprehensively explains the respective practices at the bank. DHB Bank also follows in this regard developments regarding risk governance like the framework and guidance on enterprise risk management by COSO (Committee of Sponsoring Organizations of the Treadway Commission COSO).

Along with its committees, the SB continued in 2018 to closely monitor compliance with regulatory requirements. The EU's 4th AML Directive, which went into full force on 26 June 2017, expanded the broad definition of "criminal activity" in line with the revised FATF Recommendations. This Directive was transposed to the national law in the Netherlands on 25 July 2018. The EU Anti-Tax Avoidance Directive (ATAD) went into effect on 1 January 2019 for the all 28 member states. Subsequently, DNB issued "Best Practice on Tax Integrity Risk" in 2019. In view of the increasing requirements, DHB Bank is in the process of further enhancing its systematic integrity risk analysis as well as the customer due diligence process and transaction monitoring and reporting to meet the rising standards.

The Board is pleased to observe that DHB Bank continued full compliance - in both text and spirit - with the stipulations of Future-oriented Banking (FoB) guidance that was introduced in the Netherlands by the Dutch Banking Association in 2015. FoB comprises a social charter, an updated Banking Code and rules of conduct associated with the bankers' oath; it is intended to achieve an ethical, customer-oriented and sustainable banking sector in the Netherlands. The SB sincerely believes in the guidance and stipulations covered in this package and in DHB Bank applying these in its activities. All the stipulations of the new Dutch Banking Code are also fully adopted by DHB Bank; regarding compliance with the Banking Code, detailed information is provided in the bank's website.

7. RISK MANAGEMENT, AUDIT AND INTERNAL CONTROL SYSTEMS

The effectiveness of DHB Bank's internal risk management and control systems is an important area of interest for the Board; the primary function of Risk and Audit Committee (RAC), whose members have sound knowledge and experience on risk management, audit and internal control systems, is to monitor the respective effectiveness, among others.

In this line, the periodical meetings of the Risk and Audit Committee (RAC) are also attended by the MB members, by the senior managers of the internal audit, compliance, credits and risk management departments, and by the representatives of DHB Bank's external auditor, Ernst & Young Accountants LLP. As a routine practice, although not required, other SB members also generally participate in RAC meetings as guests; this practice ensures that all the members are adequately informed on all the relevant risk management subjects of the bank; this additionally facilitates decision taking in risk management matters overall.

Subjects regularly reviewed during RAC are financial reporting, internal audit matters and their recommendations & findings, internal control systems and risk management policies and practices, regulatory correspondence, quarterly credit portfolio risk reports, corporate governance and its applications, compliance, the assessment of the bank's risk appetite and its risk profile vis-à-vis the respective risk appetite as well as incident reports. The external auditor's periodical reports also constitute an agenda item of RAC. Relations with and compliance with the recommendations of the internal and external auditors constitute another attention point of the committee.

The risk appetite of the bank established and proposed by the MB and annually approved by the SB covers various risk dimensions including capital adequacy, liquidity, credit risks and concentration, market risks, operational risk, IT and information security, integrity and reputation risk, as well as compliance with regulations. For each risk type, the risk appetite level is aligned with DHB Bank's business model and with its respective expertise and experience. Through periodical assessments made by the Risk Management Department, and as reviewed by the RAC, it was verified that the bank's risk profile remained within the risk levels established in the risk appetite statement throughout 2018, with adequate explanations concerning (temporary) deviations.

The independent organizational position of the Internal Audit Department and the Compliance Department, with a direct information line to the RAC, also ensures an effective control in the respective fields.

The SB and the Supervisory Board Credit Committee (SBCC) regularly convened to assess and provide advice on the credit proposals of the Credit Committee of the bank.

In terms of risk absorption capacity, DHB Bank has a robust capital buffer by international standards to weather unexpected local and/or regional crises. A sticky retail deposit base, combined with the bank's liquid assets and the short average duration of the loan portfolio, enables DHB Bank to withstand possible liquidity squeezes in the market under plausible stress scenarios. This position is a result of and is supported by the bank's internal capital adequacy assessment process (ICAAP) and its internal liquidity adequacy assessment process (ILAAP), both of which were subject to the supervisory review and evaluation process (SREP) in 2018.

The bank's Recovery Plan sets out the possible key measures to be taken by DHB Bank in case of a near-default situation – without assuming the availability of publicly funded support – in order to emerge from a severe crisis independently and with its core business intact. Guidelines published by EBA on this subject are also taken into account in the Recovery Plan. The SB and RAC consider that the measures envisioned therein provide adequate comfort regarding the preparedness of the bank against severe crisis scenarios.

The bank's overall risk monitoring, reporting and control mechanisms were further improved in 2018. On this subject, the SB values the MB's achievements concerning sound operations and active risk management, and maintains its view that internal risk governance is adequately designed and efficiently working at DHB Bank. The SB also appreciates the constructive and effective dialogue that the MB has established with the Dutch Central Bank (De Nederlandsche Bank – DNB). The SB members also had a joint meeting with DNB delegates in 2018 to discuss regulatory and financial matters in relations to DHB Bank.

8. STRATEGY

The SB monitors the strategy development initiatives of the MB and has special interest in supervising the manner in which the MB implements long term value creation strategy;

these are followed via SB meetings and reports prepared by the MB. In this context, in line with the shareholders' expectation, the MB had developed – and implemented in the past years - certain measures to further streamline the bank's organisational structure and reduce its cost base – in alignment with its business model - in order to increase profitability against a backdrop of a continued negative/zero benchmark interest rates environment in its markets of operations. These measures yielded positive results without affecting the business model of the bank and its risk appetite. The SB closely followed their implementation and appreciated their timely completion as well as frequent reporting from the MB in this respect.

In addition, during a joint SB and MB strategy workshop that was organized in last quarter of 2018, possible different business opportunities for DHB Bank were jointly deliberated; in this line, prospects of new and complementary businesses are being explored by the MB, yet significant changes are not envisaged - in the short term - in DHB Bank's core strategy that consists of traditional banking; that is, principally retail deposits financing mostly wholesale lending to prime corporates and banks - predominantly in the European Economic Area, aside a smaller retail loans portfolio in Belgium.

The SB monitored the bank's continued adherence to the requirements of the Policy Rule on Maximizing the Deposits and Exposures Ratio under the Act on Financial Supervision as well, which guided the bank to expand more in the European Economic Area. The SB appreciates the Managing Board's intensive efforts for meeting and exceeding the relevant asset and liability diversification targets and furthering the bank's position and prospect in this context. Intensive commercial activities with sound operations and active risk management, supported by careful policy development and implementation, have continued in 2018 to bring about overall a satisfactory performance of the bank.

The SB considers strategy development and review as a continuing process that requires regular attention under changing market circumstances. The SB will continue its strategic oversight concerning the business model and activities of the bank on the basis of sound risk parameters, including strong solvency and liquidity levels in compliance with the regulatory requirements and in alignment with the approved 2019 risk appetite statement.

9. FINANCIAL PERFORMANCE

In the challenging and demanding environment of the past years, DHB Bank has successfully attained a certain maturity in terms of business profile and activities with clear-cut directions and working principles. Against this background, nevertheless 2018 continued to be marked with intense regulatory and supervisory requirements coupled with a relatively better economic environment in the EEA but low yields in general.

In this context, the bank attained anchorage in the EEA and pro-actively de-risked the balance sheet considerably from Turkey in light of the anticipated extreme circumstances in the country, carried very high liquidity and strong solvency throughout the year as a precautionary stance and continued to retain a reasonable NPL ratio with high coverage against the same backdrop. The SB highly regards this performance, which was delivered thanks to DHB Bank's strong risk management principles and overall organizational and operational structure.

The SB has continued to closely monitor the financial and economic developments in the Eurozone and particularly developments in Turkey – parallel to political and economic developments, along with the bank's general exposures and investment profile in terms of size, borrower segments and geographical coverage. The significant depreciation of TRY against hard currencies and geopolitical developments in Turkey throughout 2018 were a particular attention area for the SB members as well; the Board appreciates DHB Bank's capability to swiftly reduce the exposures in the country and the MB's prompt action to this end.

During 2018, among regular SREP-related subjects, DHB Bank was also in intense dialogue with DNB concerning several on-site-inspections and industry-wide thematic examinations on various themes, such as managing/monitoring terrorist financing risk, integrity risk, credit files and the like. The SB closely followed the outcomes of these supervisory initiatives that prompted the bank to further refine its policies, methodologies and practices in some cases.

10. RELATED PARTY TRANSACTIONS

The Related Party Transactions Committee (RPTC) of the SB, consisting of two independent SB members, reviewed the transactions that the bank intended to conclude with related parties in the ordinary course of business and informed the SB accordingly. The SB members related to the

shareholders do not participate in voting on the proposals involving their own group. This working principle, along with other practices and policies, is an important building block for the prevention of conflict of interests.

11. SELF-EVALUATION

The SB members annually provide the chairman of the SB with a written self-evaluation of their performance in relation to their functions in the bank. The subjects of this evaluation are comprehensive, including, in the overall framework of corporate governance, the involvement and contribution of each member, their cultural fit, their self-development, the effectiveness of the lifelong learning, and the relationship between the Supervisory Board and the Managing Board and the pursuit of the bank's interests, among others. This enables the SB members to examine their own and each other's views on the functioning of the board. The SB is of the opinion that this evaluation helped further improving the already constructive working principles of the Board by providing an additional open and congenial discussion platform, with a view to constantly adapting to the continuously changing banking environment.

In the same line, through the Remuneration and Compensation Committee, the SB also evaluates both the functioning of the MB as a whole and that of the individual MB members, including the achievements of their individual and collective targets.

12. LIFELONG LEARNING

DHB Bank has in place a policy covering the framework and implementation of lifelong learning, which is a permanent fixture in the agenda of the chairman and SB members. Parallel to the Lifelong Learning Program 2018, all the SB members in office – and the MB members – took part in learning sessions organized during the year under review. In the two sessions that were facilitated by external consultants, the subjects covered were:

- COSO Enterprise Risk Management – Aligning risk with strategy and performance
- Expected developments in the Turkish economy in the coming years

The SB members are also allocated with a budget to follow individual trainings or events in this respect as well, which they can make use of according to their personal

requirements; in one instance, two SB members attended a training on 'Curriculum Banking' organized by the Dutch Bankers' Association in conjunction with a professional consultancy on the topics of digitalization in banking and on sustainable banking.

The effectiveness of lifelong learning was evaluated during the self-assessment mentioned here above; the SB considered these sessions valuable in enhancing the expertise of its members.

The SB is of the opinion that these learning sessions, combined with their professional background and experience, also helped the members of the MB to continue fulfilling the expertise requirements developed by DNB in the exercise of their functions.

13. BOARD COMPOSITION

As per an earlier resolution of the general meeting of shareholders, the size of DHB Bank's Supervisory Board has been reduced from eight members to six starting as from the end of April 2018.

In this line, the term of Mr Elvan Oztabak ended on 30 April 2018. Mr Oztabak had joined DHB Bank as member of the Supervisory Board related to Halkbank in 2016. Mr Hakan Eryilmaz also resigned from his SB membership position (related to Halkbank) on 30 October 2018 after having left his post of Deputy General Manager at Halkbank. Mr Eryilmaz had joined DHB Bank in 2017. Mr Cornelis Visscher, independent SB member who had joined DHB Bank in 2016, informed that he would not be available for a next term upon the end of his current term on 7 March 2019 - due to his increased workload in his executive function in another bank. Mr Henk Sliedrecht, who had joined DHB Bank in 2011 as independent member and who was subsequently selected chairman, decided to retire upon the end of his current term on 18 May 2018. Mr Frederik-Jan Umbgrove was selected by the SB among its present members as chairman to fill the respective vacancy.

We would like to express our sincere appreciation for the contributions that all our former SB fellow members made to DHB Bank during their terms of office.

The Nomination Committee convened a few times in 2018 and early 2019 in relation to the respective vacancies in the Board and recommended the appointment of new candidates to the SB according to their selection process

and along the required qualifications for the members. Following the completion of these processes, discussions and decisions at the Board and shareholders levels - and ultimately subsequent to the receipt of DNB's consent, Mr Onur Bilgin joined the Board on 17 January 2019 as member related to Halkbank, while the official approval of a new independent member was at the DNB evaluation phase as of the writing date of this report. The SB welcomes Mr Bilgin who already started to contribute to the efficient functioning of the Board thanks to his experience and diverse profile.

For further details on the background of the SB members, please refer to the Corporate Governance section in this annual report.

14. STAKEHOLDERS

2018 marked the 25th anniversary of DHB Bank. We would like to take this opportunity to thank our shareholders for their continuous commitment towards the bank since its establishment and particularly during the past years' globally volatile environment. The founding shareholders, Dr Halit Cingilloğlu as the ultimate beneficiary (majority) owner and Türkiye Halk Bankası A.Ş. as our valued minority shareholder, have supported DHB Bank over twenty five years. The SB's dialogue with the shareholders will continue in 2019 concerning the bank's strategic activities, with a view to balancing the interests of all stakeholders.

We express our appreciation for the dedication of DHB Bank's management and staff, and thank them for their overall performance during the year under review.

Finally, we would like to thank all our clients and partners for the confidence they continued to place in DHB Bank.

Rotterdam, 16 April 2019

Mr Frederik-Jan Umbgrove (Chairman)
Ms Nesrin Koçu-de Groot
Ms Liana Mirea
Mr Maarten Klessens
Mr Onur Bilgin



From left to right

Ms Liana Mirea

Mr Ariel Hasson (as from 17 May 2019)

Mr Frederik-Jan Umbgrove (Chairman)

Mr Cornelis Visscher (until 7 March 2019)

Ms Nesrin Koçu-de Groot

Mr Onur Bilgin

Mr Kemal Cingilloğlu (Observer)



Table of Content	◀
About DHB Bank	◀
Report of the Supervisory Board	◀
Report of the Managing Board	◀
DHB Bank Overview	◀
Corporate Governance	◀
Statement of Financial Position	◀
Statement of Profit or Loss	◀
Statement of Comprehensive Income	◀
Statement of Changes in Equity	◀
Statement of Cash Flows	◀
Notes to the Financial Statements	◀
Other Information	◀
DHB Bank Locations and Contact Details	◀



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

REPORT OF THE MANAGING BOARD

03

Report of the Managing Board

15. 2018 Highlights | During the year under review, DHB Bank's balance sheet was reduced by nearly EUR 220 million (by 12.1%) to EUR 1,606.4 million; this decrease was liabilities-driven, with reduction in wholesale funds by EUR 182.6 million and customer deposits by EUR 33.1 million, among minor changes in other liability classes, all implemented deliberately by the MB. It should be noted that despite the reduction, the share of deposits from customers in total liabilities increased percentage-wise. On the assets side, the sum of corporate and retail loans were slightly lower by 2.7 million (representing EUR 1,096.8 million) and cash by EUR 43.0 million (to EUR 155.6 million), while reduction was done primarily in securities/fair value OCI (percentage-wise and in nominal amount).

The equity slightly decreased by EUR 3.7 million to EUR 238.1 million parallel to 100% distribution of the 2017 net profit as dividend in 2018. The decrease in equity was largely due to slightly lower profit in 2018 compared with 2017. Similar to deposits, the share of the equity in the liabilities increased percentage-wise.

Thanks to an active asset and liability management in 2018 while operating within the boundaries of the risk appetite, the bank closed the year with EUR 21.6 million operating profit before impairment and before tax. This is slightly lower than the budgeted amount and the previous year, for which clarifications are made under the section 'Statement of Profit or Loss'. Combined with higher impairment charges than the previous year, among other developments such as deleveraging and keeping a higher level of cash balance on daily average basis, 2018 profit after tax amounted to EUR 14.4 million compared with EUR 17.0 million in 2017.

16. SHAREHOLDERS

The MB values the shareholders' traditional commitment to the bank since its establishment by way of occasional capital injections and frequent profit retentions, among other supports, for which the MB members would like to extend their sincere appreciation.

Considering the strong capital of the bank, DHB Bank started to distribute 50% of annual net profit as dividend since 2012, and 100% since financial year 2016. The MB considers the bank's ability to distribute dividends as a

continued validation of DHB Bank's solid financial standing. In view of the bank's Dividend Policy, the MB proposes again 100% dividend distribution from the 2018 net profit.

In 2018, Halkbank and DHB Bank signed a liquidity standby agreement in order to build up a supplementary buffer to weather any very severe deterioration in the markets. This agreement allows DHB Bank to rely upon an immediate cash support from Halkbank up to EUR 75 million. The MB would like to extend their gratitude to the management of Halkbank for this support.

17. LIFELONG LEARNING

The Senior General Manager, together with inputs from his fellow Managing Board members, sets an annual lifelong learning programme for the MB at the beginning of each year. The MB members attended the following two lifelong learning sessions that were organized jointly with the SB during 2018:

- COSO Enterprise Risk Management – Aligning risk with strategy and performance
- Expected developments in the Turkish economy in the coming years

Additionally, the MB members separately attended several seminars, courses, forums or similar events in the framework of lifelong learning, on subjects such as operational risk, global economy & capital markets, fintech and blockchain, to name a few.

The MB is of the opinion that lifelong learning sessions in 2018 reinforced the already extensive knowledge base of its members and their ability to adapt to the ever changing banking environment.

18. CORPORATE GOVERNANCE & RISK MANAGEMENT

In order to cover the Report of the Managing Board in a concise fashion with reference on developments/ explanations related to the financial year 2018 as well, corporate governance applications and the risk management set-up of DHB Bank are presented in this annual report under the section 'Corporate Governance'.

19. ENVIRONMENT

Economic, financial and (geo) political developments in the markets of DHB Bank, namely in the EEA and Turkey, as well as stringent regulatory requirements continued to prevail in 2018, all of which had and continue to have varying degrees of impacts on the bank.

Economic & Financial Environment

EEA

Overall, the economic environment in the European Economic Area (EEA), where the bank has 73.1% of its assets, did not have particularly any negative or positive impact on the bank's operations (aside increased competition to some extent towards the client base of the bank) - thanks to the relative recovery in the region, albeit not homogenous across all the member countries and considering some specific cases such as Brexit, Italy etc. This is mainly due to the largest portion of the exposures in the region being the financing of the corporate customers' transactions and receivables, a business line that will prevail in any economic condition at different levels.

On the financial front, the European Central Bank' policy of low/negative interest rates continued, having natural implications on financial markets, thus causing pressure on almost all types of yields in DHB Bank' s asset generation activities.

Considering the magnitude of its exposures in the (EEA), DHB Bank will continue to diligently monitor the political, economic and financial developments in this region.

Turkey

Turkish exposure used to represent the majority of the bank's assets in the past, which was massively reduced in a progressive manner over the years, and coming down to 14.8% of the balance sheet at the end of 2018 (2017:23.2%).

This additional reduction that started in the second quarter of the year was prompted by considering (among other indicators) the general election in June 2018 in the country as well as some deterioration in the macro-economic activities. Later, following a sharp depreciation of TRY against hard currencies in the course of 2018 (especially in August) and ensuing economic and financial difficulties observed in Turkey, DHB Bank decided to further limit its Turkish exposure. In this decision, the bank took also into account the then prevailing geopolitical background, particularly Turkey's international relations with the USA, as well as economic environment marked by external financing vulnerabilities, continued political and geopolitical risks, high levels of inflation and macroeconomic volatility, and current account deficit. All these aspects led the major rating agencies to significantly downgrade the country's rating that was in the sub-investment category. From a financial perspective, all these developments led to surge in the yields in the country.

Overall it is expected that Turkish economy will slow down in a business environment marked with high FX rates, interest rates and inflation rates. The economic growth in Turkey in the following years is also expected to realize at a slower pace than its historical average performance. With this view, DHB Bank will maintain Turkish exposure around one fifth of total exposures by cooperating only with resilient companies and banks. Developments in Turkey will naturally continue to be monitored and the bank will continue its activities in a controlled way.

In summary, DHB Bank continued to capitalize on its expertise and experience in particular customer segments and geographies to achieve its objectives instead of accepting greater risks with higher returns to seek for higher profitability. This approach will continue to be the bank's strategic mainstay in the future.

Regulatory & Supervisory Environment

The most significant regulatory requirements having implications for the activities of the bank are i) the Policy Rule on Maximizing the Deposits and Exposures Ratio under the Act on Financial Supervision (the Business Model Policy Rule), and ii) the Policy Rule on the Treatment of Concentration Risk in Emerging Countries (the Country

Concentration Policy Rule). In summary, they guide Dutch banks towards more anchorage in the EEA and higher capital charge for some exposure types – outside the EU.

During the year under review the Dutch Central Bank (De Nederlandsche Bank – DNB) initiated some new (or followed up on) bank-specific or system-wide thematic examinations (some via self-assessments or questionnaires), such as: Thematic examination on controlling the risk of terrorist financing, Transaction monitoring, Stress testing methodology, Credits, IT strategies & information security framework, Risk Assessment Statement activity etc. For most examinations and self-assessments, DHB Bank had satisfactory results. However, in the examinations executed in 2018, shortcomings to meet regulatory requirements have been identified with regard to the scope of the systemic integrity risk analysis (SIRA), customer due diligence (CDD) documentation, transaction monitoring and reporting. DHB Bank prepared and started to implement an action plan to remediate these findings and further strengthen the three lines of defense system in all aspects.

DHB Bank timely completed again its ICAAP and ILAAP in the first quarter of 2018 by extending their coverages - including stress tests details and horizons; these were followed by the Supervisory Review and Evaluation Process (SREP) conducted and completed by DNB for the year. The outcome of SREP did not reveal significant changes compared with the previous year. Moreover, DHB Bank is in compliance with all the capital adequacy ratios of the Basel III Accord as well as with the liquidity coverage ratio (LCR) and the net stable funding ratio (NSFR). DHB Bank continued to maintain relatively high liquidity levels in the form of cash balances with the ECB and ECB eligible securities – considering the economic environment.

Since 2016, DNB collects ex-ante contributions from Dutch banks to the Deposit Guarantee Scheme (DGS) according to which the amount of an individual bank's contribution is calculated as per the banks' risk profile and on the amount of guaranteed deposits at these banks. As per DNB's updated guidelines in this field, the timeframe for the reimbursement to eligible accountholders in the case of a bank's failure has been shortened from twenty days to seven days; DHB Bank adjusted its infrastructure to become fully compliant with this guideline.

With the introduction of Single Resolution Mechanism, which aims at alleviating the impact of failing banks on public funds by accumulating a Single Resolution Fund (SRF) over a transitional period, DHB Bank started to contribute to this fund at the end of 2015, albeit with a small amount.

20. STRATEGY

Long-term value creation instead of short term profits is the building block of DHB Bank's strategy.

Against this backdrop, the bank has undergone considerable changes in its governance infrastructure and activities. Due to the regulatory developments mentioned in the section above, particularly concerning the Business Model Policy Rule, DHB Bank refined its strategic alignment, which had originally begun in 2010, and continued throughout 2018 when a certain stability and maturity is attained following these endeavours. It involved more focus on increasing EEA exposure over a certain timeframe (which is attained), a continued shift from exposures to banks towards exposures to non-banks, and diversification of wholesale funding depending on market opportunities and matching asset creation as long as economically feasible. This strategic process is conducted in the framework of DHB Bank's customary stringent credit risk assessment, limit establishment and monitoring practices, aimed at preventing higher risks in search of higher yields.

In this direction, DHB Bank continued to adapt the composition of its asset and liability during the year under review. While the general aim is to maintain the balance sheet size within the EUR 1.5-2.0 billion range, with slight variations depending on market circumstances and opportunities, the said adaptation consists of maintaining anchorage in EEA and making use of wholesale funds with a selective approach. Retail deposits are to remain the main funding source. The past years' efforts in terms of geographical direction bore results, thanks to which exposures to the EEA started to represent the largest share in the bank's portfolio since 2015, with further growth in 2018. DHB Bank also continued to put more emphasis on corporate clients instead of banks, while retail loans started to gain extra momentum in the bank's lending endeavours. Turkey used to be a traditional market for DHB Bank, where in the past an overwhelming portion of the loans were generated from. It still continues to represent a certain portion of the loans, as, despite the macro-economic and financial difficulties of 2018, Turkey is the country where Management has the most experience and in-depth knowledge – thanks to which the bank never reported a significant loss either in the country and neither red bottom-line in its history. In addition, some of Turkey exposures were in the form of very short term placements (average 1 month maturity) in local currency; these are kept for liquidity as well as solvency management purposes, aside top tier bank exposures with less than 6 months average maturity. This structure enabled the bank

to very swiftly reduce Turkey exposures in the beginning of the year, almost halving the balance in a matter of weeks to around EUR 230 million on a year-on-year basis.

As an important sub-set of strategy, credit risk management remained as a special focus area like other banks. In this context, periodical credit portfolio risk reports as well as supplementary credit risk related analyses were prepared, with a mission to identify possible relevant risks in advance. Such reports are thoroughly reviewed at the meetings of the bank’s governing bodies. In the same line, special reviews like the impact of FX volatility on the bank’s Turkish customers were performed several times during the year. These analyses clearly identified the potential impact on customers of TRY devaluation, enabling the bank to take measures such as credit enhancements or exit of some customers. The bank’s low NPL ratio and high coverage ratio reflect the bank’s rigorous underwriting and monitoring processes.

In the last quarter of the year, a strategy review session was organized with the SB and MB jointly – with a financial consultancy firm as facilitator - to review the current strategic direction of the bank and to explore possible opportunities in the framework of current external environment and the bank’s risk appetite. Eventually no major changes were envisaged in DHB Bank’s core business model in the short term, while a few paths identified for diversification during this session are being explored by the MB. DHB Bank pursues its strategy to maintain recurring profitability in the face of a negative/low interest rate environment while not deviating from its prudent risk appetite, and further refining its business model, when needed, for the benefit of all its stakeholders. The financial results of the pursued business strategy were monthly reported to the SB within the governance structure of the bank, while also giving regularly updated information on non-financial business activities and developments.

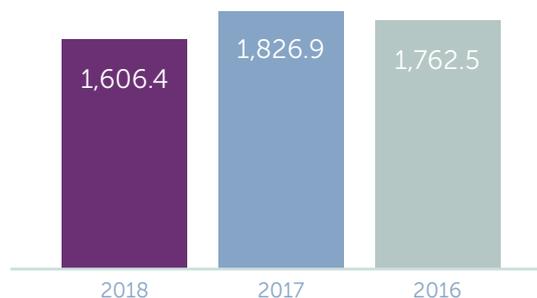
Considering their natural investment interests, meetings were also organized with the shareholders and presentation were made during the year to inform them about the strategic direction and performance of the bank. In addition to the shareholders, the general strategic direction of DHB Bank is regularly covered in the meetings with DNB as part of their routine functions.

Overall, the MB would like to reiterate its appreciation to the SB’s valuable guidance with respect to the formation of the bank’s long-term strategy and to the shareholders’ support in this respect.

21. FINANCIAL REVIEW

The 2018 financial statements of DHB Bank are prepared according to EU IFRS - on a stand-alone basis as the bank does not have subsidiaries.

BALANCE SHEET - EUR MILLION



In the Dutch banking sector, DHB Bank stands as a small-sized bank with flexibility for swiftly adapting to changes in the economic and financial environment. This advantage is coupled with a straightforward business model based on traditional banking. The bank closed 2018 with EUR 1,606.4 million in assets, smaller than the previous year in line with its overall policy of largely de-risking from Turkey.

The bank’s financial goal is to maintain sustainable profitability while keeping adequate capital ratios and relatively high liquidity levels in the form of cash and cash equivalents as per regulatory requirements.

Liabilities

BREAKDOWN OF LIABILITIES



DHB Bank’s external liabilities consist mainly of customer deposits, while wholesale funds account for a relatively small portion of the total. Total deposits from customers corresponded to 74.9% of the balance sheet at the end of 2018 and wholesale funds to 9.7%, representing an increase for deposits’ shares and decrease in wholesale funds’

shares compared with 2017. Over the years retail deposits represented the primary funding source of the bank, and these are planned to remain as such in the future.

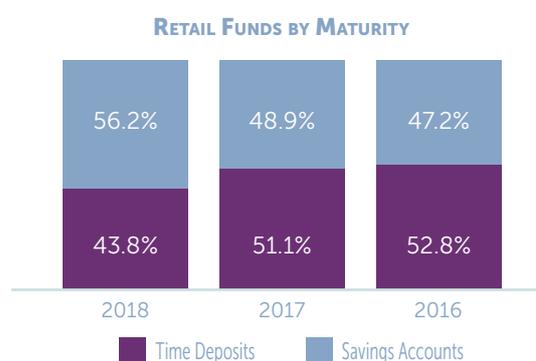
The bank's own funds have traditionally been at very comfortable level by international standards with a strong loss absorption capacity. This continued to be the case in 2018. The shareholders' equity stood at EUR 238.1 million as of year-end 2018, corresponding to a high 14.8% of total liabilities – and low leverage for the commercial banking sector.

With regard to capital adequacy, in the year under review DHB Bank reported a comfortable 18.7% total capital ratio (much higher than the previous year's 16.9%), which is equal in DHB Bank to Core Tier 1 capital ratio. The net profit of 2018 is not taken into account in this calculation, considering the planned proposal of 100% net profit distribution for the year. In the calculations throughout the year, the current year's profit was not taken into account either in line with the Capital Requirements Regulation. Nevertheless, the bank's capital ratio has always been above 16.0% in the past several years. Owing to its straightforward business model and strategies as well as to its robust equity base, the bank does not make use of hybrid capital instruments.

DHB Bank is utilizing the standardized approach for credit risk under Pillar 1 according to the Basel II Capital Accord. The capital adequacy assessment under Pillar 2 is regularly updated and taken into account in solvency calculations under ICAAP. In terms of financial transparency, additional disclosures are published on the web site of DHB Bank as required under Pillar 3. The bank's capital level is also adequate as per the requirements in the Netherlands that demand – compared to international Basel standards – additional capital for certain exposures in line with the Country Concentration Policy Rule.

Deposits from customers, the liabilities item overwhelmingly consisting of retail deposits (versus a very small portion of corporate deposits) were slightly decreased by EUR 33.1 million in 2018 to EUR 1,203.9 million (88.0% of non-equity liabilities). This was voluntarily achieved by the MB through deposit rate cuts in the overall framework of slightly downsizing. In terms of product breakdown, time deposits constituted 43.8% of the total while the remainder consisted of savings accounts (and minor current accounts) as of year-end 2018; Management considers this distribution as healthy in the general framework of the bank's assets and liabilities. Out of total retail customer deposits, 78.0% were collected in Germany, 21.5 % in the Neth-

erlands, and 0.5% in Belgium where deposit collection was terminated in 2016; the mentioned percentage represents time deposits that will be reimbursed to customers at their maturities. With regard to customer services, Management is happy to observe that there were not many and important complaints from its customers who are considered to be the most important asset of the bank.



DHB Bank ranks at the mid-range of the market spectrum concerning offered deposit rates, with occasional deviations in the ranking – depending on assets and liabilities management preferences.

The 'Due to banks' item, as a wholesale funding source, amounts to 11.4 % of non-equity liabilities with EUR 155.6 million. Nearly EUR 100 million of this item consists of funds obtained from the ECB under TLTRO, while the majority of the remainder comprises bilateral bank borrowings, collateralized borrowings and money market borrowings.

Other liabilities, amounting to total EUR 6.7 million, consist of items such as financial liabilities held for trading, derivative financial instruments designated for hedge accounting, various provisions, accrued expenses, payables to suppliers, premium payables et cetera.

Assets

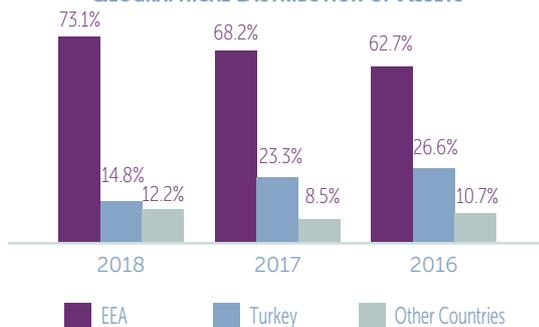
DHB Bank's interest-earning assets – except for EUR 155.6 million (cash) balances with the European Central Bank which are carried at negative interest rate – corresponded to close to 89.7 % of the total balance sheet; they comprise corporate loans, bank placements, securities investments, and retail loans – in order of size. Cash was voluntarily maintained high: namely over 10% of the balance sheet throughout the year on average as a matter of high liquidity preference - owing to FX developments in Turkey.

BREAKDOWN OF INTEREST EARNING ASSETS



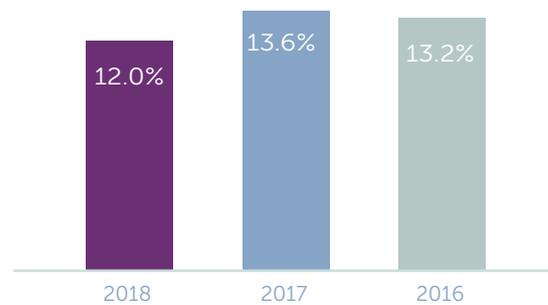
The distribution of DHB Bank's assets reflects its efforts to increase diversification in terms of geography. Setting aside non-interest earning assets, 73.1 % of the bank's exposures originated from the EEA, and 14.8% from Turkey with very short maturity. This geographical distribution is a concrete result of the bank's continuous work towards expansion in the EEA. A majority of EEA assets were top quality exposures consisting of cash, securities, exposures to global banks and other banks, fully insured retail loans and the like, while the remainder possessed strong credit enhancements.

GEOGRAPHICAL DISTRIBUTION OF ASSETS



EUR 155.6 million cash item primarily consists of balances with the ECB. In economic terms, however, the immediately available liquidity of DHB Bank was higher at 12.0% of the balance sheet total, or EUR 192.8 million, when the available – i.e. unencumbered – ECB eligible securities after haircuts and accounts with correspondents are taken into account. The strong liquidity position of the bank is additionally supported by its asset structure with very short tenors.

IMMEDIATE LIQUIDITY % OF BALANCE SHEET



MATURITY OF INTEREST EARNING ASSETS (ECB ELIGIBLE SECURITIES IN ORIGINAL MATURITY BRACKETS)

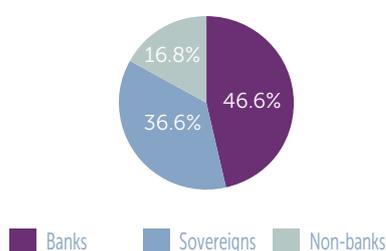


The item of 'loans and receivables – customers', which comprises corporate and retail loans, slightly decreased by EUR 2.8 million in 2018 to close the year with EUR 1,096.8 million, constituting the main asset class of the bank with 68.3% of the balance sheet; in percentage terms, this represents an increase compared with 60.2% in 2017, which is a result of slightly downsizing the balance sheet primarily from the securities class, while the balance of retail loans – which are granted on a fully insured basis by a reliable counterparty with A- rating – amounted to EUR 114.6 million compared with EUR 101.3 million in 2017, a 13.1% growth parallel to the bank's growth projections in this product type. An important feature of the bank's credit allocation principles is granting loans to companies that mainly depend on their own financial and performance merits; the parent's guarantees are also procured as credit enhancement especially at the start-up phases.

The item of 'loans and receivables – banks' represented the second largest portion of DHB Bank's assets at the end of 2018, with a total of EUR 183.3 million, or 11.4% of the balance sheet. This item does not include securities issued by banks, which are booked under the securities item in the balance sheet. The general trend in this lending type was a gradual decline over the recent years, also as a consequence of the strategic alignment plan that envisaged expansion in

corporate loans in the past couple of years at the expense of bank loans; the level of bank loans was maintained in the balance sheet from also a risk management perspective, by virtue of their short-term tenor, sell-ability in the secondary markets and their relatively safer nature, particularly top banks with which DHB Bank cooperates.

SECURITIES BY ISSUER 2018



Securities investments had a balance of EUR 160.2 million at the end of 2018, EUR 145.9 million lower than the previous year, representing the main source of downsizing. A portion of these securities were used for TLTRO transactions. All these securities were ECB eligible and from EEA countries (for liquidity purposes), and all of them were investment grade mostly in the A- to AAA rating scale.

Depending on alternative opportunities, and as far as feasible given liquidity and capital requirements, bank loans – as well as securities – have a pivotal function: their balances are reduced or increased according to developments in non-bank loans and in overall asset & liability management preferences of the bank.

Statement of Profit or Loss

DHB Bank possesses a straightforward earnings model: The key revenue driver is interest income supported by a relatively small contribution from commission income and trading income, while the main expense items are staff expenses and administrative costs. If the “net cost of derivatives” were to be booked under interest expense (as clarified under Operating Income sub-section) to identify recurring profitability, net interest income would effectively account for 95.6% of total operating income versus net commission income 3.2 %, and net trading result of debt instruments and others for 1.2% in 2018. As for the expense items, excluding impairment charges, staff expenses accounted for 60.0% of total operating expenses versus other administrative expenses 38.0% and depreciation and amortization expenses 2.0% in the same period (all the ratios the same in 2017). Detailed information regarding various risk factors such as credit risk or market risks that might

affect the earnings of the bank, and their management and hedging is presented in the financial statements part and corporate governance part of this annual report.

Operating Income

The negative base rates - Euribor and ECB deposit rates - environment continued in 2018, which inevitably has an impact on the bank's income level, albeit somewhat alleviated by decrease in funding costs. Net interest income amounted to EUR 53.5 million, lower than the previous year's EUR 60.3 million figure despite several reductions undertaken on offered retail deposit interest rates throughout the year (close to 0.16% p.a. on average) in parallel with market developments and the bank's preferences. Broken down, gross interest income in 2018 was realized as EUR 64.1 million (2017: EUR 72.5 million) versus EUR 10.6 million gross interest expense (2017: EUR 12.2 million). It should also be noted that the bank kept voluntarily around EUR 195 million average cash balance with the ECB throughout the year, which, coupled with the negative interest rate policy of the ECB, had an adverse impact on the income side, aside the opportunity cost it implies.

On the other hand, to present an alternate picture of net interest income, the cost of swap transactions (that are reported under Result on Financial Transactions) could be reclassified under interest expense from an economic perspective, as these represents the cost of funding obtained through swap transactions for loans denominated in USD and TRY. These costs were EUR 14.4 million and EUR 21.8 million in 2018 and 2017 respectively, and when they are reclassified under interest expense, the picture of net interest income after cost of swaps is as follows, also consistent with the explanations provided in the paragraph above.

EUR million	2018	2017
Reported Interest Income	64.1	72.5
Interest Expense	(10.6)	(12.2)
Cost of Swaps	(14.4)	(21.8)
Net Interest Income after Cost of Swaps	39.1	38.5

Net fee and commission income was EUR 1.5 million in 2018, slightly below EUR 1.7 million in 2017. Commission income, with a balance of EUR 1.6 million, consists of fees received from some banking services, and, to a lesser extent, of brokerage fees for insurance intermediation in relation to retail lending. Concerning commission income overall, DHB Bank has largely terminated providing traditional banking services that generate commission revenues, such as money

transfers or trade finance intermediation services due to their high administrative costs not justifying the returns; therefore this income type does not represent an important revenue generation source on an overall basis. The commission expense item mainly represents fees related to banking services received in the course of daily operations, with a low yearly cost of EUR 0.2 million in 2018, more or less the same as in previous years.

The EUR -14.0 million result on financial transactions includes the result of the mark-to-market valuation of derivative transactions – namely interest rate swaps (IRS), cross currency swaps (CCS) and FX swaps – but mainly the net (interest) cost of these transactions. As explained higher above, the latter amounts to EUR -14.4 million and represents the cost of funding obtained through swap transactions for loans denominated in USD and TRY. In other words, the respective swap cost that substantially affects result on financial transactions is not related to any positions taken for trading purposes, as the bank does not keep a trading book or FX position in general. The remaining amount of EUR 0.4 million mainly relates to realised results on securities transactions, which was EUR 1.7 million in 2017.

Despite the unfavourable effect of maintaining very high liquidity - at negative yields on the cash balance with the ECB and at very low yields on ECB eligible securities, total operating income closed the year 2018 with EUR 41.0 million; this is slightly lower than EUR 41.7 million in 2017 due to the maintenance of high cash, slight downsizing and lower results on securities transactions against the backdrop of slightly higher effective net interest income.

Operating Expense

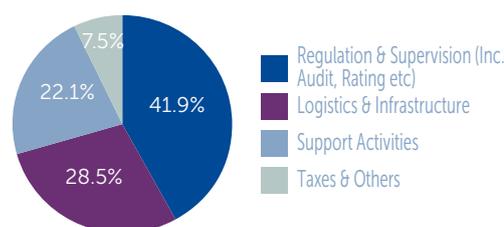
Total operating expenses increased by EUR 1.1 million to EUR 19.4 million in 2018 versus EUR 18.3 million in 2017, due to the reasons explained further below.

EUR million	2018	2017	Difference
Staff Expenses	11.6	10.9	+0.7
Other Administrative Expenses	7.4	7.0	+0.4
Depreciation & Amortization	0.4	0.4	-.-
Total Operating Expense	19.4	18.3	+1.1

Increase in staff expenses is a matter of the normal course of business, while the main component of rise behind other administrative expenses is higher support activities expenses (such as consultancy, promotions etc.) and higher DGS & Single Resolution Fund Premiums outweighing lower logistics and infrastructure investments (such as IT, maintenance etc.).

Deposit Guarantee Scheme (DGS) and Single Resolution Fund fees, Regulation and Supervision charges as well as other similar charges such as external audit etc. constitute the highest portion of other administrative expenses with 41.9% of the total, among which DGS is the highest.

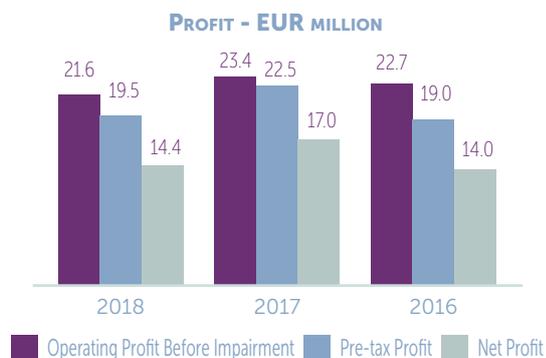
DISTRIBUTION OF OTHER ADMINISTRATIVE EXPENSES



Operating result before impairment in 2018 was EUR 21.6 million, below the EUR 23.4 million figure of the previous year mainly due to lower result on securities transactions and higher operating expenses.

Impairment charges were net EUR 2.1 million in 2018, comprised mainly of specific provisions made mainly for some corporate loans together with a relatively smaller Expected Credit Loss provision (as per IFRS 9); this total amount represents an increase over the EUR 900K of 2017, and is the result of a adopting a precautionary stance against possible incidents in the bank's loans portfolio.

Result

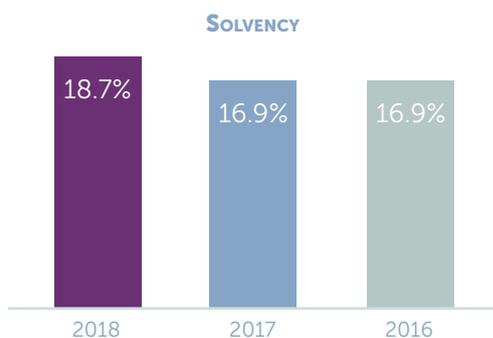


DHB Bank reported a pre-tax profit of EUR 19.5 million in 2018, representing EUR 14.4 million on a net basis. EUR 2.5 million decrease on a net basis compared with the previous year was mainly the result of increase in impairment charges coupled with lower results on securities transactions and higher administrative expenses.

Key Indicators

Some of the key indicators related to DHB Bank's 2018 performance were as follows

DHB Bank always reports high levels of capital adequacy ratio, with a very high 18.7% at the end of the financial year under review, even though the net profit is not included in calculations, reflecting the bank's considerably low leverage in terms of risk weighted assets and high level of loss absorption capacity. Low leverage was also demonstrated in nominal terms, with the bank's Tier 1-Capital over total on-balance and off-balance positions being a high 14.8% (2017: 13.2%), which was intentionally maintained as such by Management so as to continue having a high level of solvency while preserving asset quality.



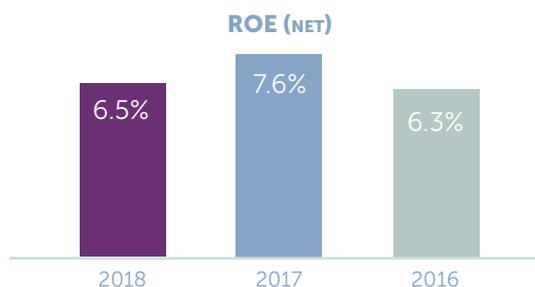
The cost to income ratio was realized as 46.9% at the end of 2018, slightly higher than previous year's 43.7%.

As of year-end 2018, total non-performing loans (defined as exposures for which any of the principal, instalment or interest receivables are 90 days overdue) as a proportion of the bank's total loans portfolio stood at 1.16%. This represents an increase compared with the 0.82% ratio of 2017; which was caused by adverse FX developments in Turkey affecting a majority of the corporates in the country. Nevertheless, Management is of the opinion that the NPL ratio is quite low while the loan loss coverage is also adequate considering the related collaterals and projected cash flows and in view of the fact that some of the respective companies are still continuing their operations. In this context, when the liquidation/urgent sale value of hard collaterals are taken into account, the coverage ratio was 85.8% in 2018 (or higher than 51.0% without taking into account), as in previous years.



DHB Bank's net interest margin was realized as 2.55% for 2018, an improvement over the 2.34% ratio of 2017. This is a reflection of relatively increased yields in the portfolio of DHB Bank starting the second half of the year coupled with decreased retail deposit interest rates and wholesale funding costs. Yet, its effect on the bottom line has been limited in 2018 due to downsizing the balance sheet coupled with low leverage.

Based on the above-covered developments, the bank's net return on average assets (ROA) and on shareholders' equity (ROE) were realized as 0.83% and 6.47% respectively in 2018, compared with 0.92% and 7.62% in 2017.



22. ORGANIZATION AND OPERATIONS

DHB Bank has a centralized organizational and operational structure (the bank's organizational overview is presented under the section DHB Bank Overview of this annual report). The bank's wholesale banking activities, including credit decision processes and primary risk management functions as well as treasury activities and IT services are conducted via its head office in Rotterdam. The bank's units abroad focus mainly on marketing and customer relations, deposit collection, retail loans, as well as local legal & compliance functions and liaison, among others.

Major developments at DHB Bank in 2018 from organizational and operational perspectives are presented below.

Brussels Location

Belgium Branch building in Brussels was sold in 2018 (with a small profit), following which it was relocated in November to a new leased office suitable for conducting its activities more efficiently.

All the technical infrastructure of the branch was successfully configured at the new office and the systems and services, including server room and end user hardware, data and telephone lines, internet connections and cabling, were made available mostly with the bank's own IT resources.

New Functions

A new task group (consisting of a staff member from IT and a staff member from Customer Services & Savings) was formed to pay additional attention to Website Management and Retail Customer Expectation Management from both customer and technical perspectives to meet the rapidly changing market expectations.

Business Control Unit was established for the optimal use of both regulatory and internal limits for asset & liability management in line with regulatory requirements.

A new team was formed for ensuring and sustaining data quality in business processes - with a particular focus on financial (risk) reporting - in alignment with the increasing standards and expectations in this respect.

A 'Customer Due Diligence and Transaction Monitoring Officer' position was created in the organization to increase the role of transaction monitoring and CDD processes at the front offices as first line of defense.

Information Technologies and Information Security

Information Security (IS) and Information Technology (IT) departments continued in 2018 their efforts to further progress in the maturity ladder for meeting the respective regulatory requirements as well as industry standards in line with advances in technology.

IT Department completed the project to upgrade the applications and operating systems of many critical systems to the recent supported versions, improving functionality and reducing the vulnerability of these systems to security risks.

IT Department also realized certain automation tasks during the year to reduce cost, to enhance customer service and/or to support business growth. Some other IT based improvements include Belgium retail loan modules being improved for faster processing, New Reporting Environment being setup to avoid manual corrections on the financial accounts, among others.

Outsourcing parties for IT development were also replaced to significantly reduce the related costs.

With the aim of unifying the contact points for IT requests/problems, a new workflow is configured in the helpdesk system. In this context, all the IT issues, requests, problems and incidents will be directed in the bank to the service desk to be logged in the ticketing system and will be forwarded to the right section or person(s) in IT. The benefits of this new system are providing efficient communication between the end-users and IT; simplifying IT service management by directing the requests to the right person(s); prioritizing and timely handling of requests in IT; and transparent monitoring of tasks both for IT and requested end-users.

IFRS 9

The bank's IFRS 9 Project Team had successfully finalized in 2017 the planned phases for the implementation of IFRS 9, which has become effective as from 1 January 2018. In this context, the bank had cooperated with a third party provider offering software based solutions for expected credit loss modelling.

The validation of the IFRS 9 expected credit loss framework used within DHB Bank was carried out by an external specialist firm in 2018. In parallel, the bank's credit rating models were also validated by the same firm.

Internet Penetration Test

A specialist third party conducted a penetration test to gain insight on the resistance of DHB Bank's internet banking application against cyber-attacks. The test was performed by ethical hackers in December 2018, with no findings in "Critical Risk" or "High Risk" categories. Their recommendations are being followed by the bank.

General Data Protection Regulation

The General Data Protection Regulation (GDPR) has become effective in the EU in May 2018.

The main rule of GDPR is that personal data will only be processed in accordance with the law and in a proper and careful manner. In addition, personal data may only be collected if a precise purpose description is given. Moreover, the law stipulates that personal data may only be processed to the extent that they are adequate, relevant and not excessive.

DHB Bank made extensive preparations for encryption and pseudonymisation in this respect and has become compliant on time with this regulation, after which some fine-tunings have been carried on as well. In this context, several changes were further implemented in the bank's IT and data management infrastructure, some of which were: user management was adjusted in Matrix (DHB Bank's in-house developed core banking system) according to which new view roles were introduced where "processors" are able to access to client data whereas 'non-processors' are not able to see personal data; report server changes were introduced, which have been now linked to the view roles of Matrix; website updates have been made in the Data Privacy Statement, including the client's option to request an overview; data processing agreements have been reviewed with third party suppliers, etc.

In the same line, DHB Intranet in SharePoint has been launched in May 2018 with a new look and functionality, replacing the current intranet site of DHB Bank as the internal information system for all DHB Bank employees. Additionally the bank's new document library is implemented on this platform to replace the current one, in order to facilitate compliance with the regulations for data classification.

MiFID

MiFID is a European Union law that provides harmonised regulation for investment services across the European

Economic Area; its main objectives are to increase competition and consumer protection in investment services.

The updated version MiFID II that took effect in January 2018 introduced a very detailed reporting format to AFM for investment and derivative transactions, among several changes and new definitions.

DHB Bank outsourced this detailed reporting job to an expert firm and is in full compliance with the stipulations of this updated directive.

EUREX Repo

Eurex Repo is an electronic OTC marketplace based on an internet platform for international repurchase agreements (repos) on an anonymous basis. Eurex Repo is wholly-owned and operated by the Swiss-German derivatives exchange Eurex, a joint venture between SIX Swiss Exchange and Deutsche Boerse.

After the alignment and completion of several technicalities and documentation, DHB Bank was officially admitted as eligible counterparty in December 2018 and is currently able to make full use of this funding (and lending) platform with an outstanding volume (total borrowing) limit of EUR 400 million.

External Auditors

DHB Bank's external auditors Ernst & Young Accountants LLP (EY) released their assurance report on the audit that they performed related to the report templates of TLTRO II (Targeted Long-Term Refinancing Operations) for the period 1 February 2016 - 31 January 2018. EY concluded that the reported data has been prepared by DHB Bank in all material respects in accordance with the minimum standards for accuracy as per the related regulation.

EY also concluded the audit of DNB reports Finrep/ Corep and the review of DGS and IRRBB (Interest Rate Risk in Banking Book) reports in coordination with Financial Control Department and with the support of Internal Audit Department.

Brexit

The bank completed all the preparations for a (possible hard) Brexit and has fully mitigated the related risks, including, among others, on-boarding to new entities in other EU countries for respective third party services.

Business Continuity Plan

DHB Bank conducted the annual BCP (Business Continuity Plan) test this year together with the involvement of pre-determined end-users under the coordination of IT and Information Security.

The key objective of the tests of 2018 was to control all the systems and to ensure that the upgrades/migrations were in line with business requirements and work as intended. In case of disaster, the systems in the disaster recovery site can be recovered within Mean Time to Recovery. The test was successfully completed with no major disruptions identified in case of a real disaster.

Websites

The design and the functionalities of the bank's websites have been renewed in all country domains. The main purpose of this change was to improve the attractiveness of the websites according to the new fashions and trends, and to optimize them to be indexed well by search engines. Improving the technical architecture with recent tools and solutions during this renewal was another benefit. By this version, the so-called "responsiveness" of the websites was improved on mobile devices.

Operational Risk and Control Assessment

The bank's regular Operational Risk and Control Assessment (ORCA) aims to effectively manage operational risks.

It is a systematic process of identifying and assessing the effectiveness of the risks and controls. It is conducted by risk owners (by each department concerning operational risks relevant to their function) while each risk dimension is challenged by Risk Management Department before the finalization of risk registers. The 2018 round of ORCA again involved the AGM responsible for Operations, Information Security Officer and the Head of Compliance & Legal in the challenge phase – depending on the respective subjects. The outcome of the ORCA and the suggested risk mitigating measures were discussed and approved by the Organization and Control Committee within the bank, and subsequently presented to the Risk & Audit Committee of the Supervisory Board.

23. EXPECTATIONS

Management considers that the bank is able to weather the negative effects of the negative/low interest rate environment in Eurozone that is expected to prevail for some more time. Management is also confident that the bank has a robust commercial, risk, administrative, operational and organizational framework and a strong governance to ensure a sustained performance going forward. Management expects the continuation of the profitability trend in 2019 while maintaining the bank's cautious positioning in terms of asset generation and high liquidity preferences.

Considering the bank's current asset composition, neither aggressive expansion in corporate lending area nor considerable balance sheet growth is anticipated. As an exception, noteworthy growth is continued to be aimed at consumer loans in terms of percentage, yet their portion is small relative to the total interest-earning assets.

Apart from reference interest rates in EU being at below zero level, coupled with the negative yields of some strong sovereign bonds, credit spreads for high quality assets are expected to be narrow due to the combined effect of vast market liquidity and lenders' search for higher yields. This trend has been observed for some years for high-credit standing institutions globally, and also in DHB Bank's markets. Accordingly, the financial environment is expected to continue putting pressure on the bank's profitability in terms of interest margin in the short-to-medium term, while, on the other hand, yields in Turkey FX loans are expected to be on the high side, notwithstanding the fact that the bank has significantly reduced its exposures in the country.

In many Eurozone countries, including the Netherlands, since the 2008 global crisis, deposit interest rates have decoupled from Euribor rates, causing a significant discrepancy between funding costs and good quality asset lending rates, as a result of which funding costs are much higher than lending spreads for low-risk investments and for corresponding maturities. Liquidity costs in the Eurozone continue to be high, due to the ECB's accommodative monetary policy resulting in some sovereign bonds still being traded at negative interest rates. This phenomenon is expected to continue for some time, despite economic recovery in the Eurozone picking up - before policy rates once again trend upwards.

Overall, despite the currently non-accommodative financial markets, Management expects the bank's profitability in the following years to continue benefitting

from the changes implemented in the composition of the bank's asset classes.

Regarding bank and corporate exposures, DHB Bank's asset quality overall is expected to remain healthy, while it was agreed to support some viable corporates with restructured deals in end-2018 and early-2019 coupled with credit enhancements, and while some companies were exited. Borrowers will be continued to be selected among those with high credit standings and strict credit underwriting processes will be maintained with additional credit enhancements for some loans. Management will not compromise on making use of its traditionally rigorous underwriting and risk monitoring processes.

Transferring credit risk to highly rated institutions (insurers) enabled the bank - in the past - to open room in risk weighted assets for achieving more volume in different lending operations and to lower credit risk. This alternative will continue to be used when needed.

In terms of geographical coverage/lending, the bank will continue to focus on the EEA that has become its primary market for the past couple of years.

Retail deposits – collected from Germany and the Netherlands – will continue to be the primary funding source of the bank's operations, followed by wholesale funds and equity. The retail deposit base – and its portion to total liabilities - is planned to be maintained, but prospects to increase wholesale funds will be explored depending on relevant opportunities; i.e. the bank will explore increasing wholesale funding availabilities with its counterparties, but actual borrowing amount will be dependent on the bank's asset/liability structure.

Liquidity and capital management will continue to be covered in the context of ILAAP and ICAAP. Possessing a strong capital base and highly liquid balance sheet, DHB Bank does not expect any adverse developments in these fields. Thanks also to the presence of a Recovery Plan, Management does not expect the viability of the bank to be affected by any possible severe crisis, idiosyncratic or systemic. The maintenance of the recovery plan, ILAAP and ICAAP will continue to be conducted on a yearly basis in dialogue with DNB.

With an efficient and effective in-house IT system, DHB Bank has no plans for major new investments in this area in the near future, except for ongoing IT operation and maintenance expenses.

DHB Bank will continue its activities on a stand-alone basis, with all its functions in place while recourse will be made to outsourcing when needed.

Systematic Integrity Risk Assessment (SIRA), KYC (know your customer), CDD (customer due diligence), AML (anti-money laundering) in a broader scope, transactions monitoring and data protection will continue to be at the forefront of compliance while the awareness of staff will be kept fresh with trainings. DHB Bank will further automate the compliance processes, including transaction monitoring, and make adjustments, if necessary, to its respective practices parallel to the updates in the EU guidelines.

The bank's low risk appetite for almost all the risk dimensions will be maintained.

As a result of Management's strategic stance on controlled credit presence particularly in the EEA, an asset size close to EUR 1.6 billion is projected in 2019 with a balance sheet composition similar to 2018 and a capital adequacy ratio around 17.0% on average throughout the year - and above 17.3% on a consolidated basis with its majority shareholder.

24. BOARD AND STAFF

As at year-end 2018, the bank employed 113 staff. Having already implemented cost efficiency measure the previous year, there are no plans of making major changes in staff size in the near future.

Throughout the year, facilitated by internal or external trainers, the staff also attended a number of trainings and workshops while some staff members attended different specific and external trainings/workshops relating to their business lines, aside a strategy session on retail loans A number of workshops were organized by Compliance & Legal during the year on the subjects of customer due diligence and know your customer (CDD and KYC), Anti Money Laundering, General Data Protection Regulation and Payment Services Directive.

In addition, several social events continued to be organized outside the bank to further strengthen the DHB Bank Family concept, which was developed and cemented thanks to an overwhelming majority of the employees and senior management having served the bank for very long years.

As covered under the section 'Report of the Supervisory Board', a few changes occurred in the composition of the SB throughout 2018. The term of Mr Elvan Oztabak ended while Mr Hakan Eryilmaz and Mr Henk Sliedrecht, former chairman, left their positions. Mr Cornelis Visscher was not available either for a second term after his mandate ended in March 2019. We would like to express them our sincere thanks for their contributions during their tenure at DHB Bank, while extending our heartfelt welcome to our new SB member Mr Onur Bilgin and congratulating Mr Frederik-Jan Umbgrove as our new chairman.

In conclusion, we would like to convey once again our sincere gratitude to our shareholders for their continued support and trust, to the members of our Supervisory Board for their constructive oversight and valuable advice. We would also like to offer our sincere thanks to the bank's management and staff for their efforts and dedication, which have helped bring about success in DHB Bank's activities and shaped the bank into what it is today, as well as to our clients and partners who chose to work with us.

Having left 25 years behind, we are very appreciative of the continued commitments towards and confidence placed in the bank by our shareholders Dr Halit Cingillioglu - as ultimate beneficiary owner - and by Halkbank - our valuable minority owner - since DHB Bank's inception. We trust that we will continue together on a successful path, sustain profitability in 2019 and beyond, and further strengthen the bank's franchise to deliver added value to our clients and all other stakeholders in the years to come.

25. CONFORMITY STATEMENT

The Managing Board is required to prepare the Annual Accounts and the Annual Report of DHB Bank for each financial year in accordance with applicable Dutch law and those International Financial Reporting Standards ('IFRS') that were endorsed by the European Union.

In this context, the Managing Board is responsible for maintaining proper accounting records, for safeguarding assets and for taking reasonable steps to prevent and detect fraud and other irregularities. It is responsible for selecting suitable accounting policies and applying them on a consistent basis, making judgements and estimates that are prudent and reasonable. It is also responsible for establishing and maintaining internal procedures which ensure that all major financial information is known to the Managing Board, so that the timeliness, completeness and correctness of the external financial reporting are assured.

As required by section 5:25c paragraph 2(c) of the Dutch Financial Supervision Act, each of the signatories hereby confirms that to the best of his knowledge:

- DHB Bank 2018 Annual Accounts give a true and fair view of the assets, liabilities, financial position and profit or loss of DHB Bank as a whole; and
- DHB Bank 2018 Annual Report gives a true and fair view of the position at the balance sheet date, the development and performance of the business during the financial year 2018 of DHB Bank, together with a description of the principal risks DHB Bank is being confronted with.

Rotterdam, 16 April 2019

Mr Kayhan Acardağ
Senior General Manager

Mr Steven Prins
General Manager

Mr Okan Balköse
General Manager

- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀



*From left to right: Mr **Okan Balköse**, Mr **Steven Prins**, Mr **Kayhan Acardağ**.*



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

DHB BANK OVERVIEW



DHB Bank Overview

26. BUSINESS OVERVIEW

General Information

Starting its operations in 1992 with EUR 8.1 million (equivalent of NLG 17.8 million) in equity, the bank grew over the years to become a full-fledged commercial bank with an equity of EUR 238.1 million (both with profit retention and occasional capital injections) and asset size of EUR 1,606.4 million at the end of 2018. During this time-span, the bank has successfully and independently weathered financially and economically turbulent times, both regional and global. Thus, DHB Bank has established that it possesses the organizational structure, operational infrastructure and human resources to continue, now and in future, on its path in long-term sustainable banking for the benefit of all its stakeholders.

The bank's relatively small size, centralized organization, and focused business areas with straightforward products and services are the main factors securing its flexibility in swiftly adapting to changing environments.

Business Model

DHB Bank's activities are anchored in traditional commercial banking, based primarily on retail funding (and wholesale funding to a certain extent) and mainly wholesale asset generation (again relatively small retail asset generation). DHB Bank's business model and revenue stream fully rely on traditional banking transactions, and there is no reliance on any kind of speculative income. Therefore, the bank tries to minimize the market risk by avoiding FX positions or interest rate positions, and derivative transactions are mainly done for hedging purposes. Against the backdrop of its mission and vision statements, the bank conducts its activities within the executional authorities and responsibilities of the Managing Board (MB), under the supervision of the Supervisory Board (SB), and cascades these down throughout the organization founded on different building blocks (i.e. departments and functions).

- **Retail Banking:** DHB Bank's retail operations consist of retail deposits and consumer loans. Retail deposits are collected from Germany and the Netherlands via Internet and call centre channels.

Retail deposits, which have already proved their stickiness in several globally or regionally stressed environments, constitute the main pillar of the bank's funding.

As far as the product range is concerned, retail deposit products offered are current accounts (on a limited scale), savings deposits and time deposits (between 3-month and 5-year in different brackets). DHB Bank also offers floating rate term deposits and notice-period saving accounts to its customers in the Netherlands and Germany so as to meet the needs of different customer segments.

Consumer lending occupies a relatively small portion of the assets. The marketing of the consumer loans continues in Belgium in a completely insured setup. A very small part of the consumer loan portfolio includes Turkey Home Credits, a special mortgage product that was offered in the past to residents of European Union member countries for their residential purchases in Turkey. These loans are not insured, but collateralized.

The bank terminated providing any services in cash since the past few years.

- **Wholesale Banking:** On the assets side, wholesale banking is the foremost revenue generation source for DHB Bank. The bank's wholesale asset generation activities are centralized at the head office in Rotterdam. Wholesale asset generation activities comprise primarily placements in the form of corporate loans, syndications, to an extent bilateral loan to banks, and securities investments. Geographical diversity is an essential feature of DHB Bank's activities on the asset side with exposures primarily in the European Economic Area (EEA). This business is conducted by the Corporate Marketing, Financial Institutions & Forfeiting and Treasury departments. In its lending

endeavours, the bank strictly follows its traditionally stringent risk assessment, credit granting and monitoring principles through the Credit Analysis and Credit Risk Monitoring & Control departments.

In conformity with the bank's business model, the primary clients of the bank in the wholesale segment are corporates, and, to a lesser extent, banks, while sovereign exposures account for only a very small portion of the total.

The main product types in the corporate segment of wholesale asset generation will continue to be bilateral loans for working capital and project financing. The bank does not offer FX/derivative intermediation services (only FX spot) to its corporate and retail clients. In the financial institutions segment, bank loans, mostly in the form of syndicated facilities and partially bilateral loans, are extended on a selective basis with maturities generally shorter than one year. Thanks to their tradability in secondary markets, depending on market circumstances, syndicated facilities are also considered an asset & liability management tool. Securities/bonds transactions are maintained as an activity for the bank's own portfolio, since these asset types provide the dual benefit of being liquidity and investment tools; as of year-end 2018 100% of the securities portfolio consisted of ECB eligible securities, while DHB Bank does not keep in principle a securities/bonds trading book.

On the liabilities side, as part of its strategies, the bank maintains a certain portion of its funding in the form of wholesale funds. These funds consist primarily of repo funding, of which a major portion relates to deals closed with the ECB under the Targeted Longer Term Refinancing Operations (TLTRO). DHB Bank also made use of wholesale funding in the form of bank bilateral loans or money market borrowings during the year, with voluntary decreasing trend in terms of amount.

Apart from securities investments, including its general role in assets and liabilities management for the bank's activities, the Treasury Department continued to manage liquidity and market risk, which is separately monitored by the Risk Management Department.

Our Clients

Clients are perceived by the bank as vital partners from a continuity perspective as well as from the perspective of corporate social responsibility. Although DHB Bank takes into account the interests of all its customers ranging from individuals to corporates and financial institutions, it pays particular attention to the interests of its retail customers, as the other groups are professional entities equipped to assess and pursue their best interest. Even so, DHB Bank conducts all its activities on a fair and open basis, including all dealings with corporates and financial institutions, for which it has a 'Client First Policy'.

Sources of Profit and Profit Prospects

Central to DHB Bank's sources of profit is net margin between interest paid for retail deposits (and wholesale funds to a lesser extent) and interest collected from loans/securities. Net commission income and result from financial transactions (other than the cost of swap transactions, which are considered essentially as funding cost) have a low contribution to the bank's bottom line. DHB Bank does not conduct investment and private banking activities.

From an overall perspective the bank's activities deliver positive net interest spread while a portion of its assets are ECB eligible securities with very low - or even negative yields in a few instances - but high liquidity. These securities are invested in for (regulatory) liquidity management purposes, which inevitably exert pressure on the ROE.

DHB Bank does not expect significant fluctuations in its recurring revenue base in 2019 on the face of the current regulatory, economic and financial environment.

Competition and Stakeholder Perspective

DHB Bank demonstrated that, thanks to its strategic alignment introduced at the end of 2010 and refined on different occasions parallel to regulatory, economic & financial changes and shareholders expectations, it has the foundation and infrastructure to continue as a viable institution. From a resources perspective, aside the equity, the bank possesses a sticky retail deposit base that proved to be stable; a large portion of the bank's customers remained loyal even during severe crisis situations in financial markets. As for revenue generation activities, again the afore-mentioned strategic alignment endeavours ensured a more clear-cut and refined

business model; i.e. with a more precise definition of target customer base (particularly corporate customers) that are expected to remain with the bank thanks to established relationships with them and quality of the offered services.

Against this background and taking into consideration the size of the bank, competition is not expected to significantly affect the bank's customer base on the deposit side. On the asset side competition is being felt, owing to the customers of DHB Bank being high creditworthy corporates targeted by competitors due to flight to quality; yet this is dealt with through relationship management and high-quality customer services.

The shareholders (HCBG Holding B.V. and Türkiye Halk Bankası A.Ş.) continuously demonstrated their strong commitment to DHB Bank since its establishment in 1992, either in the form of cash injections into the capital (in the early times) or high - and occasionally full- profit retention in the past. In addition, DHB Bank has in place a EUR 75 million liquidity standby agreement with Türkiye Halk Bankası A.Ş., which can be utilized at its discretion in case of need.

Nature of the Organization

The size of the bank is small and the complexity of its operations is limited. Concerning the fit between strategy and required competencies and resources, DHB Bank's financial standing, human resources, IT applications and overall infrastructure are suitable for conducting its activities. The bank possesses an established organizational structure built around its governing bodies, including General Meeting of Shareholders (GMS), SB and MB as well as SB committees and bank committees. Transactions initiated by front offices are processed by the loans and operations departments, while the overall risk management and compliance applications, reporting and IT support services, among others, are conducted by other dedicated departments and functions anchored in the checks and balances principle - within the three-line of defense system.

Risk Management & Scenario Analyses

Aside standard management tools for regular risks such as market risks etc, DHB Bank's risk management is built on the bank's risk appetite statement and embodied in the internal capital adequacy assessment process (ICAAP) and internal liquidity adequacy assessment process (ILAAP). These comprehensive processes also cover a combination

of various system-wide, bank-specific, hybrid, progressive and fast-developing crisis scenario analyses dealing with possible adverse conditions. The assessments of these scenarios reveal that the bank can withstand severe external or bank-specific developments for reasonably long periods.

In addition, the bank's Recovery Plan identifies recovery options that are available to counter a near-default scenario; and assesses whether the nature of the options is sufficiently robust, extraordinary and varied to manage a wide range of shocks of different forms.

27. ORGANIZATIONAL OVERVIEW

DHB Bank is organized along mainly three wholesale commercial lines of business in terms of asset/revenue generation: Corporate Marketing, Financial Institutions & Forfaiting and Treasury (Front Offices). Additionally, the bank conducts consumer lending activities to a lesser extent via Belgium Branch.

Against this background, the bank's Credit Committee has the authority to establish credit limits up to a certain amount, above which the advice of the SB is sought. Loans are granted to target customers – corporates and banks well as to sovereign entities in a geography spanning primarily in Europe.

The bank's all operations are founded around the principles of checks and balances in the broader framework of three lines of defense. Transactions are processed by the different sections of the Operations Department, while the overall risk management and compliance applications, reporting and IT support services, among others, are conducted by departments defined as staff departments in the bank.

Summary information is provided here below on the departments of DHB Bank.

Corporate Marketing Department (CM): CM is responsible for generating corporate customer loans by acquiring, retaining and managing the corporate customer portfolio. In this regard, it runs relations with corporate business partners of DHB Bank with respect to products and services provided.

Financial Institutions & Forfaiting Department (FI): The main responsibilities of FI are to establish and maintain worldwide close relationship with correspondent banks,

financial institutions and insurance companies, to overview forfeiting (syndications buying and selling) activities, to generate primary and secondary market bank assets and syndications, to explore new markets and countries for investment purposes, to create banking related funding base for DHB Bank in line with the bank's strategies and to procure insurance as necessary for different assets classes of the bank.

Treasury Department: Treasury Department is responsible for liquidity and market risk management and hedging activities, alongside securities investments. Within this context, the department conducts – for the bank's own portfolio, as intermediation is not offered to customers - money market lending, money market borrowing, securities purchase and sale activities, repo operations, currency exchanges and swaps, currency forwards, and assists the bank's interest rates and position management alongside foreign exchange rates and position management.

Retail Banking: Retail banking is the predominant activity of the bank in terms of funding. Offering various savings and deposit products is primarily organized around call centres and the Internet in the Netherlands and Germany all with the support of head office departments. Within retail banking, consumer loans (fully insured) are also among DHB's revenue generation activities, albeit with a comparatively limited volume, and these activities are centralized in the Belgium country office of the bank.

Credit Analysis Department (CAD)/ Corporate Loans Department (CLD)/ Credit Risk Monitoring & Control Department (CRMC): CAD is responsible for the assessment of potential and present customers (corporate, bank and sovereigns) and prepares credit analysis reports whereas CLD is involved in the documentation and collateral parts of loan utilizations. CAD also monitors the financial situation of obligors, sectors & countries. CRMC ensures that individual utilizations are within approved limits along with related follow-ups. As such, the objectives of these departments are to exercise the respective tasks in accordance with the policy and procedures of DHB Bank for limit establishment and utilization, and to ensure that related banking practices are in compliance with regulations.

Operations Department: Different sections of Operations Department ensure that front office transactions are properly handled and processed. Within this context it covers International Trade Services, Loan Operations, Treasury Back Office Transactions, and Retail Savings and Services.

The bank has a number of so-called staff departments, as follows:

Business Control Unit (BCU): BCU is responsible for budgeting, management information and reporting.

Compliance, Internal Control and Legal Affairs (CLC): C&L is responsible for the compliance process and supervises the effectiveness and efficiency of this process. The Compliance Officer reports directly to the MB and also has a direct communication line to the Chairman of the SB. As a general rule the Compliance Officer provides an independent evaluation of the bank's integrity risk policy and overviews special requirements concerning AML, KYC, CDD etc. The Compliance Officer (CO) has the responsibility to keep up with developments in relevant laws and legislations to guarantee the completeness and correctness of required compliance control in day-to-day business and adherence to the banking code. CO assists the management in assessing potential compliance issues. These issues are identified based on findings from regular reviews and risk analysis sessions, which are facilitated by CO. These risk analysis sessions are regularly held or whenever laws or regulations have changed. The AML Officer within the department is responsible for identifying, following up and reporting on unusual transactions related to anti money laundering and or fraud incidents while the Senior Internal Control Officer regularly reviews the bank's transactions to determine any potential hazards or breaches of conduct. Legal opinions are mostly procured externally from competent third parties while the legal counsel in Turkey at the representative office provides a wide range of legal advices and opinions concerning the activities in Turkey, including related follow-ups.

Financial Control Department (FCD): FCD is responsible for the preparation of external reports such as the (consolidated) financial statements and prudential reports to DNB. Accounting section within the department is responsible for nostro reconciliation, cost accounting and monitoring of sundry accounts. Data Quality Control section within the department is responsible for ensuring and sustaining data quality in business processes - with a particular focus on financial (risk) reporting – in order to adequately manage and supervise the bank.

General Affairs Department (GAD): GAD is responsible for purchasing office supplies as well as services, maintenance and control of the inventory and real estate.

Human Resources Department: The department is responsible for recruitment, staff development and training, and for the execution of the remuneration policy and for salary and personnel administration.

Information Technology Department (IT): IT determines data processing requirements of the bank and develops strategy based on long term corporate goals. IT maintains current knowledge of new hardware and software and recommends upgrading to maintain efficient operation. As such, IT plans computer and information systems to meet the bank's immediate and long-term needs, advises on the computer equipment, software and networks to be used, confirms and controls the purchasing of hardware and software for the needs of HO Departments and of all domestic and international locations of the bank.

Organized within IT, System Analysis (SA) is responsible for analysing the processes and operations of DHB Bank and participating in the development of projects and coordinating their implementation via the bank's core banking system Matrix. SA also prepares the respective specifications for applications and systems, coordinates the further development, testing and implementation of their assigned modules requested by other departments.

Information Security (IS): IS officer provides direction for the strategies related to information security. IS officer also identifies and addresses potential exposures to accidental or intentional destruction, disclosure, modification or interruption of information, to cover the risk that losses of financial and/or information loss might occur, and assists in the creation of procedures and guidelines to ensure that security and uninterrupted operations of DHB Bank's information systems are in place.

Internal Audit Department (IAD): IAD is responsible for monitoring the core processes and internal controls systems on behalf of management. IAD is independent of the other units and reports directly to the Managing Board and has a direct communication line to the Chairman of Risk & Audit Committee (RAC) who maintains regular contact with the Head of IAD.

Planning, Coordination & Communication (PCC): PCC supports the management of the bank to identify, plan and coordinate corporate issues requiring attention, combines and provides information pertaining to executive deliberations and oversees corporate governance applications in the bank for an efficient corporate structure.

Risk Management Department (RMD): RMD is responsible for developing models for financial risks such as interest rate risk, liquidity risk etc. and monitors and reports on these risks on a periodical basis via the monthly management information (MIS) report. Along with financial risks, RMD compiles and assesses non-financial risks in coordination with the related departments and provides an integrated overview of risks within the Internal Capital Adequacy Assessment Process (ICAAP) and Internal Liquidity Adequacy Assessment Process (ILAAP). RMD also assists the management in preparation of the risk appetite statement of the bank, and in assessing actual risk profile vis-à-vis the risk appetite statement approved by the Supervisory Board, and reporting to the Risk & Audit Committee.



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

CORPORATE GOVERNANCE



Corporate Governance

28. INTRODUCTION | This chapter sets out the corporate governance of DHB Bank that is set up in accordance with Capital Requirements Directive IV (“CRD IV”) as well as the Banking Code 2015 that have been implemented in Dutch law. In addition to the legal requirements, DHB Bank voluntarily adheres to the Dutch Corporate Governance Code to the extent applicable.

These principles are embedded in the bank’s corporate culture and supported and substantiated by various policies, procedures, measures and practices, some of which are briefly described below.

29. MANAGING BOARD

Composition and Responsibilities

The Managing Board (MB) consists of three members with extensive knowledge and expertise in the banking sector. All the members have long-term, different but complementary banking backgrounds.

The MB is responsible for the day-to-day management of the bank, for the development and implementation of policies and long-term strategy, risk management and internal governance, for the fulfilment of the bank’s obligations towards regulatory bodies, and for representing the bank. Furthermore, the MB sees it as an important responsibility to ensure the integrity of the bank’s accounting and financial reporting systems, and not to compromise on the financial and operational controls of the bank, including compliance with the relevant laws and regulations. The MB’s authority stems from the respective stipulations of DHB Bank’s Articles of Association.

The MB is autonomous in the performance of its duties, notwithstanding the respective supervisory role of the SB. In this line, The MB keeps the SB informed – via regular and/ or special reports and during SB meetings, to enable it to perform its duties. The MB always seeks the opinion of the SB on important subjects.

Safeguarding the continuity of the bank and balancing the interests of all the stakeholders, including the bank’s clients, are the major principles guiding the decisions of the MB. To this end, the MB ensures a balanced assessment of the commercial interests of the bank and the inherent

risks, taking into account the approved risk appetite of the bank. All the deliberations, strategic planning and day-to-day management of the MB are conducted on a collegial basis. Based on these guiding principles, the MB frequently consults the senior management of the bank as well, and the majority of decisions are taken following discussions and deliberations at various bank committee meetings presented further below. In addition, apart from regularly discussing subjects related to the day-to-day management of the bank, the MB regularly meets at least once a month to consider, deliberate and take decisions on subjects by adhering to a predetermined generic agenda. In this line, each MB member has one vote, and, in practice, almost all the MB resolutions are taken on a unanimous basis.

While being jointly responsible for the management of DHB Bank, the members of the MB have separate primary responsibilities. Thus, e.g., the MB member whose responsibilities are primarily related to commercial activities of the bank does not have primary responsibility in risk monitoring and control and is involved in risk management mainly through specific committees; this applies analogously to the members who are primarily responsible for risk management, among others. In terms of organization and administration, there are clear reporting lines concerning each member’s primary responsibilities.

The below table shows the primary reporting lines of each MB member, which demonstrates the balanced segregation of duties within the board:

Steven Prins	Kayhan Acardağ	Okan Balköse
Compliance & Legal	Financial Control	Corporate Marketing
Credit Departments ²	Business Control	Financial Institutions
General Affairs	Risk Management	Treasury
Human Resources	PCC ³	
Internal Audit	Operations	
Retail Banking	Information Technology	

The sections and functions under the country managements in Germany, Belgium and the representative office in Turkey are in direct contact with the related departments at the Head Office in accordance with their usual course of business.

Monitoring the operation of the internal risk management and control systems is a permanent agenda of the MB. In this context, all material control measures relating to strategic, operational, compliance and reporting risks are areas of attention, which are discussed during the MB meetings and bank committees when relevant. Attention is given to observed weaknesses, irregularities and findings from the IAD, which presents its audit results to the MB and the RAC, as well as from the external auditor or occasionally the observations of DNB. The bank’s set-up ensures that any flaws in the effectiveness of the internal risk management and control systems or any observations with an impact on the risk profile of the company are included in the reports.

Utmost care is jointly taken not to deviate from the risk appetite statement even in volatile financial and economic environment. Temporary or potential deviations, if any, are generally discussed by the related committees, including the Risk & Audit Committee (RAC) of the Supervisory Board, in order to ensure the alignment of the risk profile and risk appetite of the bank. Yet, no deviation occurred in 2018 vis-à-vis the risk appetite, aside a negligible one in a risk dimension which was immediately remediated.

Committees

Going beyond the preparation and review of detailed management information system reports, the MB carries out risk management and ensures an overall controlled environment through a continuous process handled via different committees of the bank where most of the relevant decisions are reached. At least one general manager is the member or the chair of these committees (except SART), and in some cases all the three are members. The other members of the committees are senior managers of the bank relevant to the committee’s mission.

Asset & Liability Management Committee (ALCO):

ALCO manages the bank’s assets and liabilities in view of the economic expectations and regulatory constraints to balance risk and return. The committee determines the mix of assets and liabilities as well as the measures for financial risk management, including market risk, interest rate and liquidity risk. ALCO has the responsibility to ensure that all decisions conform to the bank’s risk appetite and levels of exposures as determined by the Credit Committee and the Risk Management Committee.

Aside these weekly ALCO meetings, usually twice a year an extended ALCO and activity alignment meeting is organized with the participation of all the senior management of the bank, including heads of departments. The focus of these meetings, aside usual ALCO subjects, is on reviewing and aligning between the departments the activities/projects of the bank for the year.

Complaint Committee (CoC): CoC sets and monitors an efficient and effective complaint process for the customers, while evaluating and deciding on the complaints presented to the Committee.

Compliance Committee (ComCo): On the face of increased regulations, ComCo was set up as a working group to ensure a highly coordinated and robust implementation of all applicable regulatory requirements to the bank’s relevant workflows.

Credit Committee (CC): CC sets up, monitors and controls the provision of credit risk management within the bank at individual borrower as well as at portfolio level in line with the strategy and risk appetite of the bank and in compliance with the regulations.

Information Technology & Information Systems Steering Committee: The committee plans and steers information technology and information system functions within the bank in alignment with the business strategies.

² Comprised of: Credit Analysis, Credit Risk Monitoring & Control and Corporate Loans
³ Planning, Coordination & Communication Department

Liquidity Crisis Management Committee: The committee would convene in case of a liquidity crisis event (according to criteria described in the liquidity funding plan); its responsibilities encompass to anticipate and manage the resolution of possible serious liquidity problems with the ultimate aim to protect depositors, creditors and shareholders.

Organization & Control Committee (OCC): The mission of OCC is to improve control, efficiency and effectiveness in the bank by providing a platform for reviewing the organizational structure, operational & administrative systems and procedures as well as work processes and client services with supporting documentation.

Risk Management Committee (RMC): RMC assesses the financial and non-financial risks on an aggregate and individual basis, and monitors ICAAP and ILAAP to ensure a bank-wide and integrated risk and capital management.

(Information) Security Assessment and Response Team (SART): As a vital part of IT & IS governance structure, SART focuses on information security issues to ensure proactive assessment of and immediate response to cyber threats to the bank.

Principles

The working guidelines of the MB are centred around the below principles, all in the framework of the bank's approved risk appetite:

- ✓ Full compliance with regulatory and supervisory requirements
- ✓ Sound capital position
- ✓ Good asset quality
- ✓ High liquidity
- ✓ Rigorous risk management
- ✓ Strong governance
- ✓ Diversified geographical and customer coverage

Secondary Positions of Managing Board Members

The MB members of DHB Bank do not have any position in another corporation either as an SB member or MB member.

In practice, there are no cases of (appearance of) conflict of interest in the MB resolutions and management activities.

Information on the Members of the Managing Board

Mr Kayhan Acardağ

Senior General Manager

Born in 1957 in Turkey, Mr. Acardağ holds a bachelor's degree from METU (Middle East Technical University, Turkey), Faculty of Administrative Sciences, Department of Management (1980) as well as an MBA from the University of Warwick-United Kingdom (2007).

He started his career at the Board of Sworn Bank Auditors in Turkey, where he served as Sworn Bank Auditor until 1989. He joined Türkiye Halk Bankası AŞ in 1989 in the position of Advisor to the Chairman of the Supervisory Board, and subsequently served as Manager of the Fund Credits Department until 1993. Mr. Acardağ has held various executive positions at DHB Bank since its establishment and has been a member of the bank's Managing Board since 2004, and Senior General Manager since 2010.

Mr Steven W. Prins

General Manager

Born in 1965 in the Netherlands, Mr. Prins graduated from Hogere Economische School, Groningen, Department of Business Economics in 1987.

After graduation, he worked at Rabobank International, Utrecht between 1987 and 1994 first as financial analyst and subsequently as area manager in the fields of correspondent banking and trade finance. He gradually progressed to the CEO position of GE Artesia Bank, Amsterdam in 2004, subsequent to joining this bank in 1994 and after having worked at various managerial positions in the bank and being promoted in 2003 to the position of CFO and member of the Managing Board.

Mr Prins joined DHB Bank in November 2013 as member of the Managing Board.

Mr Okan Balköse

General Manager

Born in Turkey in 1970, Mr. Balköse graduated from Bilkent University, Department of Industrial Engineering in 1991, and received his Masters degree from the same department in

1993. He also holds an MBA from Yeditepe University (2004).

He started his banking career in 1993, and, after serving in managerial positions in several financial institutions such as İktisat Bankası, Demirbank, Citibank and Eczacıbaşı UBP, he has worked as the General Manager of Bank Pozitif Kredi ve Kalkınma Bankası between 2004 -2013.

Mr Balköse joined DHB Bank in January 2014 as member of the Managing Board.

30. SUPERVISORY BOARD

Composition and Responsibilities

The Supervisory Board (SB) of DHB Bank is composed of eight members as of the year-end 2017. In alignment with the Articles of Association, half of the members, including the chairman, are independent. In meetings of the Supervisory Board each member is entitled to cast one vote. In case of a tie of vote, the chairman of the SB shall decide.

The SB is responsible for the supervision of the policy of the MB, for the supervision of the general course of affairs and risk management, and for assessing and approving the strategies and budget proposed by the MB; these responsibilities and authorities of the SB are defined in the Supervisory Board Policy. This policy also covers other aspects related to the supervision of the bank and in particular to the collective responsibility of the SB members. It is updated from time to time as needed. In addition, credit proposals by the Credit Committee of the bank – for amounts above its own authority level – require advice from the SB or from the Supervisory Board Credit Committee (SBCC).

The overriding responsibility of the SB is to find a just and reasonable balance between the interests of all stakeholders while putting the clients' interest first. It has always been the foremost goal of this bank to service its clientele well. The shareholders of the bank believe that good service to the clients over time will propel the bank to prosper. In such an environment, staff and management can dedicate themselves to their work to create value for all stakeholders.

Supervisory Board Committees and Composition

The SB conducts its activities either with all its members or via its committees that are set up for particular fields and

that are comprised of members particularly specialized in these fields. Decisions taken in these committees are subsequently submitted to the SB for final approval or for information purposes, depending on the committees' functions and authorities. These committees are:

Nomination Committee (NC): The NC assists the SB for identifying, selecting and proposing candidates for vacancies in the SB and MB. NC also follows succession planning at both bank level and SB level.

Related Party Transactions Committee (RPTC): The RPTC reviews and grants pre-approval to the transactions with i) Shareholders; ii) Managing Board Members; iii) Supervisory Board Members; iv) Companies in which a Shareholder holds an interest or has any position; v) Supervisory Board and Managing Board Members of companies referred to under (iv); vi) Close members of the family and relatives of a person referred to Relatives of a person referred to under (i) to (v); and vii) Companies in which a Supervisory Board Member holds an interest or has any position. The members of the RPTC are appointed from among the independent members of the SB.

Remuneration and Compensation Committee (RCC): The RCC assists and advises the SB in fulfilling its responsibilities with regard to the remuneration and the assessment of the performance of the members of the MB, of the senior staff in general, and of the senior staff engaged in risk management and control functions in view of the related regulations and the policies of the bank.

Risk and Audit Committee (RAC): The RAC assists and advises the SB in fulfilling its oversight responsibilities with regard to risk and audit issues. The RAC discusses the bank's risk profile and assesses, at a strategic level, whether capital allocation and liquidity level in the general sense are in line with the approved risk appetite, among other subjects. The RAC convenes periodically, at least three times a year.

Supervisory Board Credit Committee (SBCC): The SB has delegated to the SBCC part of its authority for providing advice on credit proposals for amounts and transaction types as stipulated in the bank's Policy on Credit Approval & Advice Authorities and Review Principles.

	Risk & Audit Committee	Remuneration & Compensation Committee	Related Party Transactions Committee	Supervisory Board Credit Committee	Nomination Committee
Frederik-Jan Umbgrove	√	√ chair	√	√	√ chair
Nesrin Koçu-de Groot	√	√			√
Liana Mirea				√	
Maarten Klessens			√ chair	√ chair	
Onur Bilgin	√	√		√	√
Ariel Hasson	√ chair	√			√

As from 17 May 2019

Principles

The SB and/or its committees regularly convene at least every month in the fulfilment of its/their duties, either in person or via teleconference. In its supervision, deliberations and decisions, the Board puts particular emphasis on risk management, on corporate governance, on the financial performance of the bank, on regulatory requirements, and on market developments. The SB continued, in particular, to spend ample time on discussing and reviewing the business model of the bank. This was in response to the requirements of the regulator and in the interests of all stakeholders. In awareness of its duty of care towards clients and of the bank's responsibility towards society, the SB aimed to maintain a healthy and fair balance between all its stakeholders' interests while keeping a low risk profile and conducting its duties within the boundaries set by the laws and regulations. In this context, considering a multitude of important changes in the regulatory environment, with implications for the business model of the bank, the SB and MB jointly or separately organized informative meetings with the shareholders both to provide them with more timely updates - beyond the annual general meetings of shareholders - and to have their opinions and support on the strategic direction and business model of DHB Bank.

Secondary Positions of Supervisory Board Members

According to regulations in the Netherlands (related articles of 'Wet Bestuur en Toezicht', i.e. 'Act on Management and Supervision'), in addition to their present functions, supervisory board members are allowed to hold a certain maximum number of positions in (other) institutions qualified as 'large'. The SB members of DHB Bank do comply with this regulation, allocating sufficient time for the fulfillment of their responsibilities in the bank.

Information on the Members of the Supervisory Board

Mr Frederik-Jan Umbgrove

Chairman

Born in 1961 in the Netherlands, Mr Umbgrove holds a Master's Degree in Trade Law and a Certificate in Civil Law, both from Leiden University, and an MBA from INSEAD.

Since 1986 he has held several specialist and executive positions and responsibilities at ABN Amro Bank, both at the head office and at the international offices/subsidiaries of this bank in various fields.

In 2008, Mr Umbgrove joined the Royal Bank of Scotland Group as Chief Credit Officer CEEMEA for this bank's Global Markets Division, following which he served as Chief Risk Officer and Member of the Managing Board of Amsterdam Trade Bank NV throughout 2010-2013 and as Group Risk Officer of Alfa Bank Group Holding between 2011 and 2013. He continued to work as an advisor on several projects in the financial world in the period 2014-2017, and since April 2018, he is a member of the Board of Directors of Alpha Bank A.E.

On 12 April 2016, Mr Umbgrove joined the Supervisory Board of DHB Bank as independent member and chairman of the Supervisory Board Credit Committee, and subsequently was elected chairman of the Related Party Transactions Committee as well. In May 2018, he has become the chairman of DHB Bank's Supervisory Board following the retirement of his predecessor.

Ms Nesrin Koçu-de Groot

Born in 1977 in Ankara, Turkey, Mrs Koçu-de Groot graduated from Middle East Technical University, Ankara, Department of Economics.

She held various roles in the Financial Planning & Control Department and in the Risk Management Department of Demirbank TAŞ, Istanbul that she joined in August 1999. Between September 2001 and February 2006, she led the Financial Control and Risk Management Department of Yapi Kredi Bank (Nederland) NV, following which she was the statutory auditor of C Faktoring AŞ, Istanbul and Bank Pozitif AŞ, Istanbul until March 2013.

Mrs Kocu-de Groot joined the Supervisory Board of DHB Bank in April 2015 as member related to HCBG Holding B.V. Aside this position, she is the Chief Financial Officer of HCBG Holding B.V., Supervisory Board Member of C Faktoring AŞ, and Supervisory Board Member of Demir Kyrgyz International Bank, Bishkek.

Ms Liana Mirea

Ms Mirea was born in 1957 in Bucharest, Romania. She graduated from the Academy for Economic Studies, Faculty of International Economic Relations and also has a post-graduate diploma in International Economic and Fiscal Foreign Currency Relations.

Ms Mirea started her career in 1980 in the reinsurance field, as an economist for the state insurance company Administratia Asigurarilor de Stat. In 1991, she continued her career in the Romanian Bank for Development (currently BRD Societe Generale) first as head of department and later on in various positions up to the level of Head of Investment Banking Department. In 1996, she went on to establish the bank's first securities-trading subsidiary, Eco-Invest BRD, and in 1998 joined another bank, Banca Tiriac (currently Unicredit Romania) as a vice-president (deputy CEO). In 2000 she joined Demirbank Romania (currently Unicredit Romania) as vice-president (deputy CEO), and continued in the same position after the bank was taken over by Unicredit Italy. In 2004 she went back to Banca Tiriac – again in the same position of vice-president (deputy CEO), and after this bank too was acquired by HVB and finally by Unicredit, she established her own consultancy company, Aesopus International, as she was asked to support the merger between the banks during 2006. Afterwards, from 2006 to 2007, she worked for C International as a business developer, until finally in 2007 she and her team established Access Financial Services IFN SA ("AFS"), a non-bank financial institution regulated by the National Bank of Romania, currently having HCBG Holding as its 38.51% shareholder (initially sole shareholder). She has continued in the position of general manager of AFS ever since.

Ms Mirea also served as a member of the Board of

Directors of the Romanian Fund for Energy Efficiency (FREE) for 8 years (the maximum period allowed), from 2007 to 2015.

On 19 January 2016, Ms Mirea joined the Supervisory Board of DHB Bank as member related to HCBG Holding B.V.

Mr Maarten Klessens

Born in 1958 in the Netherlands, Mr Klessens graduated from Erasmus University Rotterdam in Business Economics and holds a Post-graduate in Financial Economics from Tilburg University. He participated in executive training programmes at University of Michigan, Kellogg Graduate School of Management, Insead and IMD.

Starting his career at Unilever in 1984, Mr Klessens joined ABN Amro Bank NV, Amsterdam in 1986. He held several positions executive vice president responsibilities at different departments in this bank such as Structured Finance, Global Clients and Group Risk. He joined RBS in 2011, where he was responsible for Group Country Risk for RBS Plc. Currently he is a non-executive director of Bank of Africa Group; NatWest Markets NV and RBS Holdings NV. He is also a director of Trier Holding BV that owns Conservatrix NV, a life insurance company.

On 26 June 2017, Mr Klessens joined the Supervisory Board of DHB Bank as independent member.

Mr Onur Bilgin

Born in 1981 in Ankara, Turkey Mr Bilgin graduated from Ankara University, Department of Business Administration and currently is continuing his studies at Law School of Marmara University to obtain a bachelor degree in law.

He began his professional career in 2006 as Assistant Specialist in Credit and Project Appraisal Department of Halkbank. In 2007, he started to work in International Banking and Structured Finance Department within the same institution. He held various positions in IFI Loans Division of International Banking Department during his term between 2007 and 2018. Since August 2018, he has been serving as Head of International Banking and Structured Finance Department in Halkbank.

Mr Bilgin joined the Supervisory Board of DHB Bank on 17 January 2019 as member related to Türkiye Halk Bankası A.Ş.

Senior Management

Ms Bahar Kayıhan

Assistant General Manager
Operations & Retail Services and
Savings (Netherlands) & Information
Security

Ms Ayşe Çingil

Assistant General Manager
Corporate Loans & Credit Analysis &
Credit Risk Monitoring and Control

Mr C. Levent Es

Assistant General Manager
Financial Institutions & Forfeiting

Ms Fulya Baran

Assistant General Manager
Corporate Marketing

Mr İrfan Cetiner

Assistant General Manager
Treasury

Mr İbrahim Beydemir

Senior Financial Controller

Department Heads

Compliance & Internal Control
& Legal Affairs

Ms Ivon Huyskes

Corporate Customer Services and
Processes

Mr Mustafa Beker

Corporate Loans

Mr Ozan Dereli

Credit Analysis

Mr Kerem Güder

Financial Control & Accounting

Mr Ercan Erdoğan

Financial Institutions

Ms Ayşın Atalay-de Jong

Forfeiting

Mr Gaspar Esteve Cuevas

General Affairs

Ms Kiraz Başaran

Human Resources

Ms Gülhan Develi

Information Security

Mr Dheeraj Katarya

Information Technology

Mr Nezi Engin

Internal Audit

Mr Diederik Geerits

Operations

Ms Pınar Olierook-Türe

Planning, Coordination &
Communication

Mr B. Affan Sağ

Risk Management

Mr Ali Kastrat

Foreign Main Branches & Representative Office

Germany

Ms Nuray Özbağcı

Country Manager

Belgium

Ms Monia Nasri

Country Manager

Istanbul Representative

Ms Fulya Baran

31. BANKERS' OATH

As per the new regulations in a bid to improve confidence in the financial sector, since 2014 SB and MB members of Dutch banks and insurers have had to pledge an oath to put their clients' interests first, and to observe other and similar principles. Since 2016, this oath has become mandatory for all the employees of the banking sector.

All the present SB and MB members as well as all DHB Bank employees took that pledge and signed the bankers' oath. Bank employees who joined DHB Bank in 2018 also took this oath within 3 months of joining the bank.

32. CLIENTS FIRST

Clients are at the centre of DHB Bank's activities. In addition, they are perceived as vital partners from the perspectives of business continuity and corporate social responsibility.

In the past several years, the global financial crisis and the – perceived – role that banks and other financial institutions worldwide have played in it have led to a widespread loss of confidence in the financial system on the part of many customers. So as to rebuild and strengthen this confidence, banks need to ensure that, more than ever, client relationships are developed on a long term, sustainable basis. This is possible only if banks always have the client's best interest at heart. Accordingly, DHB Bank believes that only if the bank can consistently fulfil clients' real financial needs at fair terms will it be able to maintain their goodwill, resulting in continued business and sustainable profitability, in the interest of both parties. DHB Bank has always been committed to these principles.

DHB Bank takes into account the interests of all its customers ranging from individuals to corporates and financial institutions. The bank conducts all its activities on a fair and open basis, including all dealings with corporates and financial institutions. This is ensured by transparent and unequivocal negotiations and agreements in order to prevent reputational risk.

DHB Bank does not offer complex products, but still strives to avoid any asymmetry of information between its clients and the bank. This is especially important for products having a great impact on the customer's life. The bank is aware that under these circumstances, a particular responsibility falls on itself as the stronger, better-informed

party in the relationship, to ascertain and act upon the real financial needs of the client. This is additionally supported by clear, understandable and open communication. The bank puts the client's best interest first beyond a traditional customer care approach; in this context, DHB Bank strives to offer only products with sufficient added value for the client, and it ensures that easy channels are established for customers to direct any complaint straight to the bank and/or to the Ombudsman.

33. POLICIES AND PROCEDURES

In the course of 2018, DHB Bank continued to apply its strong corporate governance guidelines and is committed to continuously enhancing its corporate governance and compliance structure in line with related developments in the respective fields.

DHB Bank puts particular emphasis on transparency and accountability, on effective risk management, on accurate disclosure of information and effective communication, on a clear, balanced and adequate division of tasks and system of management as part of its corporate governance culture. These are all fuelled by the bank's policies and procedures.

In terms of organization, the Compliance Department of the bank plays an important role in corporate governance practices, while the Internal Audit Department has the task of, among others, assessing whether internal control measures have been designed properly, are present and are working effectively in relation to the quality and effectiveness of the system of governance. The Planning, Coordination and Communication Department in general oversees and/or facilitates applications related to corporate governance.

Some particularities of the bank's corporate governance structure are articulated in the below policies and documents. To ensure up-to-date practices in the bank's operations and activities, policies and procedures are placed in periodical review schedule under the control of Compliance & Legal.

- **Articles of Association (AoA):**
The Articles of Association (AoA) of DHB Bank require that at least 50% of the SB members in office, including the chairman, are independent.
- **Supervisory Board Policy:**
The stipulations of the AoA regarding the composition of the SB are also taken up in the SB Policy. It furthermore stipulates that, in the event of the 50% threshold being

temporarily breached, the independent members will nevertheless have 50% of the votes in the decision-making. This policy includes stipulations pertaining to the required qualifications of the SB members and the chairman and to the diversity of the SB's composition. This policy additionally prescribes that any related party transaction takes place at arms' length.

- Managing Board Policy:

The managing board policy comprises stipulations related but not limited to corporate strategy, risk management, internal control, the financial reporting process, audit, and compliance; as well as the consideration of clients' interests and social responsibility. This policy includes stipulations pertaining to the required qualifications of the MB members and to the diversity of the MB's composition.

- Internal Audit Charter:

The bank's Internal Audit Charter describes the mission and scope of work, responsibilities, accountability, authority and standards of the Internal Audit Department, and includes stipulations ensuring its independence and objectivity.

- Conflicts of Interest:

Prevention of conflicts of interest is among the key elements of corporate governance. So as to ensure controlled and sound business operations, DHB Bank has a Policy on Conflict of Interest as a guideline. This policy covers measures to prevent (the appearance of) conflicts of interest and to prevent DHB Bank or its employees from performing acts that are contrary to generally accepted standards and might seriously damage confidence in DHB Bank or in the financial markets. Related principles and procedures are also detailed in the Related Party Transactions Committee Policy, the Related Party Credit Acceptance and Approval Procedure, the Procedure on Financial Services to Employees and Supervisory Board Members, and provisions on promotional gifts as included in the Code of Conduct (Staff Handbook).

- Social Responsibility:

DHB Bank's Corporate Social Responsibility Policy covers the bank's adherence to the principles of social responsibility in all the decisions made and in all the activities undertaken. This policy aims to guide the bank in contributing to sustainable development, including the health and welfare of the society.

- Ethical Values:

For the purpose of strengthening DHB Bank's corporate culture, the bank's staff handbook is kept updated to

address more clearly the seven elements of an ethical culture, comprising the values of balancing interests, balanced actions, consistent actions, openness for discussion, leading by example, feasibility and transparency.

- Integrity:

DHB Bank strives to adhere to the highest standards of integrity in all its transactions and relationships. To avoid integrity failures, the bank's integrity risk policy is based on ensuring that a general culture of high ethical standards prevails throughout the bank and that integrity risks are efficiently managed. The general approach is top-down, and the process starts with a strong ethical stance at the top.

- Duty of Care towards Clients:

DHB Bank has substantiated its existing practices in this respect by adopting a Client First Policy, intended also as a guideline for the management and staff in decision making and client interaction, so as to put the clients' best interest first. This policy also sets out the principles regarding product development and review, human resources policy and corporate culture, complaint procedures, and communication/transparency with clients. This last principle in particular is given special attention by the bank in all its relations and dealings with its clients. Management sees a client-centred approach as key to long-term success of the bank and continually strives to make sure it is deeply ingrained in the corporate culture.

- Complaint Procedure:

As part of its duty of care towards clients and in application of the client first principles, DHB Bank has in place a complaint procedure, designed to resolve any issue or problem brought forward by the customers. Customers can file their complaints via the bank's website, where they are also informed about their option of contacting the related authorities as well.

- Product Approval:

In line with the requirements of the client first principle, DHB Bank introduced its Product Approval Procedure with more focus on the duty of care towards clients, among others. The Internal Audit Department is responsible for periodically checking whether the respective procedure works effectively in practice.

- Customer Due Diligence Policy:

Since 2015, the bank continuously revises and updates its CDD policy to ensure adaptation to changing regulations and achieve a more efficient practice in this respect.

In addition to these policies and practices, DHB Bank also has in place a wide range of policies, procedures and measures pertaining to various aspects of governance and compliance, such as Remuneration Policy, Information Security Policy, Business Continuity Policy, Lifelong Learning Policy, Compliance Policy, Policy on Credit Approval & Advice Authorities and Review Principles, Integrity Risks Policy, Dividend Policy and the like.

The independence of the compliance function at DHB Bank is ensured thanks to the direct access of the Compliance Officer to the RAC and to the Chairman of the SB. The Compliance Policy documents the authorities and duties of the Compliance Officer.

In 2018, DHB Bank continued to consistently apply its existing principle in relation to Know Your Customer and customer acceptance criteria.

34. RISK GOVERNANCE AND MANAGEMENT

DHB Bank manages risk by seeking to ensure that business activities provide an appropriate balance between the returns achieved and the risks assumed, and that they remain within the bank's risk appetite. The bank's risk bearing capacity is continually assessed within the overall management of risks and was ensured at all times during the financial year under review.

DHB Bank continually strives to further strengthen the bank-wide risk and capital management framework in terms of organizational structure, processes and responsibilities, as well as methods for the identification, measurement, monitoring and control of risks. To achieve this, the MB ensures that all risk-related policies are fully communicated and adopted at all levels within DHB Bank.

Risk Governance

The bank's risk governance structure is based on the overarching principle that all the business units are primarily responsible for managing risks in their operations within the approved risk appetite framework. Each business unit works in close cooperation with the independent risk assessment units and actively participates in the relevant committees as required to effectively manage the respective risks, thus forming the first line of defence in the bank's triple-layered risk management setup.

The Risk Management Department (RMD) and the

Compliance and Legal Department (CL) form the main second line of defence along with the Information Security Department, which functions independently from the IT Department. They support the business units in their decision-making, but have also sufficient independence and countervailing power to avoid risk concentrations.

The Internal Audit Department (IAD) as the third line of defence oversees and assesses the functioning and effectiveness of the first two lines.

The Supervisory Board has the final authority to approve the risk appetite statement proposed by the Managing Board, exercising its oversight of risk management principally through the Board's Risk & Audit Committee (RAC). Supported by assessments and various reports prepared by the Internal Audit Department (IAD), the Risk Management Department (RMD), the Compliance & Legal Department (CL) and related credit departments, the RAC is responsible for the oversight of policies and processes by which risk assessment and management are carried out within the governance structure. The RAC also reviews internal control and financial reporting systems that are relied upon to ensure integrated risk measurement and disclosure processes.

Within the governance structure, and reporting to the MB, the Risk Management Committee (RMC) oversees both financial and non-financial risks bank-wide on an aggregate level, while specialized committees focus on specific risk areas such as credit risk, liquidity risk and market risk. All committees support the MB in fulfilling its responsibilities with regard to integrated risk management and provide oversight to the front offices, which are responsible for managing the risks in their activities within the approved risk limits and tolerance.

The bank pays the utmost attention to the prevention of integrity risk and associated reputation risk. Based on the categorization of product and activities, on the impact/risk levels for different scenarios and product/service groups, relevant risks, conclusions and follow-up items, the self-assessment reveals that DHB Bank has a robust integrity risk control framework.

With this general approach, the bank maintained its strong governance structure in 2018.

Risk and Capital Management

DHB Bank’s capital management framework, within the broader risk management system, aims to ensure that there is sufficient capital to adequately absorb all residual risks under usual business conditions and plausible stress scenarios, and to meet the bank’s business objectives in full compliance with the regulatory requirements.

For European banks, new capital and liquidity requirements, as formulated by the Basel Committee in the form of the Basel III accord, are being implemented through the Capital Requirement Regulation (CRR) and Capital Requirement Directive (CRD IV). DHB Bank was prepared in time to implement systems and methods to regularly monitor its compliance with the new rules.

The bank benefits from ongoing efforts to satisfy higher regulatory and supervisory standards not only with respect to capital management through its periodical internal capital adequacy assessment process (ICAAP), but also in relation to liquidity management through its internal liquidity adequacy assessment process (ILAAP) as required by the Liquidity Policy Rule of DNB.

In addition, the bank’s recovery plan - adopted in early 2014 and updated annually - defines recovery options that are available to counter a near-default scenario; and assesses in detail whether the nature of the options is sufficiently robust, credible and varied to manage a wide range of shocks of different forms.

ICAAP, ILAAP, recovery plan and risk management practices separately and jointly point to the strong financial position of DHB Bank, which was also additionally verified in real life by the bank weathering unscathed the severe crises – both local and global – that it was exposed to since its establishment.

Risk and Capital Management Disclosure

The CRD IV contains certain minimum disclosure requirements regarding risk and capital management in line with the Pillar 3 rules. Its goal is to encourage market discipline in disclosure in order to allow stakeholders to assess the bank’s standing in terms of capital resources, capital adequacy, liquidity, overall risk profile, and risk management practices.

DHB Bank publishes its disclosures on its website. The next Pillar 3 disclosure will be available during the first half of 2019 based on 31 December 2018 figures.

Additional Disclosures

• Risk Appetite and Key Risks

As part of the risk management, DHB Bank articulates its risk appetite that is documented and updated regularly. Defining, monitoring and adjusting risk appetite is considered the foundation of an effective risk management. The bank’s risk appetite outlines the level and nature of risks that it is willing to accept in order to pursue the articulated strategy on behalf of shareholders at a level that is commensurate to its risk management capacity and philosophy. Risk appetite also sets the boundaries for the acceptable level of risk profile.

DHB Bank’s risk appetite covers the following dimensions, which are considered the key risks faced by the bank: Capital adequacy, business model risk, leverage ratio, credit risk, credit concentration (country, sector and obligor), shadow banking, liquidity, FX risk, market risk, interest rate risk in the banking book, operational risk, IT & information security, governance, integrity & reputation, compliance with regulations. For relevant cases, there are subsets with quantitative targets and/or benchmarks, and for each dimension, the risk appetite is separately determined between low, medium or high levels.

Out of a total of 17 risk dimensions in 2018, the bank’s risk appetite was determined as “low” for 13, “medium” for 3, and “medium-to-high” for 1 dimension. No risk dimension is determined as high. Their breakdown is presented below:

Risk Appetite	Risk Dimension
Low	Capital Adequacy, Business Model Risk, Leverage Ratio, Shadow Banking, Liquidity, FX Risk, Market Risk, Interest Rate Risk in the Banking Book, Operational Risk, IT and Information Security, Governance, Integrity and Reputation, Compliance with Regulations
Medium	Credit, Sector Concentration, Obligor Concentration,
Medium-to-High	Country Concentration

As per assessments conducted periodically by the independent Risk Management Department, it was established that these risk appetite levels were complied with during 2018.

In cases where the actual risk profile tended to deviate from the risk appetite (there was one minor instance in 2018, which was immediately covered), DHB Bank took necessary measures to return the risk profile to in the approved risk appetite. It should also be underlined that within capital planning, capital is allocated for an overwhelming majority of the risk dimensions indicated above for an amount commensurate with their exposure/risk levels.

• Monitoring, Assessment & Control Measures

DHB Bank controls risk through its established and proven risk management framework, which proved its maturity and efficiency by weathering unscathed several regional and global crises that it was exposed to since its establishment, most recently, the 2008 global crisis, the following crisis in the Eurozone and in Turkey in 2018. In all its activities, the bank places great emphasis on avoiding targeting short-term profits by disregarding long-term risk.

For all the risk parameters, there are monitoring or assessment frameworks in place; e.g. credit risk is monitored at the Credit Committee through various reports (on watch list loans and NPLs), including quarterly credit portfolio risk reports, prepared by the Credit Departments, and through the monthly MIS Reports prepared by the Financial Control Department. These reports provide comprehensive information on the composition and quality of the various portfolios, permitting management to assess accurately the level of credit risk that the bank has incurred through its various activities and to determine whether the bank's performance is meeting the credit risk strategy.

Periodical risk assessment reports prepared by the Risk Management Department additionally cover the subject on a high level, comparing the status quo to the risk appetite statement. Similarly, market risk and interest rate risk (as well as liquidity risk) are managed daily by the Treasury Department, and monitored weekly at the ALCO meetings and monthly through the MIS Reports. MIS reports include reports on VaR on Trading Portfolio, VaR on Open Position, on Interest Rate Risk, on Asset & Liability Maturity Schedule, on Liquidity Stress Tests and other ILAAP / SREP Liquidity measures etc. Periodical risk assessment reports additionally cover these subjects on a high level, in comparison with the risk appetite statement.

DHB Bank's liquidity and funding plan are based on policy statements resulting in various liquidity risk measures, limits and organisational procedures. The bank's liquidity risk management includes stress testing and contingency plan.

Stress testing is defined as evaluation of potential effects on a bank's liquidity situation under a set of exceptional but plausible events. Stress testing framework includes also survival horizon metrics and has set the limit for minimum survival of six months under idiosyncratic, market-wide and combination of these two stress scenarios without access the market funding. During 2018 DHB Bank continued to focus on prudent liquidity risk management, in terms of diversified and strong funding base. DHB Bank had access all the relevant financial markets and was able to actively use and test as described in the bank's funding plan.

As a commercial bank, credit risk is the constant risk dimension present in DHB Bank's activities. In line with this, DHB Bank has in place very rigorous credit underwriting and monitoring policies and practices that allow controlling this risk. Apart from allocating ample capital for its credit exposures, the bank also uses collateralization for credit enhancement. In addition, the bank stringently avoids entering uncharted (market) territories for increasing short-term profits at the expense of incurring high credit risks. Depending on market developments, in order to determine and control various aspects of credit risk and take actions if necessary, the bank conducts special analyses and reports concerning its portfolio; some of the analyses performed in 2018 were: FX volatility and impact analysis related to hard currency appreciation against TRY, impact analysis of geopolitical and macro-economic developments particularly in Turkey, review of possible effects of Brexit on DHB Bank's activities.

DHB Bank is subject to country risk due to its international operations. Among other countries, Turkey was the primary country of interest for DHB Bank since its establishment thanks to the management's in-depth knowledge and experience in the country. The bank works therein essentially with creditworthy and top tier corporates or banks having high financial standing and reputation while obtaining collaterals for some exposures. As a further risk mitigating factor, the bank sets aside additional capital to alleviate country risk. Furthermore, the bank has considerably decreased its exposure to Turkey, to around 15% in 2018, and does not aim to excessively exceed this level; in this context, DHB Bank strives to and will maintain its exposure to the EEA where it has its highest exposure to. Concerning risk mitigation, occasionally insurance is procured from reliable counterparts to either mitigate risks or open room in the availabilities of limits to companies.

• **Expected impact on financials/results if risks or uncertainties were to materialize**

The viability of the bank is ensured through ICAAP and ILAAP, which cover various and plausible stress scenarios in relation to uncertainties – such as credit risk, liquidity risk, market shocks etc. - for which countermeasures are in place. In addition, the Bank’s Recovery Plan contains measures to be implemented should any of several DHB-specific or industry-wide different risk scenarios materialize, and thus it provides an important backstop for DHB Bank’s risk management.

• **Risks and uncertainties that had a significant impact during the past financial year, and the consequences thereof.**

Starting the second half of 2017, uncertainties in Turkey and depreciation of TRY against hard currencies had led Management to adopt a cautious stance towards asset generation and to maintain high liquidity in this respect. This continued in 2018, particularly towards the second half of the year; DHB Bank closely monitored companies in its portfolio that might be vulnerable to devaluation risk via comprehensive assessments, which resulted in exiting some companies (Turkey exposures almost halved in 2018), in receiving credit enhancements from some and in restructuring some deals of companies assessed as viable but under temporary liquidity pressure. This had an impact on the provisions set aside in 2018 to some extent, while the material impact on the financials has been through opportunity costs and maintenance of very high liquidity; overall this positioning led to report somewhat lower profitability in 2018 compared with the previous year.

This stance reflected the bank’s traditional risk-averse approach in risk management.

• **Improvements concerning DHB Bank’s risk management system**

For the past couple of years, DHB Bank has been continuously improving its risk management system and framework. Apart from the distinct classification of the three lines of defense model, several new reports have been developed, risk management practices have been more clearly defined, while the related committees’ roles, attention points and functions in relation to various risks have been enhanced. The noteworthy progresses were related to the further formalization of the funding plan, the stress test methodology and the contingency plan within

the context of ILAAP, ICAAP and Recovery Plan.

DHB Bank will closely follow potential developments in relation to risk management, both from regulatory sources or from market practices, and will embed these in its risk management organization and culture.

35. REMUNERATION

The remuneration of the MB members, as well as that of senior staff members, including those engaged in risk management and control functions, and other staff members, is determined according to the bank’s Remuneration Policy. This policy is based on the applicable regulation and amongst others includes stipulations concerning fixed and variable remuneration, claw back, deferral payment rules et cetera.

36. DUTCH BANKING CODE

The Dutch Banking Code, a revised version of which was adopted by the Dutch Banking Associations in 2014 via then Future Oriented Banking document, is applicable to DHB Bank. The Banking Code can be downloaded from the website of the Dutch Banking Association (www.nvb.nl). Its application to DHB Bank is described in “Implementation of the Dutch Banking Code at DHB Bank”, available on the DHB Bank website (<https://www.dhbbank.com>).



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

FINANCIAL STATEMENTS

For the Year 2018



Statement of Financial Position

- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

As at 31 December

(in thousands of EUR)

	Notes	2018	2017
ASSETS			
Cash and balances with central banks	4.1	155,592	198,591
Financial assets at FVPL	4.2	1,323	4,856
Financial assets at FVOCI (2017: available for sale financial assets)	4.3	116,528	249,445
Financial assets at amortized cost			
-Securities at amortized cost (2017: held to maturity)	4.4	42,354	51,858
-Loans and advances – banks	4.5	183,308	212,195
-Loans and advances – customers	4.6	1,096,792	1,099,549
Derivative financial instruments – hedge accounting	4.7	-	10
Non-current assets held for sale	4.8	-	1,932
Property and equipment	4.8	1,258	1,126
Intangible assets	4.9	354	287
Current tax assets	4.10	501	1,041
Deferred tax assets	4.10	5	5
Other assets	4.11	8,397	5,956
Total assets		1,606,412	1,826,851
LIABILITIES			
Due to banks	4.12	155,560	338,161
Financial liabilities at FVPL	4.2	2,088	1,308
Deposits from customers	4.13	1,203,987	1,237,094
Derivative financial instruments – hedge accounting	4.7	176	720
Provisions	4.14	1,121	1,124
Current tax liabilities	4.15	885	2,303
Deferred tax liabilities	4.15	157	681
Other liabilities	4.16	4,333	3,642
Total liabilities		1,368,307	1,585,033
EQUITY			
Share capital	4.17	113,750	113,750
Revaluation reserves	4.18	320	1,716
Defined benefit obligation reserve	4.19	(43)	(43)
Retained earnings	4.20	109,635	109,392
Net profit		14,443	17,003
Total equity		238,105	241,818
Total equity and liabilities		1,606,412	1,826,851
Commitments and contingent liabilities	6.1	4,898	8,204

The notes to the financial statements are an integral part of these financial statements.

Statement of Profit or Loss

- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

For the year ended 31 December

(in thousands of EUR)

	Notes	2018		2017	
Interest income		64,100		72,486	
Interest expense		(10,588)		(12,174)	
Net interest income	5.1		53,512		60,312
Fee and commission income		1,553		1,666	
Fee and commission expense		(208)		(212)	
Net fee and commission income	5.2		1,345		1,454
Result on financial transactions	5.3		(14,033)		(20,055)
Result on hedge accounting transactions	4.7		25		(47)
Other operating income	5.4		121		33
Total operating income			40,970		41,697
Administrative expenses:					
Staff expenses	5.5	(11,638)		(10,932)	
Other administrative expenses	5.6	(7,361)		(6,966)	
Total administrative expenses			(18,999)		(17,898)
Depreciation and amortization			(387)		(388)
Total operating expense			(19,386)		(18,286)
Operating profit before impairment			21,584		23,411
Net impairment charge	5.7		(2,113)		(893)
Total expense			(21,499)		(19,179)
Operating profit before tax			19,471		22,518
Income tax expense	5.8		(5,028)		(5,515)
Net profit attributable to the shareholders			14,443		17,003

The notes to the financial statements are an integral part of these financial statements.

Statement of Comprehensive Income

For the year ended 31 December

(in thousands of EUR)

	Notes	2018	2017
Net profit		14,443	17,003
Items that are or may be reclassified to statement of profit or loss			
Change in fair value of financial assets at FVOCI (2017: available for sale assets)	4.18	(704)	(781)
Realized gains/losses on financial assets at FVOCI reclassified to statement of profit or loss		-	-
Items that will never be reclassified to the income statement			
Revaluation reserve-fair value of property	4.18	10	(97)
Re-measurement of defined benefit obligation reserve	4.18	-	6
Other comprehensive income		(694)	(878)
Total comprehensive income for the year		13,749	16,125

The notes to the financial statements are an integral part of these financial statements.

Statement of Changes in Equity

(in thousands of EUR)

	Share capital (Note 4.17)	Revaluation reserve*	Fair value reserve*	Defined benefit obligation reserve	Retained earnings	Net profit	Total
At 31 December 2017 as originally presented	113,750	811	905	(43)	109,392	17,003	241,818
Effect of change in accounting policy (Note 3.19)	-	-	-	-	(459)	-	(459)
Balance at 1 January 2018	113,750	811	905	(43)	108,933	17,003	241,359
Change in revaluation reserve (Note 4.18)	-	10	-	-	-	-	10
Change in fair value reserve (Note 4.18)	-	-	(704)	-	-	-	(704)
Change in defined benefit obligation reserve (Note 4.19)	-	-	-	-	-	-	-
Net profit for the year	-	-	-	-	-	14,443	14,443
Total comprehensive income	-	10	(704)	-	-	14,443	13,749

Transactions with owners, recorded directly in equity

Transfer to retained earnings	-	(702)	-	-	702	-	-
Dividends paid (Note 5.9)	-	-	-	-	-	(17,003)	(17,003)
At 31 December 2018	113,750	119	201	(43)	109,635	14,443	238,105

* The revaluation reserve and fair value reserve are part of the revaluation reserves caption presented in the statement of financial position.

(in thousands of EUR)

	Share capital (Note 4.17)	Revaluation reserve*	Fair value reserve*	Defined benefit obligation reserve	Retained earnings	Net profit	Total
At 1 January 2017	113,750	944	1,686	(49)	109,356	14,043	239,730
Change in revaluation reserve (Note 4.18)	-	(97)	-	-	-	-	(97)
Change in fair value reserve (Note 4.18)	-	-	(781)	-	-	-	(781)
Change in defined benefit obligation reserve (Note 4.19)	-	-	-	6	-	-	6
Net profit for the year	-	-	-	-	-	17,003	17,003
Total comprehensive income	-	(97)	(781)	6	-	17,003	16,131

Transactions with owners, recorded directly in equity

Transfer to retained earnings	-	(36)	-	-	36	-	-
Dividends paid (Note 5.9)	-	-	-	-	-	(14,043)	(14,043)
At 31 December 2017	113,750	811	905	(43)	109,392	17,003	241,818

* The revaluation reserve and fair value reserve are part of the revaluation reserves caption presented in the statement of financial position.

The notes to the financial statements are an integral part of these financial statements.

Statement of Cash Flows

- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

As at 31 December

(in thousands of EUR)

	Notes	2018	2017
Cash flows from operating activities			
Net profit for the period		14,443	17,003
<i>Adjustments for noncash items included in profit:</i>			
Depreciation for property and equipment	4.8	266	314
Amortization for intangible assets	4.9	121	74
Unrealized gains and (losses)		61	(106)
Net impairment charge on financial assets	5.7	2,113	893
Provisions	4.14	(3)	103
Income tax expense	5.8	5,028	5,515
<i>Changes in operating assets:</i>			
Financial assets at FVPL	4.2	3,214	(3,434)
Loans and advances – banks	4.5	29,202	26,039
Loans and advances – customers	4.6	(24)	(110,143)
Derivative financial instruments – hedge accounting	4.7	10	(10)
Income tax assets	4.10	687	(1,009)
Other assets	4.11	(509)	(1,723)
<i>Changes in operating liabilities:</i>			
Due to banks	4.12	(182,601)	36,073
Deposits from customers	4.13	(33,107)	28,962
Financial liabilities at FVPL	4.2	780	(2,370)
Derivative financial liabilities – hedge accounting	4.7	(544)	(696)
Income tax liabilities	4.15	(2,644)	372
Other liabilities	4.16	691	(1,133)
Income tax paid		(4,330)	(4,426)
Net cash used in operating activities		(167,147)	(9,702)
<i>Cash flows from investing activities</i>			
Additions to securities at amortized cost (2017: securities held to maturity)	4.4	(32,804)	-
Additions to financial assets at FVOCI (2017: available for sale financial assets)	4.3	(37,949)	(96,601)
Disposals and redemptions of securities at amortized cost (2017: securities held to maturity)	4.4	42,312	-
Disposals and redemptions of financial assets at FVOCI (2017: available for sale financial assets)	4.3	170,163	198,141
Investments in property and equipment	4.8	(407)	(655)
Investments in intangible assets	4.9	(188)	(213)
Disposal of property and equipment	4.8	24	-
Net cash from investing activities		141,151	100,672
<i>Cash flows from financing activities</i>			
Dividends paid	5.9	(17,003)	(14,043)
Net cash used in financing activities		(17,003)	(14,043)
Net (decrease)/increase in cash and cash equivalents		(42,999)	76,927
Cash and balances with central banks at 1 January		198,591	121,664
Cash and balances with central banks at 31 December	4.1	155,592	198,591
<i>Operational cash flows from interest</i>			
Interest received		69,342	75,180
Interest paid		(11,940)	(12,170)

The notes to the financial statements are an integral part of these financial statements.



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

Notes to the **FINANCIAL** STATEMENTS



Notes to the Financial Statements

1. CORPORATE INFORMATION

Demir-Halk Bank (Nederland) N.V. is a limited company incorporated and domiciled in the Netherlands. Its registered office is at Weena 780 3014 DA Rotterdam, Netherlands.

The shareholders are HCBG Holding B.V. of Amsterdam, which owns 70% and Türkiye Halk Bankası A.Ş. of Ankara, which owns 30%. The ultimate parent company of DHB Bank is HCBG Holding B.V.

The financial position of the bank is to a considerable extent related to the economic developments in Turkey and the European Economic Area on the asset side, and The Netherlands, Belgium and Germany on the liabilities side. The financial statements reflect the Management's best assessment of the financial position of the bank with respect to these developments.

2. BASIS OF PREPARATION

2.1 Compliance status

The financial statements of DHB Bank have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB) and adopted by the European Union (EU IFRS) and in accordance with Part 9 of Book 2 of the Netherlands Civil Code. The bank is registered in Rotterdam, the Netherlands (Chamber of Commerce number 24199853).

The financial statements for the year ended 31 December 2018 were prepared by the Managing Board and authorized for issue in accordance with a resolution of the Supervisory Board on 16 April 2019. The General Meeting of Shareholders may decide not to adopt the annual accounts, but may not amend these.

2.2 Basis of measurement

The financial statements are prepared on a historical cost basis, except for financial assets at FVOCI (2017: available for

sale financial assets), financial assets at FVPL and financial liabilities held for trading (including derivative transactions), derivative financial instruments-hedge accounting, property in use by the bank which are measured at fair value and non-current assets held for sale which are measured at book value or lower fair value less costs to sell. The carrying values of recognized assets and liabilities that are designated as hedged items in fair value hedges that would otherwise be carried at amortised cost are adjusted to record changes in the fair values attributable to the risks that are being hedged in effective hedge relationships.

2.3 Functional and presentation currency

The financial statements are presented in Euros (EUR), which is the functional currency of DHB Bank.

All amounts are stated in thousands of EUR, unless otherwise stated.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Basis of reporting

The financial statements incorporate the assets, liabilities, income and expenses of DHB Bank. This note provides a list of the significant accounting policies adopted/will be adopted in the preparation of these financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

3.2 Foreign currency translation

Transaction and balances

DHB Bank prepares its financial statements in Euros, which is DHB Bank's functional and presentation currency.

Foreign currency transactions are initially recorded in the functional currency at the rate on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency with respect to the spot rate at the statement of financial

position date. All differences are presented in the income statement. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as of the date of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated by using the exchange rates at the date when the fair value was determined.

3.3 Significant accounting estimates

The preparation of financial statements in accordance with EU IFRS requires the use of certain accounting estimates and also requires the management to make judgements and assumptions that affect the application of policies and reported amounts of assets and liabilities. These estimates and assumptions are based on management experience and other factors that are believed to be reasonable under certain circumstances, the results of which affect the judgments made about carrying values of assets and liabilities that are not readily apparent from other sources. Although DHB Bank tries to make maximum use of market inputs and rely as little as possible on estimates specific to DHB Bank, actual results may differ from these estimates.

DHB Bank reviews the estimates and underlying assumptions on an ongoing basis. The most significant use of judgments and estimates are made in the following areas:

- determination of fair values of non-quoted financial instruments, further explained in section 3.4.2 and 6.4
- determination of impairment losses on loans and advances, loan commitments and financial guarantee contracts, further explained in section 3.7
- determination of deferred tax assets and liabilities, further explained in section 3.14.
- securities at amortised cost, further explained in section 3.4.2
- financial assets at FVOCI, further explained in section 3.4.2
- loan commitments and guarantees, further explained in section 3.7

These items are explained in related sections.

3.4 Financial instruments – recognition and subsequent measurement

3.4.1 Recognition of financial instruments

Financial instruments are classified depending on the purpose for which the financial instruments were acquired and their characteristics at initial recognition. All financial instruments are measured initially at fair value plus/less transaction costs, except in the case of financial assets and financial liabilities

recorded at FVPL. Transaction costs of financial assets at FVPL are recorded in profit or loss.

Purchase of financial assets which require delivery of assets within a certain time frame generally established by regulation or convention in the marketplace are recognized on the settlement date, i.e. the date that DHB Bank receives or delivers the asset.

3.4.2 Classification and measurement of financial instruments

Financial instruments are either measured at amortized cost or fair value.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest. The amortization is included in the income statement under 'Interest income'.

Following IFRS 13, the bank defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. If there is an active market for the asset or liability, the fair value represents the quoted price in that market. A market is considered active if transactions take place with sufficient frequency and volume.

At initial recognition, the best evidence regarding the fair value of a financial instrument is the transaction price, unless the fair value is evidenced by observable fair market transactions in the same instrument, or is based on a valuation technique that includes inputs only from an observable market.

Where a market is not active and where quoted prices do not exist for a financial instrument, DHB Bank establishes fair value using valuation techniques. Valuation techniques use discounted cash flow analyses and make maximum use of market inputs. Valuation techniques rely as little as possible on estimates specific to DHB Bank.

These valuation models were built by incorporating all factors that market participants would consider in setting a price and they are consistent with accepted economic methodologies for pricing financial instruments. Valuation model inputs reasonably represent market conditions together with market expectations and measures of the risk and return factors inherent in the financial instrument.

DHB Bank consistently evaluates valuation techniques and tests them for validity using prices from observable current

market transactions in the same instrument or based on other available market data.

3.4.2.1 Classification and measurement of financial instruments (applicable from 1 January 2018)

From 1 January 2018, classification and measurement of financial assets dependent on two criteria: business model, and the type of contractual cash flows of these assets (through the SPPI test). Both criteria are used to determine whether the financial assets are accounted for at amortised cost, at fair value with adjustments recognized at other comprehensive income (FVOCI), or in profit or loss (FVPL).

The combination of these two criteria (business model and the SPPI test) result in the composition of financial assets measured at amortised cost and at fair value.

Business model assessment:

Business model	How business is evaluated and reported and risk are managed	Measurement
HTC: Hold-to-collect (if passed SPPI test and fair value option is not applied)	The objective of the business model is to hold asset to collect contractual cash flows.	Amortized cost
HTCS: Hold to collect and sell (if passed SPPI test and fair value option is not applied), applicable for debt instruments	Both collecting contractual cash flows and sales are integral to achieving the objective of the business model.	Financial assets at FVOCI
Other business models (including held for trading)	The business model is neither hold-to-collect nor hold to collect and sell.	Financial assets at FVPL

Sales or expected sales of financial assets may be consistent with hold-to-collect business models if those sales are incidental to the business model (e.g. sales due to increase in credit risk, infrequent sales (significant), frequent sales (insignificant individually or in aggregate) or sales close to maturity). The bank reclassifies financial assets only when its business model of those assets changes.

SPPI assessment:

The contractual terms are tested for assessment of HCTS and FVOCI business models at initial recognition. The SPPI test covers interest rate and currency, contract features, prepayment, extension (additionally performance linked features for loans) analyses for the detailed SPPI assessment. ``Modification of cash flows`` under IFRS 9 is reviewed considering deferral, cancellation, prepayment and extension conditions in the contracts. Modified time value of money assessment is performed through reasonable

scenarios according to benchmark test.

Time value of the money, credit risk, basic lending risks, holding costs for a period of time and profit margin (which is consistent with a basic lending agreement) are considered as interest. Additionally, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are not bifurcated under IFRS 9.

Please refer to the IFRS 9 disclosures in the Note 3.19 for significant judgments, estimates, and the impact of IFRS 9. DHB Bank classifies financial assets and liabilities into the following measurement (valuation) categories:\$

a. Financial assets and liabilities at FVPL

This category includes securities held for trading,

derivative contracts consisting of cross currency swaps and forward foreign exchange contracts, interest rate swaps, options on bonds and foreign currencies, futures on equities and credit default swaps and other assets that do not qualify for FVOCI and amortized cost. At initial measurement financial assets and liabilities FVPL are recorded in the statement of financial position at fair value and are subsequently measured also at fair value with changes being realized in the income statement under the item 'Result on financial transactions'. The positions with a positive fair value after re-measurement are recorded under the item 'Financial assets at FVPL' whereas the positions with a negative fair value after re-measurement are recorded under the item 'Financial liabilities at FVPL'.

Fair value option:

As per reporting date DHB Bank has not designated financial assets or liabilities as at FVPL.

b. Amortized cost**Loans and advances**

Loans and advances at amortized cost are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The objective of the DHB Banks's business model is to hold asset to collect contractual cash flows. At initial measurement this category is recorded in the statement of financial position at fair value (including transaction costs) and subsequently measured at amortized cost using the effective interest rate method, less provision for impairment. The losses arising from impairment are recognized in the income statement under 'Net impairment charge' and disclosed in the movement table under loans and advances.

Securities

Investments under this category are non-derivative, interest bearing securities such as government bonds, treasury bills and various debt instruments issued by banks and companies with fixed or determinable payments and fixed maturities. At recognition, it is assumed that DHB Bank has the positive intent and ability to hold these financial assets till maturity.

After initial measurement at fair value (including transaction costs), these investments are subsequently measured at amortized cost using the effective interest rate method, less provision for impairment. The losses arising from impairment are recognized in the statement of profit or loss under 'Net impairment charge'.

c. Financial assets at FVOCI

Financial assets at FVOCI are non-derivative assets which represent a HTCS business model and where the assets' cash flows met SPPI test.

Financial assets at FVOCI consist of interest bearing securities and syndicated bank loans. DHB Bank has the intention to hold these assets and to sell them in response to needs for liquidity or changes in interest rates, exchange rates.

At initial measurement these are recorded in the statement of financial position at fair value including directly attributable transactions costs and are subsequently measured also at fair value. Unrealized gains and losses are recognized net of taxes through other comprehensive income under the item 'Fair value reserve' until the investment is sold or has matured. Interest income is calculated using the effective interest rate method and recognized in the statement of profit or loss under 'Interest income'.

Movements in the carrying amount are recognized at other comprehensive income, except for impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognized in the statement of profit or loss. When the financial asset is disposed of, the cumulative gain or loss previously recognized in equity is recognized in the statement of profit or loss under 'Result on financial transactions'.

d. Other financial liabilities

These are non-derivative financial liabilities ('Due to banks' and 'Deposits from customers'). At initial measurement this category is recorded in the balance sheet at fair value (including transaction costs) and is subsequently measured at amortized cost.

3.4.2.2 Classification and measurement of financial instruments (applicable before 1 January 2018)**a. Financial assets and liabilities held for trading**

This category includes securities held for trading, derivative contracts consisting of cross currency swaps and forward foreign exchange contracts, interest rate swaps, options on bonds and foreign currencies, futures on equities and credit default swaps. At initial measurement financial assets at FVPL and liabilities held for trading are recorded in the statement of financial position at fair value and are subsequently measured also at fair value with changes being realized in the income statement under the item 'Result on financial transactions'. The positions with a positive fair value after re-measurement are recorded under the item 'Financial assets at FVPL' whereas the positions with a negative fair value after re-measurement are recorded under the item 'Financial liabilities held for trading'.

b. Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. DHB Bank does not intend to make immediate short-term profits by selling loans and advances. At initial measurement this category is recorded in the statement of financial position at fair value and is subsequently measured at amortized cost, using the effective interest rate, less provision for impairment. The losses arising from impairment are recognized in the statement of profit or loss under 'Net impairment charge' and disclosed in the movement table under loans and advances.

c. Securities held to maturity

Held to maturity investments are non-derivative, interest

bearing securities such as government bonds, treasury bills and various debt instruments issued by banks and companies with fixed or determinable payments and fixed maturities. At recognition, it is assumed that DHB Bank has the positive intent and ability to hold these financial assets till maturity.

After initial measurement at fair value, held to maturity investments are subsequently measured at amortized cost using the effective interest rate, less provision for impairment. The losses arising from impairment are recognized in the statement of profit or loss under 'Net impairment charge'.

d. Available for sale financial assets

Available for sale financial assets are non-derivative assets which do not qualify to be classified as financial assets at FVPL, loans and advances and held to maturity investments. Available for sale financial assets consist of interest bearing securities and syndicated bank loans classified as available for sale. DHB Bank has the intention to hold these assets and to sell them in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

At initial measurement these are recorded in the statement of financial position at fair value including directly attributable transactions costs and are subsequently measured also at fair value. Unrealized gains and losses are recognized net of taxes directly in equity under the item 'Fair value reserve' until the investment is sold or has matured. Interest income is calculated using the effective interest rate method and recognized in the statement of profit or loss under 'Interest income'. When the security is disposed of, the cumulative gain or loss previously recognized in equity is recognized in the statement of profit or loss under 'Result on financial transactions'.

In case of objective evidence of impairment of available for sale financial assets, the cumulative loss that has been recognized in the fair value reserve is reclassified from equity to the income statement under 'Result on financial transactions'. All subsequent losses are recognized in the statement of profit or loss until the asset is derecognized.

e. Other financial liabilities

These are non-derivative financial liabilities ('Due to banks' and 'Deposits from customers'). At initial measurement this category is recorded in the statement of financial position at cost and is subsequently measured at amortized cost.

3.5 Derecognition of financial assets and liabilities

Financial assets

DHB Bank derecognizes a financial asset when:

- substantially all the risks and rewards of the asset, or the control of the asset were transferred;
- contractual rights to receive cash flows from the financial asset expired;
- rights to receive cash flows from the asset were retained but there exists an obligation to pay them in full without material delay to a third party under a specific arrangement transferring substantially all risks and rewards;

rights to receive cash flows from the asset were transferred; when DHB Bank has transferred its contractual rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of DHB Bank's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of the consideration that DHB Bank could be required to repay.

Where an existing financial asset is replaced by another to the same borrower on substantially different terms (10% difference), or the terms of an existing asset are substantially modified, such an exchange or modification is treated as a derecognition of the original asset and the recognition of a new asset, and the difference between the carrying amount and the consideration received is recognized in the statement of profit or loss.

When the modification does not result in the derecognition of that financial asset, a modification gain or loss is recognized in profit or loss for the difference between the carrying amount and the recalculated gross carrying amount of the financial asset (present value of the modified contractual cash flows that are discounted at the revised effective interest rate).

Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms (10% difference), or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference between the

carrying amounts and the consideration paid is recognized in the statement of profit or loss.

3.6 Offsetting financial assets and financial liabilities

DHB Bank mitigates the credit risk of derivatives by entering into master agreements and holding collateral in the form of cash.

Derivative transactions are either transacted on an exchange or entered into under International Swaps and Derivatives Association (ISDA) master agreements. In general, under ISDA master agreements in certain circumstances – e.g. when a credit event such as a default occurs – all outstanding transactions under the agreement are terminated, the termination value is assessed and only a single net amount is due or payable in settlement of all transactions.

The above ISDA and similar master arrangements do not meet the criteria for offsetting in the statement of financial position. This is because they create a right of set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the bank or the counterparties. In addition the bank and its counterparties do not intend to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

3.7 Impairment of financial assets

3.7.1 Impairment of financial assets from 1 January 2018

IFRS 9 impairments apply to financial assets at amortised cost and financial assets at FVOCI; lease receivables, financial guarantee contracts and contract assets under IFRS 15. The prior impairment methodology under IAS 39 is based on an 'incurred loss' model. However, under IFRS 9, ECL is recognized in profit or loss before a loss event has occurred and applies to the entire portfolio. Credit loss allowances are expected to be more sensitive and volatile compared to the IAS 39.

DHB Bank has partnered with an external consulting firm to develop and implement the loan loss calculation module that is based on standardized software from that consulting firm. This module includes an expected credit loss model that is tailored towards DHB Bank's loan portfolio characteristics and enables automated calculation of the impairments using transaction data from DHB Bank's source systems.

DHB Bank recognizes an ECL for the following financial instruments:

Financial assets at FVOCI

Financial assets at amortized cost

- Securities at amortized cost
- Loans and advances – banks
- Loans and advances – customers

Financial guarantee contracts and loan commitments

Impairment stages

The expected credit losses are grouped into the following stages:

- Stage 1: The expected credit losses stemming from possible defaults in the next twelve month period is recognized for the financial instruments without a significant increase in credit risk. Interest income is recognized by applying the effective interest rate on gross carrying amount,
- Stage 2: Lifetime expected credit loss ('Lifetime ECL') is recognized for the financial instruments with significantly increased credit risk. Interest income is recognized by applying the effective interest rate on gross carrying amount,
- Stage 3: Lifetime ECL is recognized for the credit-impaired financial instruments. Interest income for credit impaired instruments is recognized by applying the effective interest rate on net carrying amount instead of gross carrying amount.

Financial instruments classified as low credit risk

DHB Bank classifies these financial assets as low credit risk instruments:

- ECB eligible securities
- Risk of financial institutions located in countries with minimum BBB- rating (external or internal)

Low credit risk instruments exist in financial assets at FVOCI and securities at amortized cost. Lifetime ECL is not calculated for financial instruments classified as low credit risk.

Credit impaired financial assets and definition of default

DHB Bank considers a default to have occurred when one or more of the following events take place:

- a) The obligor fails to pay in time the interest and/or installments of principal and/or any other due financial obligation to DHB Bank within the cure period stipulated which is not longer than 90 days.
- b) The obligors are bankrupt or have filed for legal termination due to a bad financial situation within these entities
- c) The obligor has been formally declared to be in default by

DHB Bank and the default has not been cured or waived within the period as stipulated by DHB Bank.

In addition to the above-mentioned automatic default triggers, the loans are classified as non-performing based on DHB Bank's assessment for each obligor in terms of debt service capacity due to unlikely to pay events.

Financial instruments become credit-impaired when one or more events have a detrimental impact on the estimated cash flows. According to IFRS 9, the ECLs on an instrument is based on an unbiased probability-weighted amount that is determined by evaluating a range of possible and reasonable outcomes and should reflect information available on current conditions and forecasts of future economic conditions.

A financial asset is qualified as non-performing for the entire amount, not taking into account any available collateral, if it is in default status as a result of the default triggers. Furthermore, non-performing classification will be in place if a performing forbore exposure in a probation period receives an additional forbearance measures or becomes more than 30 days past due or is still in overdue status following the cure period of at least 12 months.

A non-performing financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured within IFRS framework.

Consequently, non-performing loans considered as credit-impaired and defaulted based on objective evidence of credit loss event.

The calculation of ECLs

In order to determine ECLs DHB Bank will utilise Probability of Default (PD) x Loss Given Default (LGD) x Exposure at Default (EAD) models for Stage 1 and Stage 2 exposures in the scope. This effectively calculates an ECL for each future period, which is then discounted back to reporting date and summed. PD is the likelihood of a borrower defaulting on its financial obligation (as default and credit impaired), either over the next 12 months or remaining lifetime of the obligation. EAD is defined as total amount to be owed at the time of the default, either over the next 12 months or remaining lifetime of the obligation. LGD is the banks expectation on extend of the loss on a defaulted exposure. LGD varies by availability and type of the collateral. LGD

is expressed as a percentage unit expected to be made if the default occurs over the next 12 months or remaining lifetime of the obligation. The bank calculates impairment under four segments: banks, corporates, sovereign and retail portfolios. Retail portfolio is followed under insured, uninsured and mortgage sub-portfolios. DHB Bank does not group any portfolio of assets for collective ECL calculation.

Time horizon applied in ECL calculation for overdraft loans is defined according to the Bank's applied contractual period. Currently, internal rating model enables credit analysts' judgment in Credit Risk to be fed into the final rating. Rating buckets used in ECL loss calculation is determined according to DHB's portfolio distribution and internal rating scale.

The estimation of Credit Conversion Factors (CCF) are existing, standardized and widely accepted regulatory Basel values which are already applied by the bank and valid under IFRS 9. The LGDs are determined based on factors which impact the recoveries made post default. These vary by product type. For secured products, LGDs are mainly based on collateral type and value.

Incorporation of forward looking information

Forecasts of multiple future economic conditions (macroeconomic scenarios) are incorporated into the ECL models as probability weighted in order to determine the eventual expected credit losses. The scenarios depend on historical data of the forward looking indicators. DHB Bank utilises three macroeconomic scenarios for Stage 1 and Stage 2 financial assets, which are also used in stress testing, in the ECL model: a baseline scenario, a baseline minus and a baseline plus.

For Stage 3-credit impaired financial assets, the Bank uses scenario analyses, including forward looking information and weighted by judgment of credit risk department, which are also probability weighted.

Expected unemployment rate and GDP are forward-looking indicators incorporated in the ECL model.

Considering the bank's portfolio, country distribution and business expectations as well as statistical significance, DHB Bank use weighted average of GDP growth of Turkey and European Union for corporate exposures, GDP growth of European Union for bank and sovereign exposures, unemployment rate for retail (Belgium for insured and Eurozone for uninsured portfolio and mortgage) segments. These are the most significant assumptions affecting the ECL allowance. The key inputs to the model are historical

portfolio defaults along with credit quality changes, and macroeconomic forecasts for the related independent variables i.e. EU Real GDP growth, TR Real GDP growth, Belgium unemployment, Eurozone unemployment. The calculation for ECL is performed at a facility level using facility level characteristics like exposure, related PD, etc. For constructing the forward-looking model, a correlation analysis is performed to identify the macro-economic factors which should be used as independent variables, based on statistical significance.

Write-off

DHB Bank may decide to write-off all or parts of a full provisioned loan when debts are considered non-collectible or their continuation as bankable assets is not warranted. Classifying loans as such is a final decisive step along a continuation of assets of progressively lesser quality and eventual provisioning. At the point of determination that a full provisioned asset is a total loss and when all recovery options are exhausted, it is written off and removed from the balance sheet. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. When any part of a claim is deemed uncollectible or forgiven, a write-off is charged to the allowance account. When a write-off is later recovered, the recovery is recognized in the statement of profit or loss.

Stage determination criteria

Main risk indicators of staging methodology are internal ratings, watch list/NPL decisions, and modifications. In order to allocate financial instruments in scope between the categories 12-month ECL (Stage 1), Lifetime ECL non-credit impaired (Stage 2) and Lifetime ECL credit-impaired (Stage 3) a framework of qualitative and quantitative factors have been developed.

Internal rating:

Internal rating model is used for determining credit risk of the obligors based on their financial and business performance. In the model, there are quantitative and qualitative sections for which data related to financial and business performance of obligors are introduced. The model aggregates an overall score based on weighted scores of quantitative and qualitative section depending on their potential influence on obligor's credit worthiness. As a last step, overall score is converted to internal rating based on pre-determined mapping of scores and ratings.

In order to allocate financial instruments between Stages 1 and 2, the Bank use criteria that are currently applied in the credit process, such as days past due status.

Also, the quantitative criteria used are related to the probability of default (PD), where a financial instrument is allocated to Stage 2 when there is a significant increase in credit risk.

A significant increase in credit risk (and its reversal) is determined, implemented through individual assessments for the portfolio. A financial asset in the scope will be transferred from Stage 1 to Stage 2 when both of the following conditions are met due to PD comparison:

1. Relative increase of PD higher than 2 times
2. Absolute increase of PD higher than 1%

For exposures originated before 1 of January 2016 PD comparison for the staging assessment is between the first available assigned PD after 1 January 2016 and at the reporting date. For exposures originated after 1 January 2016, PD on origination date will be compared with reporting date.

Additionally, as long as the loan is not considered as default (or derecognized) and modifications in the exposure is not related to commercial reasons, a financial instrument should be transferred to Stage 2 if it meets one of the following criteria:

1. Past due: Loans that are more than 30 days but less than 90 days past due at the reporting date are transferred to Stage 2.
2. Internal rating change: If internal rating of the borrower is downgraded significantly at the reporting date in comparison to the internal rating on the origination date, impairment amount for corporates, banks and sovereigns is transferred to Stage 2 for loans granted from 1 January 2018.
3. Watch list: Loans classified as watch list according to internal policy are transferred to Stage 2.
4. Forbearance: Performing forbore exposure under probation period would be transferred to Stage 2.

The criteria for allocating a financial instrument to Stage 3 are fully aligned with the criteria for assigning a defaulted status. Loans will be considered as defaulted when one of the following circumstances occurs:

- a) The loan is more than 90 days past due at reporting date.
- b) If a performing forbore loan under probation is extended measures or becomes more than 30 days past-due
- c) Cross default: default of borrower, guarantor or any of their parent granted by an another lender

- d) Bankruptcy of borrower, guarantor or any of their parents
- e) Significant decrease assessed in the value of the collateral (more than 10%) which is considered to be source of repayment but being at an insufficient level due to updated valuations.
- f) The bank considers the borrower is unlikely to pay.

If the loan does not meet any condition to be kept in Stage 2, the conditions for transfers from Stage 2 to Stage 1 are:

Reversal through payments: In case all past due payments are paid by the borrower and there is no past due loan for the last 60 days at reporting date. In case of the loan is repaid with installments, after all past due amounts are totally repaid; last two installments are also repaid on time.

Internal rating change:

If internal rating of the borrower is upgraded to same/ higher bucket at the reporting date in comparison to the internal rating on the origination date, impairment amount for corporates, banks and sovereigns is transferred to Stage 1 for loans granted from 1 January 2018.

Watch list:

Loans in the watch list that are removed from "watch list" by the Bank to "standard" in line with internal policy are transferred to Stage 1.

Forbearance:

The loan that is performing forborne under probation period and that meets all conditions for discontinuation after this period is transferred to Stage 1, if;

- (a) extension has not led the exposure to be classified as non-performing;
- (b) the exposure was not under non-performing status at the date the forbearance measures (concessions towards a debtor facing or about to face difficulties in meeting its contractual commitments) were extended.

Conditions to be met for discontinuation are:

- (a) the contract is considered as performing, including if it has been reclassified from the non performing category after an analysis of the financial condition of the debtor showed it no longer met the conditions to be considered as nonperforming,
- (b) a minimum 2 year probation period has passed from the date the forborne exposure was considered as performing;

- (c) regular payments of more than an insignificant aggregate amount of principal or interest have been made during at least half of the probation period;
- (d) none of the exposures to the debtor is more than 30 days past-due at the end of the probation period.

Non-performing and credit-impaired exposure is restored to unimpaired status when the contractual amount of principal and interest is deemed to be fully collectible in accordance with the terms of the agreement. Objective evidence must exist subsequent to the initial recognition of the impairment to justify reclassification to unimpaired status. Typically, this should take place when:

- (a) The bank has received repayment of the loan's past due principal and interest, none of the principal and interest is due and unpaid, and the bank expects repayment of the remaining contractual principal and interest as scheduled in the agreement
- (b) The counterparty has resumed paying the full amount of the scheduled contractual principal and interest payments for a reasonable period and all remaining contractual payments (including full compensation for overdue payments) are deemed to be collectible in a timely manner
- (c) The loan becomes well secured and is in the process of collection.

Additionally, the loans may be considered to have ceased being non-performing forbearance if:

- (a) extension of forbearance does not lead to the recognition of impairment or default;
- (b) one year has passed since the forbearance measures were extended;
- (c) there is no, following the forbearance measures, any past-due amount or concerns regarding the full repayment of the exposure according to the post forbearance conditions. The absence of concerns has to be determined after an analysis of the debtor's financial situation.

Recognition of impairment

ECL for financial assets at amortised cost is deducted from the gross carrying amount of the assets. For financial assets at FVOCI, ECL is recognized under other comprehensive income. ECL for commitments and contingent liabilities is recognized in provisions at the statement of financial position. Impairment losses are presented at statement of profit or loss.

3.7.2 Impairment of financial assets applicable before 1 January 2018

DHB Bank assesses at each statement of financial position date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has (have) an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Evidence of impairment may include one or more of the following indications:

- The borrower has been placed in bankruptcy leading to the avoidance or delays in the repayments regarding the financial assets;
- The borrower has failed the repayment of principal, interest or fees and the payment problem remained unsolved for a certain period;

The borrower's credit quality has deteriorated and the estimated cash flows in the related financial assets are negatively impacted. Triggers for impairment include, but not limited to, elements such as negative equity and regular payment problems. They could – but do not necessarily - result in the borrower being classified as impaired.

(i) Loans and receivables due from banks and customers

For amounts due from banks and loans and advances from customers carried at amortized cost, DHB Bank first assesses individually whether objective evidence of impairment exists for financial assets that are significant, or collectively for financial assets that are not individually significant.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the statement of profit or loss. Loans together with the associated allowance accounts are written off when there is no realistic prospect of future recovery and the collateral has neither been realized nor transferred to DHB Bank. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. When any part of a claim is deemed

uncollectible or forgiven, a write-off is charged to the allowance account. When a write-off is later recovered, the recovery is recognized in the statement of profit or loss.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

The bank provides provisions for credit exposures in the performing portfolio based on an incurred but not reported (IBNR) loss method. For the purpose of calculating the IBNR loss, individually assessed loans and advances for which no evidence of loss has been specifically identified on an individual basis are grouped together according to similar risk characteristics, taking into account credit rating, exposure class, industry and geographical location. Future cash flows on a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the year on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect changes in related observable data from year to year (such as changes in macroeconomic conditions, commodity prices, payment status, or other factors that are indicative of incurred losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

(ii) Held to maturity financial investments

For held to maturity investments DHB Bank assesses individually whether there is objective evidence of impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows. The carrying amount of the asset is reduced

through the use of an allowance account and the amount of the loss is recognized in the statement of profit or loss.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, any amounts formerly charged are recognized in the statement of profit or loss.

(iii) Available for sale financial assets

For available for sale financial assets, DHB Bank assesses at each statement of financial position date whether there is objective evidence that a financial asset or a group of financial assets is impaired.

Interest income after the impairment is recognized based on the effective interest rate method against the reduced carrying amount of the asset using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of profit or loss, the impairment loss is reversed through the income statement.

3.8 Cash and cash equivalents

Cash and cash equivalents include notes and coins in hand, balances held with central banks and are used by DHB Bank in the management of its short-term commitments.

3.9 Repurchase and reverse repurchase transactions

Securities sold subject to repurchase agreements ('repos') are recorded in the statement of financial position in the items Financial assets at FVOCI (based on the business model) (2017: available for sale) or Financial assets at amortized cost (based on the business model) (2017: held to maturity). The repurchase amounts are presented separately in the notes of the annual report. The legal title of the securities is transferred to the lender and the borrowings are recorded in the statement of financial position item\ 'Due to banks'.

Securities purchased under agreements to resell ('reverse repos') are recorded in the statement of financial position items 'Loans and advances – banks' or 'Loans and advances – customers'. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest rate method.

3.10 Property and equipment

Property in use by the bank is stated at fair value, being the market value, at the statement of financial position date. Increases in the carrying amount arising on revaluation of property in use by the bank are credited to the revaluation reserve in shareholders' equity, taking deferred tax liabilities into account. Decreases in the carrying amount that offset previous increases of the same asset are charged against the revaluation reserve directly in equity; all other decreases are charged to the statement of profit or loss.

The fair values of property in use by the bank are based on periodic appraisals by independent experts and any interim adjustments.

Depreciation is recognized in the statement of profit or loss based on the fair value and the estimated useful life. Depreciation is calculated on a straight-line basis over their estimated useful lives as follows:

- Real estate 600 months
- Rebuilding cost real estate 120 months

Items of equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

Depreciation is recognized in the statement of profit or loss on a straight-line basis over their estimated useful lives as follows:

- Leasehold improvements Over the term of respective leases or 120 months
- Furniture and fixtures 60 months
- Vehicles 60 months
- Office equipment and IT hardware 36 months

Depreciation methods, useful lives and residual values are reassessed at the reporting date.

Upon disposal or when no future economic benefits are expected from its use an item of property and equipment is derecognized. Gains and losses on derecognition of the asset are determined by comparing proceeds with carrying amount and are recognized in the statement of profit or loss under 'Other operating income' in the year the asset is derecognized.

DHB Bank assesses the non-financial assets carried at cost

or at fair value, whether there is an indication that a non-financial asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, DHB Bank makes an estimate of the asset's recoverable amount. Where the carrying amount of an asset (or cash-generating unit) exceeds its recoverable amount, the asset (or cash-generating unit) is considered impaired and is written down to its recoverable amount.

Previously recognized impairment losses are reversed only if there have been changes in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. In such a case, the carrying amount of the asset is increased to its recoverable amount.

3.11 Intangible assets

Intangible assets mainly include the value of computer software. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Intangible assets are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets is recognized in the statement of profit or loss in the expense category consistent with the function of the intangible asset.

Amortization is calculated using the straight-line method to write down the cost of intangible assets to their residual values over their estimated useful life, subject to a maximum of 120 months.

3.12 Provisions

DHB Bank recognizes a provision when it has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provisions mainly consist of provisions for variable

remuneration and provisions for onerous contracts for a closed branch and ECL calculated for financial guarantee contracts.

Variable remuneration

In 2014, DHB adopted a variable remuneration plan that is comprised of direct cash component (50%) and stock-based cash component (50%). Variable remuneration is granted to key executives upon meeting the terms and conditions laid down in the respective plan.

Part of the variable remuneration is required to be granted unconditionally (60%) and the remaining part (40%) is granted pro rata over a period of 3 calendar years (deferred) following the year of the grant of the variable remuneration.

Cash payment includes an immediate payment (60% of the total direct cash component) and three equal instalments to be paid in succeeding three years.

The stock-based cash component is in the form of financial instruments called stock derivative rights (SDRs) whose value is derived from the value of the DHB Bank's net asset value. The stock-based cash component is also granted unconditionally (60%) and the remaining part (40%) is granted pro rata over a period of 3 calendar years (deferred). Furthermore, SDRs (whether deferred or unconditional) are subject to a retention period of 1 year after granting.

Vesting and exercise of the variable remuneration plan is subject to the fulfilment of certain performance conditions and the decision of the Annual General Shareholders' Meeting based on the recommendation of the Supervisory Board.

Variable remunerations are recognized as a staff expense over the vesting period with a corresponding rise in liability, which is recorded under 'Provisions'. The value of the liability is re-measured at each statement of financial position date considering the accounting value of equity, and its adjustment is recognized in income statement under item 'Staff expenses'.

Other

Provisions for onerous contracts relate to the rent obligations of a closed branch.

3.13 Defined benefit plan – minimum guarantee

DHB Bank has a pension plan in place for its employee's. This plan is fully insured with a third party and therefore this pension plan is treated as a defined contribution plan for DHB Bank's accounting, except for the pension plan related to DHB Bank staff in Belgium.

Due to a specific legislation change in Belgium whereby the bank needs to guarantee a minimum return to its employees, the part of DHB Bank's pension plan that is applicable to its Belgian employees is therefore treated as a defined benefit plan as of 2016.

The net defined benefit liability related to DHB Bank's Belgium Branch as recognized in the statement of financial position is the present value of the defined benefit obligation at the statement of financial position date less the fair value of the plan assets. This amount is presented in the statement of financial position as a net amount under provisions. Based on Belgian law DHB Bank will only have an obligation if the insurance company does not cover the minimum return. DHB Bank will not benefit from a situation where the insurance company exceeds the minimum guarantee levels (i.e. it will never be able to report a net defined benefit asset).

Plan assets solely constitute the insurance policy and are measured at fair value at the statement of financial position date. For determining the pension expense, the return on plan assets is determined using a high quality corporate bond rate identical to the discount rate used in determining the defined benefit obligation.

Changes in plan assets that effect Shareholders' equity and/ or Net result, include mainly:

- return on plan assets using a high quality corporate bond rate at the start of the reporting period which are recognized as staff costs in the statement of profit or loss; and
- remeasurements which are recognized in Other comprehensive income (equity).

The defined benefit obligation is calculated by an external actuary through actuarial models and calculations using the projected unit credit method. This method considers expected future payments required to settle the obligation resulting from employee service in the current and prior periods, discounted using a high quality corporate bond rate. Inherent in these actuarial models are assumptions including discount rates, rates of increase in future salary

and benefit levels, mortality rates, trend rates in health care costs, consumer price index and the expected level of indexation. The assumptions are based on available market data as well as management expectations and are updated regularly. The actuarial assumptions may differ significantly from the actual results due to changes in market conditions, economic and mortality trends, and other assumptions. Any changes in these assumptions could have a significant impact on the defined benefit plan obligation and future pension costs.

Changes in the defined benefit obligation that affects shareholders' equity and/or net result, include mainly:

- service cost which are recognized as staff costs in the statement of profit or loss;
- interest expenses using a high quality corporate bond rate at the start of the period which are recognized as staff costs in the statement of profit or loss; and
- remeasurements which are recognized in other comprehensive income (equity).

Remeasurements recognized in other comprehensive income are not recycled to profit or loss. Any past service cost relating to a plan amendment is recognized in the statement of profit or loss in the period of the plan amendment. Gains and losses on curtailments and settlements are recognized in the statement of profit or loss when the curtailment or settlement occurs.

3.14 Income taxes

Current tax

Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax rules used to compute the amount are those that are enacted or substantively enacted by the statement of financial position date.

Deferred income tax

Deferred income tax is created, using the liability method, on all taxable temporary differences arising between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred income tax is not created for permanent differences for tax purposes and initial recognition of assets and liabilities which affect neither accounting nor tax profit.

Deferred tax assets are recognized when it is probable that the future economic benefits resulting from the

reversal of taxable temporary differences will flow to DHB Bank. Deferred tax liabilities are recognized for all taxable temporary differences that have arisen in relation with the core banking business. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient tax profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future tax profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Current tax and deferred tax relating to items recognized directly in equity are not recognized in the statement of profit or loss.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

3.15 Non-current assets held for sale

Non-current assets held for sale includes property and equipment whose carrying amount will be recovered primarily through a sale rather than through continuing operations. This relates to buildings for which a sale is agreed upon but for which the transaction has not yet closed or a sale is highly probable at the statement of financial position date but for which no sale has yet been agreed. Assets once classified as held for sale are not amortized or depreciated.

3.16 Recognition of income and expenses

Revenue is recognized to the extent that it is probable that the economic benefits will flow to DHB Bank and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

a) Interest income and expense

Interest income or expense for financial instruments is recorded at the effective interest rate measured at amortized cost. Effective interest exactly takes into account all accrued interests and fees with interest

character. These amounts are amortized through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial assets or financial liability.

All contractual terms of the financial instrument including any fees or incremental costs that are directly attributable to the instrument are taken into account for the calculation of the effective interest (except future credit losses). If a financial instrument is written down as a result of an impairment loss, the interest income is thereafter recognized using the rate of interest use to discount the future cash flows for the purpose of measuring the impairment loss. For assets measured at amortised cost, this interest rate would be the original effective interest rate and for Financial assets at FVOCI (2017: available for sale) financial assets it would be the new effective interest rate computed based on the fair value at the date of impairment.

Even if the value of a certain financial asset or a group of similar financial assets has been impaired, interest income continues to be recognized using the original effective interest rate applied to the new carrying amount.

b) Fee and commission income

DHB Bank applies IFRS 15 for recognition of revenue from contracts with customers, of which are composed of fee and commission income. After contracts and their performance obligations are identified, revenue is recognized as an amount that reflects the consideration to which the bank is entitled to in exchange for transferring services to customers. The transaction price is allocated to each performance obligation. Revenue is measured at the fair value of the consideration received, taking into account discounts and rebates. Revenue is recognized when a promised service is transferred to the customer. Fees and commission income are either recognized over time or at a point in time.

Over time: DHB Bank earns fees and commission income from various services provided to customers. Fees and commissions against services over a period of time relate to services on an ongoing basis and are recognized over time. These fees include account maintenance fees and financial analysis fee which are accounted under banking services.

At a point in time: Banking services which include fees for money transfers and other banking transaction services, cash loan commissions which are not considered part of

the effective interest of the related financial instrument, letter of guarantees and letter of credits are recognized at a point in time.

c) Result on financial transactions

Result on financial transactions comprises the following items:

Foreign currency exchange transactions

Differences on foreign currency exchange transactions are recognized under 'Result on financial transactions'.

Securities held for trading

(Un)realized gains and losses regarding securities held for trading are recognized under 'Result on financial transactions'.

Financial assets at FVOCI (2017: available for sale financial assets)

Gains and losses arising from disposals of financial assets at FVOCI are recognized under 'Result on financial transactions'.

Derivatives held for trading

Interest income and expenses and (un)realized gains and losses regarding derivatives held for trading are recognized under 'Result on financial transactions'. (Un) realized gains and losses on option trading transactions are included under 'Result on financial transactions'.

Further reference is made in section 3.4 Financial instruments – recognition and subsequent measurement.

3.17 Equity components

Legal reserve

Legal reserve comprises the reserves set aside to comply with legal requirements.

Revaluation reserve

Revaluation reserve comprises the differences between the carrying amount and the fair value of property in use by the bank determined by independent appraisers. This reserve is set aside on a net basis. The depreciation of the revaluation reserve is presented in this item as well.

Cash flow hedge reserve

This item relates to the effective portion of the cumulative net change in the fair value of derivatives used for cash flow hedges.

Fair value reserve

In this component gains and losses arising from a change in the fair value of available for sale assets are recognized, net of taxes, together with changes in the fair value of the hedged items attributable to the hedged risks. When the relevant assets are sold, impaired or otherwise disposed of, the related cumulative gain or loss recognized in equity is transferred to the income statement.

3.18 Cash flow statement

The cash flow statement is based on the indirect method of calculation and gives details of the source of liquid funds, which became available during the year and the allocation of these funds. The cash flows are separated according to whether they arise from operating, investing, or financing activities.

Movements in interbank deposits, loans and advances, and deposits from customers are included in the cash flow from operating activities. Investing activities cover purchases, sales, and redemptions in respect of the investment portfolio as well as investments in and sales of property and equipment and intangible assets. The issue of shares, the borrowing and repayment of subordinated loans and the payment of dividends are treated as financing activities.

3.19 Changes in IFRS-EU

On 1 January 2018, a number of changes to IFRS became effective under IFRS-EU. The following changes were applied and therefore adopted by DHB Bank:

IFRS 9 (Financial instruments)

i) Impact analysis

DHB Bank has applied the principles of IFRS 9 retrospectively from 1 January 2018 onwards. Prior years have not been restated in line with the transitional provisions of the standard. Business model and SPPI assessment made at initial recognition. Comparative figures are not restated for 2017 year-end. Therefore, information presented for 2017 does not reflect the requirements of IFRS 9 and therefore is not comparable to the information presented for 2018 under IFRS 9.

The adoption of IFRS 9 resulted in changes in accounting policies and adjustments to amounts recognized in financial statements. Internal controls and governance framework has been further refined for the adoption of IFRS 9 in 2018.

ii) Classification and measurement

The bank has assessed which business models apply to the financial assets held by the group and has classified its financial instruments into the appropriate IFRS 9 categories. Classifications are summarized below:

- Reclassify investments from available-for-sale to FVPL: None
- Reclassify investments from available-for-sale to amortized cost: None
- Equity investments previously classified as available-for-sale: None
- Reclassification from loans and advances and held-to-maturity to amortized cost:

Loans and advances as well as held-to-maturity debt securities, are held for the purpose of collecting contractual cash flows and give rise to cash flows representing solely payments of principal and interest (SPPI). DHB Bank assessed that these items still qualify to be measured at amortised cost and carrying amount did not change as of 1 January 2018 to be recognized in opening retained earnings. An increase of 593 in the loss allowance for these assets was recognized in opening retaining earnings for the period (less tax impact of 151).

- Available-for-sale debt instruments classified as Financial Assets at FVOCI:

Based on its assessments, DHB Bank has not made changes to the objectives of its business in relation to the financial assets. The bank's debt instruments that are currently classified as available for-sale satisfied the conditions for classification as at FVOCI.

As a result, portfolio with a fair value of 249,445 were classified from available-for-sale financial assets to financial assets at FVOCI and fair value gains of 905 were classified within equity from the available-for-sale financial assets reserve to the FVOCI reserve on 1 January 2018.

- Financial assets at FVPL:

Derivatives are also still classified as FVPL under IFRS 9. There was no impact on the amounts recognized in relation to these assets from the adoption of IFRS 9.

iii) Impairment

IFRS 9 impairment requirements apply to financial assets at amortised cost and financial assets at FVOCI, lease receivables, and certain financial guarantees in the scope. In comparison to IAS 39, the IFRS 9 impairment requirements apply to all loan commitments and contract assets in the scope of IFRS 15 Revenue from contracts

with customers as well as HTCS assets.

With the introduction of IFRS 9, allowance levels increased due to the addition of Stage 1 and Stage 2 categories which apply to financial instruments that did not previously meet the criteria for having an allowance under IAS 39. This also leads to a decrease in equity. On the other hand, the increase in allowance levels due to the addition of Stages 1 and 2 is partially offset by the release of the current IAS 39 allowance for incurred but not reported (IBNR) losses. The effects on retained earnings and equity amount to (459).

The total impact on the bank's retained earnings as of 1 January 2018 is as follows:

	1 January 2018
Retained earnings 31 December 2017	126,395
Increase in provision for loans and advances at amortized cost	(593)
Increase in provision for securities at FVOCI	(7)
Increase in provision for financial guarantees	(7)
Tax effect relating to impairment provisions	147
Total effect of adjustment to retained earnings from adoption of IFRS 9 on 1 January 2018	(459)
Opening retained earnings on 1 January 2018 - IFRS 9 effect	125,936

There will be no re-classification effect on total reserves:

Before impairment	Effect on AFS reserves	Effect on FVOCI reserves
Opening balance 1 January 2018 (IAS 39)	(905)	905
Reclassify investments from available-for-sale to FVPL	-	-
Reclassify investments from available-for-sale to amortized cost	-	-
Opening balance 1 January 2018 - IFRS 9 effect	(905)	905

Movement of financial instruments on adoption of IFRS 9

On the date of initial application, 1 January 2018, the financial instruments of the group and the change in the gross carrying amounts as a result of the ECL allowance is as follows:

Gross carrying amount	IAS 39 category	As reported at 31 December 2017	Re-measurement ECL allowance	Reversal of IBNR & individual provision	Opening balance at 1 January 2018	IFRS 9 category
Loans and advances Corporate	L&R	998,271	(8,693)	7,812	997,390	Financial assets at amortized cost (HTC)
Loans and advances Bank	L&R	212,195	(6)	332	212,521	Financial assets at amortized cost (HTC)
Loans and advances Retail	L&R	101,278	(928)	890	101,240	Financial assets at amortized cost (HTC)
Total		1,311,744	(9,627)	9,034	1,311,151	
Debt instruments*	AFS	249,445	(7)	-	249,438	"Financial assets at FVOCI (HTCS)"
Debt instruments	HTM	51,858	-	-	51,858	Financial assets at amortized cost (HTC)
Commitment & contingent liabilities (*)		8,204	(7)	-	8,197	

(*) ECL impairment allowance is not carried on the financial instrument.

(**) Cash and cash equivalents are also subject to the impairment, the impairment loss is immaterial.

(***) There is no reclassification effect on transition.

Transition impact

Allowance	Allowance IAS 39 / IAS 37 31 December 2017	Re-measurement ECL impairment allowance and IBNR reversal	IFRS 9 1 January 2018
Loans and advances (at amortized cost)	9,034	593	9,627
Debt instruments (AFS/FVOCI)	-	7	7
Financial guarantees	-	7	7

The following table presents the ECL as per 1 January 2018 per stage.

	Stage 1	Stage 2	Stage 3	Total
Loans and advances - banks	6	-	-	6
Loans and advances - customers	659	913	8,049	9,621
Financial assets at FVOCI (under IAS 39 classified as AFS)	7	-	-	7
Total on-balance sheet items	672	913	8,049	9,634
Financial guarantee contracts	7	-	-	7
Total off-balance sheet items	7	-	-	7
Total	679	913	8,049	9,641

iv) Presentation requirements

IFRS 9 lead to changes to IAS 1 for the presentation of interest income calculated using the effective interest rate method. A separate line item is required in the statement of profit or loss. The new interest presentation was applied prospectively together with the other requirements of IFRS 9. Prior period amounts have not been restated in the statement of profit or loss.

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets. For debt securities at FVOCI, the loss allowance is recognized in OCI, instead of deducting the carrying amount of the asset. Impairment losses on debt securities measured at amortized cost is presented in profit or loss in addition to loan loss provision.

IFRS 15 Revenue from contracts with customers (and clarifications to IFRS 15 Revenue from contracts with customers)

In May 2014, the IASB issued IFRS 15 'Revenue from Contracts with Customers', which is effective for annual periods beginning on or after 1 January 2018 with early application permitted. IFRS 15 provides a principles-based approach for revenue recognition, and introduces the concept of recognising revenue for obligations as they are satisfied. Revenue is recognized at an amount which reflects the consideration to which the bank expects to obtain in exchange for transferring goods or services to customers, after identification of the performance obligations of the contracts. Transaction price is allocated to each performance obligation. Net fee and commission income is recognized when the service is transferred to the customer at a point-in-time. The standard is applied retrospectively, with certain practical expedients. This standard and amendment do not have any material impact on DHB Bank.

Amendments to IFRS 2 (Share-based payments – classification and measurement of share-based payment transactions)

These standard and amendments do not have an impact on DHB Bank.

Amendments to IFRS 4 (Insurance contracts – applying IFRS 9 Financial instruments with IFRS 4)

These standard and amendments do not have an impact on DHB Bank.

Annual improvements to IFRS standards 2014-2016 Cycle (IFRS 1 and IAS 28)

These standard and amendments do not have an impact on DHB Bank.

Amendments to IAS 40: Transfers of investment property

These standard and amendments do not have an impact on DHB Bank.

3.20 Main changes in IFRS-EU applicable after 2018

The EU has endorsed several new standards that are applicable after 2018.

IFRS 16 (Leases)

IFRS 16 requires lessees to account for all leases under an on-statement of financial position model (subject to certain exemptions) in a way similar to finance leases under IAS 17 with recognition exemptions for leases of 'low-value' assets and short-term leases. The lessees recognise a liability to pay for the lease with a corresponding asset, and recognise interest expense and depreciation separate from each other. Reassessing of certain key considerations is required of the lessee upon certain events (e.g., lease term, variable rents based on an index or rate, discount rate). According to IAS 17's dual classification approach lessor accounting is substantially the same as today's lesser accounting. Furthermore, IFRS 16 requires lessors and lessees making more extensive disclosures than under IAS 17. IFRS 16 is effective for annual periods starting on or after 1 January 2019. The application of IFRS 16 is estimated to result in an increase in assets and liabilities of approximately EUR 2.3 million. The expected impact on equity is not significant.

3.21 Other changes in IFRS-EU applicable after 2018

At the date of authorization of these financial statements, the following standards and interpretations have been issued however are not yet effective and/or have not yet been adopted by the EU and have not yet been adopted by DHB Bank.

Amendments to IFRS 9 (Prepayment features with negative compensation)

Prepayment Features with Negative Compensation amends the existing requirements in IFRS 9 regarding termination rights in order to allow measurement at amortized cost (or, depending on the business model, at FVOCI) even in the case of negative compensation payments.

The bank shall apply these amendments for annual periods beginning on or after 1 January 2019 while early application is permitted. This amendment has no material impact to DHB Bank.

IFRS 17 Insurance contracts

IFRS 17 replaces the standard of IFRS 4 Insurance Contracts. The amendment is effective for annual periods beginning on or after 1 January 2021 (with one year possible IASB delay). DHB Bank is currently assessing the impact of this standard.

Amendments to IAS 19 (Plan amendment, curtailment or settlement)

The amendment to IAS 'Employee Benefits' is published in February 2018 to clarify plan amendment, curtailment or settlement during the reporting period. The bank shall apply this amendment for annual periods beginning on or after 1 January 2019 while early application is permitted. DHB Bank is currently assessing the impact of this standard.

Annual improvements to IFRS standards 2015–2017 cycle

The amendments are part of the Annual Improvements to IFRS Standards. Amendments comprise improvements in IFRS 3 Business Combinations and IFRS 11 Joint Arrangements, IAS 12 Income Taxes, and IAS 23 Borrowing Costs. The bank shall apply each of the amendments for annual reporting periods beginning on or after 1 January 2019, with earlier application permitted.

Amendments to IAS 1 and IAS 8 regarding the definition of materiality

The International Accounting Standards Board (IASB) has issued 'Definition of Material (Amendments to IAS 1 and IAS 8)' to clarify the definition of 'material'. The amendments are effective for annual reporting periods beginning on or after 1 January 2020 while earlier application is permitted. DHB Bank is currently assessing the impact of this standard.

Amendments to IFRS 3 (Definition of a business)

The amendments narrowed and clarified the definition of a business. They also permit a simplified assessment of whether an acquired set of activities and assets is a group of assets rather than a business. The amendments are effective for annual reporting periods beginning on or after 1 January 2020 while earlier application is permitted. DHB Bank is currently assessing the impact of this standard.

4. STATEMENT OF FINANCIAL POSITION

4.1 Cash and balances with central banks

	2018	2017
Cash in hand	-	2
Balances with central banks	155,592	198,589
Total	155,592	198,591

This item includes all legal tender, as well as demand deposits held at the central bank in countries in which DHB Bank is established.

DHB Bank continued to maintain high liquidity levels in the form of balances with ECB. These balances are kept for liquidity risk management purposes.

4.2 Financial assets & financial liabilities at FVPL

DHB Bank holds derivative financial instruments for general risk management purposes (used for economic hedges) as at 31 December 2018 and 2017. The positions with a positive/negative fair value after re-measurement are

recorded under the items 'Financial assets at FVPL' and 'Financial liabilities at FVPL'.

The following table shows the financial assets at FVPL as of 31 December 2018 and 2017:

	2018		2017	
	Fair value	Notional	Fair value	Notional
Financial assets at FVPL				
Currency swaps	59	64,340	2,731	190,226
Interest rate swaps	101	19,818	118	13,854
Cross currency swaps	1,163	19,111	2,007	21,720
Total	1,323	103,269	4,856	225,800

The financial assets at FVPL relate to derivatives positions to hedge financial risks, which do not qualify for hedge accounting.

customers in main currencies whereby the currency risk is fully hedged by offsetting deals with bank counterparties.

Currency swaps are mainly used to fund US Dollar and Turkish Lira assets while interest rate swaps and cross currency swaps are used to hedge interest rate risk and foreign currency risk positions related to US Dollar and Turkish Lira. Currency forwards are offered to select

All gains and losses from change in the fair values of financial assets at FVPL are recognized in the income statement under 'Result on financial transactions'.

The following table shows the financial liabilities at FVPL as of 31 December 2018 and 2017:

	2018		2017	
	Fair value	Notional	Fair value	Notional
Financial liabilities at FVPL				
Currency swaps	1,917	66,616	768	189,280
Interest rate swaps	119	19,818	78	13,854
Cross currency swaps	52	18,108	462	20,342
Total	2,088	104,542	1,308	223,476

These liabilities relate to derivatives positions to hedge financial risks, which do not qualify for hedge accounting.

4.3 Financial assets at FVOCI (2017: available for sale financial assets)

	2018	2017
	Financial assets at FVOCI	Available for sale financial assets
Debt securities issued by banks	64,155	192,203
Debt securities issued by corporates	26,508	35,447
Government (Eurobonds)	25,865	21,795
Total	116,528	249,445

From financial assets under this category, 96,700 (2017: 228,450) is under custody with DNB and serves as a pool of ECB eligible securities that can be used to obtain funding from the ECB, of which 86,538 (2017: 228,450) is blocked as a pledge for total funding amounting to 101,931 (2017: 217,456) as obtained from the ECB under the (Targeted) Long Term Refinancing Operations (TLTRO). Out of the financial assets at FVOCI no balance (2017 AFS: 10,765) is under custody with other banks, of which no balance is

blocked as a pledge for other short term repo borrowings (2017: 10,025).

The pledged transactions under the TLTRO are conducted in accordance with the general terms and conditions of the ECB. Further details can be found in paragraph 4.12.

There are no subordinated securities at FVOCI (2017: none).

Financial assets at FVOCI (2017: Available for sale financial assets) developed as follows:

	2018	2017
At 1 January	249,445	350,371
Purchases	37,950	101,996
Sales	(73,168)	(185,302)
Redemptions	(94,948)	(12,839)
FX revaluations and accrued interests	(784)	(813)
Market value revaluations	(1,967)	(3,968)
At 31 December	116,528	249,445

4.4 Securities at amortized cost (2017: held to maturity)

	2018	2017
	Amortized cost	Held to maturity
Government (Eurobonds)	32,515	51,858
Debt securities issued by banks	9,839	-
Total	42,354	51,858

From the securities at amortized cost 42,354 (2017- held to maturity: 51,858) is under custody with DNB and serves as a pool of ECB eligible securities that can be used to obtain funding from the ECB. From this 22,274 (2017: 9,243) is blocked as a pledge and the remaining of the total

ECB eligible at amortized cost securities is freely available amounting to 20,080 (2017-held to maturity: 42,615).

There are no subordinated securities at amortized cost (2017-held to maturity: none).

The securities at amortized cost (2017- held to maturity) developed as follows:

	2018	2017
At 1 January	51,858	53,253
Purchases	32,811	-
Redemptions	(41,100)	-
Changes in accrued interest and (dis)agio	(1,212)	(1,395)
Impairment charges	(3)	-
At 31 December	42,354	51,858

4.5 Loans and advances – banks (amortized cost)

These are non-derivative exposures to banks classified as 'loans and advances' and comprise also exposures to central banks, which are not included in the item 'Cash

and balances with central banks'. Bank loans that have a business model of HCTS are measured at FVOCI, and therefore reported under section 4.3 if there is balance.

	2018	2017
Money market placements	6,805	10,765
Other loans and advances	176,519	201,762
Subtotal	183,324	212,527
Impairment allowances	(16)	(332)
Total	183,308	212,195

The item 'Loans and advances – banks' includes pledged funds amounting to 22,462 (2017: 66,536) of which 15,602 (2017: 59,433) is blocked as a pledge for wholesale borrowings from banks, 1,860 (2017: 2,603) serve as a collateral for several swap transactions and 5,000 (2017: 4,500) serve as collateral for non-financial transactions. The pledged fund transactions for swap transactions are

conducted under terms based on the applicable ISDA Collateral Guidelines and CSA terms.

Placements with 'Other loans and advances' include the interest-free loan given to the Dutch Central Bank (DNB) in relation to DSB Bank amounting to 4,509 (2017: 4,509).

4.6 Loans and advances – customers (amortized cost)

These are non-derivative retail and commercial loans, which are classified as 'loans and advances' and following table shows the specification:

	2018	2017
Retail loans	115,360	102,168
Commercial loans	993,096	1,006,083
Sub-total	1,108,456	1,108,251
Collective loan impairment allowances	(1,939)	(653)
Individual loan impairment allowances	(9,725)	(8,049)
Total	1,096,792	1,099,549

The fair value of derivatives designated as fair value hedges are as follows:

	2018			2017		
	Notional amounts	Fair values		Notional amounts	Fair values	
		Positive	Negative		Positive	Negative
Derivative financial instruments - Interest rate swaps						
Fair value hedges	43,333	-	176	67,030	10	720
Total	43,333	-	176	67,030	10	720

	2018			2017		
	Carrying amount	Accumulated FV adjustments	Change in values of hedged item	Carrying amount	Accumulated FV adjustments	Change in values of hedged item
Hedged item						
Loans and advances - customers	43,886	134	77	53,037	58	(82)
Securities at amortized cost	-	-	-	4,676	441	(660)
Total	43,886	134	77	57,713	499	(742)

DHB Bank uses interest rate swaps to hedge the interest rate risk in fair value hedges. The average price of the interest rate swaps are 0.03% as at 31 December 2018 (31 December 2017: 0.12%).

Result on hedge accounting transactions

	2018	2017
Result on hedge accounting transactions	25	(47)
'Result on hedge accounting transactions' comprise the gains and losses from:		
• fair value hedges on the hedging instrument	(52)	695
• fair value hedges on the hedged item	77	(742)
Total	25	(47)

These results are related to the fair value hedges. DHB Bank applies fair value hedge accounting to the interest rate risk arising from financial instruments at FVOCI or at amortized costs with fixed interest rates. DHB Bank uses interest rate swaps as a hedging instrument.

4.8 Property and equipment & assets held for sale

The changes in book value of property and equipment in 2018 and 2017 are as follows:

	Buildings	Other fixed assets	Total
Balance at 1 January 2018	410	716	1,126
Investments	-	407	407
Divestments	-	(24)	(24)
Reclassification	-	-	-
Depreciation	(10)	(256)	(266)
Revaluation	15	-	15
Balance at 31 December 2018	415	843	1,258

Cost	610	2,437	3,047
Cumulative depreciation and impairment	(480)	(1,594)	(2,074)
Cumulative revaluations	285	-	285
Total	415	843	1,258

	Buildings	Other fixed assets	Total
Balance at 1 January 2017	2,562	302	2,864
Investments	2	653	655
Divestments	-	-	-
Reclassification	(1,932)	-	(1,932)
Depreciation	(75)	(239)	(314)
Revaluation	(147)	-	(147)
Balance at 31 December 2017	410	716	1,126

Cost	610	3,013	3,623
Cumulative depreciation and impairment	(470)	(2,297)	(2,767)
Cumulative revaluations	270	-	270
Total	410	716	1,126

The real estate consists of office premise located in Antwerp which was appraised by independent expert as per 31 December 2018. The total market value of the premise amounted to 415 (2017: 410 including Brussels).

DHB Bank does not have any restrictions on title, and property, plant and equipment pledged as security for liabilities (2017: None).

DHB Bank does not have any contractual commitments for the acquisition of property, plant and equipment.

In December 2017, DHB Bank classified the building in Brussels as held for sale. In December 2018, the building is sold and there is no non-current assets held for sale as at 31 December 2018 (2017: 1,932). Carrying amount is recovered primarily through a sale rather than through continuing operations. The amount in 2017 relates to an asset for which a sale is agreed upon but for which the transaction has not yet completed. The classification as held for sale did not result in an impairment loss. The respective asset has been measured at book value or lower fair value less costs to sell on a non-recurring basis, with fair value measurement categorized as level 3 in the fair value hierarchy.

The changes in book value of assets held for sale in 2018 and 2017 are as follows:

	Buildings	Other fixed assets	Total
Balance at 1 January 2018	1,932	-	1,932
Reclassifications	-	-	-
Divestments	(1,932)	-	(1,932)
Balance at 31 December 2018	-	-	-

	Buildings	Other fixed assets	Total
Balance at 1 January 2017	-	-	-
Reclassifications	1,932	-	1,932
Divestments	-	-	-
Balance at 31 December 2017	1,932	-	1,932

The building in own use located in Brussels, which was classified as non-current assets held for sale as of 31 December 2017, was sold in December 2018 for an amount of EUR 2.1 million and subsequently derecognized from the statement of financial position taking into account a

book profit of EUR 0.1 million that is recorded as a profit under other operating income (please refer to note 5.5). The related revaluation reserve was allocated to retained earnings.

4.9 Intangible assets

The changes in book value of intangibles are as follows:

	2018	2017
Balance at 1 January	287	148
Investments	188	213
Amortization	(121)	(74)
Balance at 31 December	354	287
Cost	4,617	4,750
Cumulative amortization	(4,263)	(4,463)
Total	354	287

This item mainly includes licenses. The investment amounting to 188 relates mainly to expenses for banking software.

4.10 Income tax assets

	2018	2017
Current tax assets	501	1,041
Deferred tax assets	5	5
Total	506	1,046

The current tax assets include receivables due from the tax authorities. The deferred tax assets are recoverable amounts in future periods in respect of deductible temporary differences.

The movements in deferred tax assets are as follows in 2018:

	Balance at January 1	Recognized in income statement	Recognized in other comprehensive income	Balance at December 31
Property and equipment – real estate valuation	–	–	–	–
Employee benefits	5	–	–	5
Total	5	–	–	5

4.11 Other assets

	2018	2017
Prepayments	5,665	5,360
Other receivables	2,732	596
Total	8,397	5,956

Assets that due to their nature cannot be classified in specific statement of financial position items are presented under 'Other assets'.

4.12 Due to banks

Due to banks comprise amounts owed to banking institutions insofar as not embodied in debts evidenced by certificates.

	2018	2017
Current accounts	1,522	638
Borrowings	154,038	337,523
Total	155,560	338,161

Majority of the balance represents funds obtained through repo transactions amounting to 114,367 (2017: 272,864). Most of the repo transactions relate to the participation in the targeted longer-term refinancing operations (TLTRO), a program that aims to stimulate lending to the real economy in the Eurozone. The interest rate on the TLTRO's is normally fixed over the life of the operations at the benchmark rate of the European Central Bank. As per year end 2017, DHB Bank holds EUR 103 million (start date 29 June 2016) in funding from the European Central Bank (ECB) under the second series of targeted longer-term refinancing operations (TLTRO II). As on 31 January 2018 the bank's benchmark stock of eligible EEA loans exceeds a threshold of EUR 352 million in balance, retrospectively the interest rate has been fixed as minus 0.40% per year, which is calculated as 632. This discount qualifies as a government grant and is presented as negative interest expense in the income statement and deducted from the carrying amount in the statement of financial position.

In exchange for the funding obtained, securities need to be pledged whereby a certain haircut is taken into account on the valuation of those securities that is based on the type of instrument and the remaining maturity.

From the loans and advances at an amount of 15,602 (2017: 59,433) is pledged for total funding for an amount of 12,436 (2017: 45,383) in the form of due to banks.

This statement of financial position item includes pledged deposits amounting to 872 (2017: 3,664) which serve as collateral for several swap transactions.

4.13 Deposits from customers

Deposits from customers comprise amounts owed to retail and commercial sector.

	2018	2017
Current accounts	40,358	29,736
Saving accounts	633,480	579,313
Time deposits	530,149	628,045
Total	1,203,987	1,237,094

This item includes pledged deposits amounting to 41,291 (2017: 19,975) which serve as collateral for loans or off-balance sheet credit instruments granted by DHB Bank.

4.14 Provisions

Provisions consist of the following items:

	2018	2017
Employee benefits	1,120	1,092
Onerous contracts	-	32
Other	1	-
Total	1,121	1,124

Other balance comprises impairment allowances calculated for financial guarantee contracts. As mentioned in Note 3.19, 7 is calculated as of 1 January 2019 and 6 is released within the year.

Employee benefits

Below table shows the movements in provisions for variable remuneration and vitality leave.

	2018	2017
Opening balance	1,092	1,001
Addition through income statement	481	514
Addition through equity	-	-
Utilization	(453)	(423)
Closing balance	1,120	1,092

Provisions for employee benefits consist of provisions related to the bank's variable remuneration for an amount of 1,042 (2017: 1,012) and to the defined benefit plan that is applicable as of 2018 for DHB Bank's Belgian staff of 32 (2017: 42), while 46 (2017: 38) is related to vitality leave.

Provisions related to the bank's variable remuneration plan, consist of deferred variable remuneration granted to Managing Board members and senior staff of the bank. It

is assumed that all amounts provisioned for, will gradually become payable within the next 5 years. In line with Dutch regulations, the variable remuneration granted consists of a cash portion (50%) and a portion based on the equity value of the bank (50% as well). The provision related to the latter will be adjusted annually, proportionally with the change in equity value of the bank.

Defined benefit plan

DHB Bank has insured its obligations under the pension plan for its employees. The related insurance premiums are paid and recognized in profit and loss as staff expenses. Due to a change in legislation in 2016 in Belgium, DHB Bank needs to guarantee a minimum return to its employees in the Belgium Branch. DHB Bank needs to recognize a defined benefit liability in relation to this guarantee to cover

any deficit that might arise (e.g. due defaulting insurance company) in case the insurance company does not cover the minimum guarantee.

The associated net defined benefit liability that is presented as a provision is as follows:

	2018	2017
Fair value of plan assets	727	675
Defined benefit obligation	759	717
Net defined benefit liability	(32)	(42)

The movement of the net defined benefit liability is as follows:

	2018	2017
Opening balance of plan assets	675	983
Initial recognition via retained earnings	-	-
Actual return on plan assets	17	56
Employer contribution	41	43
Plan participants' contributions	9	9
Premiums paid	-	-
Expenses paid	-	-
Benefits paid	(15)	(416)
Plan settlements	-	-
Closing balance of plan assets	727	675

Opening balance of defined benefit obligation	717	1,048
Initial recognition via retained earnings	-	-
Service cost	38	44
Interest cost	13	12
Plan participants' contributions	9	9
Premiums paid	-	-
Expenses paid	-	-
Net transfer in/out	-	-
Plan curtailments	-	-
Plan settlements	-	-
Actuarial gain/loss	(3)	20
Benefits paid	(15)	(416)
Closing balance of defined benefit obligation	759	717

Net defined benefit liability	32	42
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For the calculation of the net defined benefit liability, the following assumptions were taken into account:

	2018	2017
Discount rate:	1.85%	1.90%
Expected return on Assets:	1.85%	1.90%
Expected rate of salary increases, including inflation:	2.00%	3.00%
Duration:	17.3	17.6
Retirement age:	65.0	65.0
Withdrawal rates per age category:		
o 20-29 years:	10.00%	10.00%
o 30-39 years:	8.00%	8.00%
o 30-49 years:	6.00%	6.00%
o 50-54 years:	4.00%	4.00%
o 55-64 years:	0.00%	0.00%

The discount rate and withdrawal rate considered to be key assumptions by the external actuary. The sensitivity analysis (excluding taxes) of those rates has been determined based on changes of the assumptions occurring at the end of the reporting period that are deemed reasonably possible. The

table discloses the financial impact on the defined benefit obligation if discount rate would increase or decrease if all other assumptions were held constant. In practice, this is unlikely to occur, and some changes of the assumptions may be correlated.

2018	Original	Discount rate		Withdrawal
		-0.5%	0.5%	0%
Rates	1.85%	1.35%	2.35%	0%
Defined benefit obligation	755	773	739	776
Normal cost	46	46	46	46
Fair value of assets	727	727	727	727

2017	Original	Discount rate		Withdrawal
		-0.5%	0.5%	0%
Rates	1.90%	1.40%	2.4%	0%
Defined benefit obligation	711	736	692	741
Normal cost	41	41	41	41
Fair value of assets	675	675	675	675

Annual premiums are paid to the insurance company to cover the pension costs in accordance with the insurance contracts. For 2019 the expected contributions are EUR 45

(2018: 41) and the estimated payments for 2019 are EUR 0 (2018: nil).

Onerous contracts

Provision for onerous rental contract relates to the rent obligations of closed branch in Rotterdam branch. The movements of the provision for onerous rental contracts are as follows:

	2018	2017
Opening balance	32	20
Addition	-	77
Utilization	(31)	(65)
Release	(1)	-
Closing balance	-	32

4.15 Income tax liabilities

	2018	2017
Current tax liabilities	885	2,303
Deferred tax liabilities	157	681
Total	1,042	2,984

Current tax liabilities include payables due, to tax authorities.

According to our accounting policies all other comprehensive income items under equity must be presented net of tax effect. If these equity items show positive balance, the tax effect has to be shown under deferred tax liabilities.

The movements in deferred tax liabilities are as follows in 2018:

	Balance at January 1	Recognized in income statement	Recognized in other comprehensive income	Balance at December 31
Property and equipment – real estate valuation	379	(293)	-	86
Fair value reserve	302	-	(235)	67
Other	-	4	-	4
Total	681	(289)	(235)	157

4.16 Other liabilities

	2018	2017
Accrued expenses	1,953	2,042
Payables to suppliers	57	7
Other payables	2,323	1,593
Total	4,333	3,642

Other liabilities consist of accrued expenses, various payables to the bank's suppliers and other payables that comprise withholding tax and wage tax payables, among others.

4.17 Share Capital

Referring to article 67, paragraph 1 of Book 2 of the Netherlands Civil Code, the authorized capital amounts to EUR 227.5 million. According to the Articles of Association the shares are subdivided into 500,000 ordinary shares, out of which 250,000 shares have been issued and fully paid up. All of these instruments have a par value of EUR 455 (four hundred fifty five).

4.18 Revaluation Reserves

The revaluation reserves as presented in the statement of financial position comprise a revaluation reserve and fair value reserve and cannot be freely distributed as they qualify as legal reserves under Dutch corporate law.

Revaluation reserve

Revaluation reserve is linked to the fair value of property in use by the bank as determined management based on reports from independent appraisers. The correction related to the depreciation of the assets is taken into account in the revaluation reserve.

Fair value reserve

This reserve encompasses the unrealized gains and losses on securities classified as FVOCI (2017: Available for sale), excluding impairment losses, until the investment is derecognized or impaired.

4.19 Defined Benefit Obligation Reserve

This item relates to actuarial gains or losses on the defined benefit pension plan for DHB Bank's Belgian employees.

4.20 Retained Earnings

Retained earnings can be freely distributed, except for an amount of EUR 992 (2017: EUR 3,650) related to the unrealized positive fair value on derivatives after tax effect that is included in the statement of profit or loss and to be treated as a legal reserve under Dutch corporate law.

5. STATEMENT OF PROFIT OR LOSS

5.1 Net interest income

	2018	2017
Interest income from:		
Cash and balances with central banks	418	631
Financial assets at FVOCI (2017: available for sale financial assets)	527	1,642
Securities at amortized cost (2017: held to maturity)	(13)	105
Loans and advances – banks	5,196	6,311
Loans and advances – customers	58,058	63,979
Financial assets at FVPL	-	-
Derivative financial instruments	(153)	(240)
Other interest income	67	58
Interest income	64,100	72,486
Interest expense from:		
Due to banks	1,847	1,852
Deposits from customers	8,722	10,318
Other interest expense	19	4
Interest expense	10,588	12,174
Total	53,512	60,312

Derivative financial instruments are the net amount of interest received and paid regarding derivatives used for hedge accounting on assets.

For financial assets or financial liabilities that are not at FVPL the total interest income amounts to 64,100 (2017: 72,486) and total interest expense amounts to 10,588 (2017: 12,174).

5.2 Net fee and commission income

	2018	2017
Letter of guarantees	20	17
Letter of credits	193	297
Cash loans	25	15
Banking services	1,026	1,111
Other fees and commissions	289	226
Sub-total	1,553	1,666
Fee and commission expense	208	212
Total	1,345	1,454

There is no fee and commission income and expense respectively from derivative financial instruments that are classified as FVPL.

Fee and commission income	2018		2018	2017
	At a point in time	Over time	Total	Total
Netherlands	494	250	744	767
Germany	5	1	6	5
Belgium	803	-	803	894
Total	1,302	251	1,553	1,666

Fee and commission expense	2018	2017
Netherlands	204	210
Germany	-	-
Belgium	4	2
Total	208	212

5.3 Result on financial transactions

	2018	2017
Results from securities transactions	526	1,610
Results from FVOCI bank transactions	8	-
Results from derivatives transactions	(14,567)	(21,665)
Total	(14,033)	(20,055)

'Results from securities transactions' are unrealized fair value gains and losses of debt securities held in FVPL portfolio and realized fair value gains and losses from debt instruments held in FVOCI portfolio (2107: available for sale). In this item are also included the amounts transferred from equity to the income statement on the sale of financial assets at FVOCI (2017: available for sale financial assets).

'Results from FVOCI bank transactions' are realized fair value gains and losses of bank syndicated loans held in FVOCI portfolio (2017: available for sale).

'Results from derivatives transactions' reflect fair value results (including foreign currency translation results) on FX swap and cross currency swap transactions, which are concluded to positioning for loans and advances in other currencies, mainly USD and TRY. The differences between their spot rates and forward rates are amortized daily and recognized through the lifetime of the respective transactions.

Within the results from securities transactions, the following amounts were reclassified from equity to the statement of profit and loss in connection with the sale of securities that were part of the securities portfolio during 2018.

	2018	2017
Gross amounts (as recorded in statement of profit or loss)	776	759
Net amounts (as reclassified from equity)	582	570

5.4 Other operating income

	2018	2017
Other operating income	121	33

Other operating income consists of non-recurring income items, mainly related to the sale of real estates. In 2018, DHB Bank sold the Brussels building which was classified as non-

current asset held for sale in 2017. The transactions resulted in a gain of EUR 0.1 million.

5.5 Staff expenses

	2018	2017
Wages and salaries	8,736	8,445
Pension costs	903	697
Other social security costs	1,358	1,189
Other staff costs	641	601
Total	11,638	10,932

The current number of full-time equivalents in 2018 was 111 (2017: 107)

	2018	2017
In The Netherlands	66	63
Outside The Netherlands	45	44
Total	111	107

Pension costs consist of payments to a defined contribution plan, for which DHB Bank pays fixed contributions and there is no legal or constructive obligation to pay further

contributions. Further reference is made to note 4.14.

The Managing Board compensation is as follows:

	2018	2017
Total remuneration		
Short-term employee benefits	1,535	1,554
Post-employment benefits	95	67
Total	1,630	1,622

Included in the short-term employee benefits is a variable remuneration of 198 (2017: 238).

5.6 Other administrative expenses

	2018	2017
Other administrative expenses	7,361	6,966

Other administrative expenses refer to operational expenses incurred during the year. Major items in other administrative expenses are the premiums regarding deposit guarantee scheme, regulatory supervision expenses, IT expenses and communication expenses.

which 262 (2017: 248) relates to the fixed remuneration and 26 (2017: 68) relates to the reimbursements of expenses. Social charges in relation to the Supervisory Board are excluded from this and booked under personnel expenses.

The expenses of the current and former members of the Supervisory Board amounted to 288 (2017: 316) in 2018, of

This item also includes the expenses for audit and audit related services of Ernst & Young Accountants LLP:

	2018	2017
Audit of financial statements	192	177
Audit related services	39	64
Total	231	241

In addition to the audit of the financial statements Ernst & Young Accountants LLP provided the following services: an

audit of the regulatory reporting to DNB (Corep/Finrep), an audit of the TLTRO reporting to DNB, agreed upon procedures

regarding the interest rate risk report and Deposit Guarantee Scheme (DGS) report to DNB as well as the by Belgium law required audit/review of the Belgium Branch.

From the EUR 231, EUR 81 was paid in 2018. The remainder is accrued in the statement of financial position as a liability.

5.7 Net impairment charge

	2018 (IFRS 9)	2017 (IAS 39)
Loans and advances amortized cost	2,118	893
Securities	2	-
Financial guarantee contracts	(7)	-
Total	2,113	893

5.8 Taxation

The Netherlands

Corporate income tax is levied at the rate of 25% (2017: 25%) on the worldwide income of resident companies, which is determined by modifying accounting income for certain exclusions and allowances for tax purposes for the year 2018. A unilateral decree for the avoidance of double taxation provides relief for resident companies from Dutch tax on income, such as foreign business profits derived through a permanent establishment abroad, if no tax treaty applies.

Germany

Profit is subject to trade tax, which is calculated based on

rate of the local city. Trade tax is not deductible for the calculation of corporate tax at a statutory rate of 25%. The statutory solidarity tax is 5.5% on corporate tax. The effective tax rate is estimated at 33.26%.

Belgium

The statutory tax rate is 29.58% in Belgium consisting of basis tax rate of 29% and an additional tax of 0.58% called 'Crisis Tax' which is 2% of 29%. The effective tax rate is estimated at 45.72% which is higher than statutory tax rate mainly due to fiscal profit from sale of building in Brussels.

Reconciliation of effective tax rate	%	2018	%	2017
Profit before income tax		19,471		22,518
Income tax using the domestic corporation tax rate	(25.00%)	(4,868)	(25.00%)	(5,630)
Effect of tax rates in foreign jurisdictions	(0.35%)	(68)	0.04%	10
Non-deductible expenses / tax exempt items	(0.14%)	(28)	(0.03%)	(7)
Other	(0.33%)	(64)	0.49%	112
Total	(25.82%)	(5,028)	(24.50%)	(5,515)
Income tax expense recognized in income statement		2018		2017
Current income tax expense		(5,317)		(5,504)
Deferred income tax expense		289		(11)
Total		(5,028)		(5,515)
Income tax related to components of other comprehensive income		2018		2017
Revaluation reserve		-		147
Fair value reserve		235		260
Total		235		407

5.9 Dividends

	2018	2017
Dividends proposed	14,443	17,003
Dividend per ordinary share	0.0578	0.0680

Dividend distribution is subject to approval by the Supervisory Board and General Meeting of Shareholders and depending on the no-objection decision of DNB as per the Dutch regulations.

6. ADDITIONAL NOTES

6.1 Commitments and contingent liabilities

In the normal course of business DHB Bank is a party to activities whose risks are not reflected in whole or part in the statement of financial position. In response to the needs of its customers, DHB Bank offers various irrevocable commitments and contingent liabilities related to loans. Fees received from these activities are recorded in the income statement when the service is delivered.

Commitments and contingent liabilities include all liabilities arising from transactions in which DHB Bank has provided

a guarantee or entered into a commitment to third parties. Commitments and contingent liabilities are initially recognized at fair value.

Non-credit substitute guarantees comprise letter of guarantees issued by DHB Bank.

Irrevocable letters of credit mainly secure payments to third parties for a customer's foreign and domestic trade transactions in order to finance a shipment of goods.

The contingent liabilities can be broken down into liabilities in respect of:

	2018	2017
Non-credit substitute guarantees	1,286	1,751
Irrevocable letters of credit	3,612	6,453
Total	4,898	8,204

The contingent liabilities by concentrations of geographical regions can be specified as follows:

	2018	2017
The Netherlands	1,030	3,211
Turkey	-	303
Rest of Europe	3,868	4,690
Total	4,898	8,204

In addition to the business-related commitments and contingent liabilities, DHB Bank entered into a 5-year rental agreement for office in Dusseldorf starting May 2015. The rental agreements qualify as an operational lease with an annual rent for the office space that amounts to 90. As of

year-end 2016 the bank also agreed on a 10-year rental agreement for the headquarters in Rotterdam, an 8 year contract for Charleroi branch and a 2 year contract for Liège branch with yearly amounts of 215, 16, and 14 respectively.

6.2 Related parties

Parties are considered to be related, if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions or if majority of the shares of the parties are owned by the same shareholder. The related parties consist of C Group, Halk Group, the members of the Supervisory Board and Managing Board of DHB Bank and their relatives. As of year-end 2018, C Group companies consist of Demir Kyrgyz International Bank, C Faktoring A.Ş., C Yatırım Holding A.Ş., C & C Art Holding Limited, HCBG Holding B.V., C International N.V, C Real Estate LLC, Access Financial Services – IFN S.A, C Art Holdings Limited, Cingilli Collection Limited, HC Family Financing Limited and Ideal Art (Suisse) SA. Halk group companies consist of Türkiye Halk Bankası A.Ş., Türkiye Halk Bankası A.Ş. Bahrain branch, Halkbank AD Skopje, Halk Finansal Kiralama A.Ş, Halk Faktoring A.Ş and Halkbank AD Beograd.

During the year, the bank entered into a number of transactions, mainly short term, with related parties in the normal course of business. All of these transactions were carried out at arms-length pricing and within the limits and the regulatory guidelines set by the Dutch Central Bank.

Regarding the total loans to the related parties, loans are granted against cash collaterals amounting to 2,105 (2017: 2,259). There are no outstanding risks in 2018 against third party promissory notes/cheques (2017: None).

Further reference is made to note 5.6 for the key management personnel compensation.

The outstanding balances with related parties for the year ended 31 December 2018 are as follows:

	Parent companies	Other related parties	Key management and their relatives	Total
Assets				
Loans and advances – banks	259	2,503	-	2,762
Loans and advances – customers	-	19,879	-	19,879
Liabilities				
Due to banks	795	726	-	1,521
of which received cash collaterals for loans	-	-	-	-
Deposits from customers	164	3,212	201	3,577
of which received cash collaterals for loans	-	2,105	-	2,105
Commitments and contingent liabilities				
Letter of credits	-	-	-	-
Guarantees	3	-	-	3

The income and expenses in respect of related parties included in the financial statements for the year 2018 are as follows:

	Parent companies	Other related parties	Key management and their relatives	Total
Interest income	185	2,108	56	2,349
Interest expense	1	144	4	149
Commission income	3	44	6	53
Commission expense	103	-	-	103

The outstanding balances with related parties for the year ended 31 December 2017 are as follows:

	Parent companies	Other related parties	Key management and their relatives	Total
Assets				
Loans and advances – banks	687	5,006	-	5,693
Loans and advances – customers	-	47,478	-	47,478
Liabilities				
Due to banks	116	522	-	638
of which received cash collaterals for loans	-	-	-	-
Deposits from customers	989	2,942	135	4,066
of which received cash collaterals for loan	-	2,259	-	2,259
Commitments and contingent liabilities				
Letter of credits	-	-	-	-
Guarantees	3	667	-	670

The income and expenses in respect of related parties included in the financial statements for the year 2017 are as follows:

	Parent companies	Other related parties	Key management and their relatives	Total
Interest income	320	2,731	-	3,051
Interest expense	1	150	1	152
Commission income	16	40	-	56
Commission expense	7	-	-	7

6.3 Capital adequacy

The bank manages the adequacy of its own funds and makes adjustments in light of changes in economic conditions and regulatory requirements among others by adjusting the dividend payment to shareholders. The own funds is adequate to cover the credit risk of on-statement of financial position and off-statement of financial position items, market risks, the operational risk and other material risks considered relevant according to the bank's internal capital adequacy assessment process (ICAAP) and the supervisory review and evaluation process (SREP) by DNB. The bank's own funds are solely comprised of Common Equity Tier 1 (CET1) capital which is considered to have the highest loss absorbing capacity to cover unexpected loss.

The bank sets capital adequacy targets and uses the bank's risk appetite along with its actual risk profile and

business plans as a basis. Other determining factors are expectations and/or requirements of the stakeholders as well as the position of the bank in the Dutch banking sector. As a consequence, the bank's capital management encompasses both economic and regulatory approach in order to be comprehensive and effective.

CRDIV/CRR standards are in effect as of January 2014. The objective of CRDIV/CRR is to enhance the capital adequacy of the banking industry by making it more responsive to risk. Under CRDIV/CRR banks have the option to choose between various approaches ranging from standardized to advanced methods. DHB Bank applies the standardized approach for credit risk, market risk and operational risk.

DHB Bank's total own funds, the capital ratio / BIS ratio and the Tier 1 capital figures according to CRDIV/CRR Basel III Capital Accord as of 31 December 2018 and the previous year are as follows:

	2018		2017	
	Required	Actual	Required	Actual
Total capital	95,751	223,192	106,087	224,270
Total capital ratio / BIS ratio(*)	8.00%	18.65%	8.00%	16.91%
Tier 1 capital	53,860	223,192	59,674	224,270
Tier 1 capital ratio	4.50%	18.65%	4.50%	16.91%

Risk Weighted Assets	1,196,887	1,326,082
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The total capital is based on the expectation that 100% of the net profit for the year 2018 is distributed as dividend as proposed by the Managing Board and adopted by the Supervisory Board and General Meeting of Shareholders, and subsequently depending on the no-objection decision of De Nederlandsche Bank (the Dutch Central Bank). If

the entire net profit for the year 2018 would be taken into account, the actual total capital would be 238,051, while the total capital ratio / BIS ratio would be 19.89%.

6.4 Fair value measurement of assets and liabilities

Following IFRS 13, the bank defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants under current market conditions.

If there is an active market for the asset or liability, the fair value represents the quoted price in that market. A market is considered active if transactions take place with sufficient frequency and volume.

Where a market is not active, or where quoted prices do not exist for a financial instrument, the bank establishes fair value by using quoted prices for similar instruments in terms of risk category and product characteristics, or valuation techniques. The valuation techniques incorporate assumptions that other market participants would consider in setting a price, including assumptions about default rates and interest yield curves. These techniques include present value approaches where present value of future cash flows from the asset are estimated using a risk-adjusted interest rate. In particular, the discount rates include credit spreads derived from prices of debt securities with different rating categories.

The estimated fair value at any particular point in time depends on prevailing circumstances and is not always strictly comparable with the information provided by different financial institutions. The bank regularly performs

a review of valuations in light of available pricing evidence and other market data.

FVOCI securities are stated at market value taking the bid-quotes at year-end from price contributors that have actively and regularly provided quotes during the relevant trading period.

DHB Bank makes fair value adjustments to cover the credit risk on derivatives (credit value adjustment – CVA, and debit value adjustment – DVA). The CVA is applied to derivatives with a positive fair value for counterparties without objective evidence of impairment. The DVA is applied to derivatives with a negative fair value to cover the counterparty's credit risk on DHB Bank.

	31 December 2018		31 December 2017	
	Carrying amount	Fair value	Carrying amount	Fair value
Assets				
Financial assets at amortized cost				
-Securities (2017: held to maturity)	42,354	42,452	51,858	52,056
-Loans and advances – banks	183,308	177,351	212,195	214,185
-Loans and advances – customers	1,096,792	1,122,564	1,099,549	1,127,255
Non-current assets held for sale – building	-	-	1,932	2,100
Total	1,322,454	1,342,367	1,365,534	1,395,596
Liabilities				
Deposits from customers	1,203,987	1,218,628	1,237,094	1,256,093
Total	1,203,987	1,218,628	1,237,094	1,256,093

Certain financial instruments that are not carried at fair value are carried at amounts that approximate fair value, due to their short-term nature and generally negligible credit risk. These financial instruments include cash and balances with central banks and due to banks. These financial instruments are not included in the table above.

DHB Bank discloses fair values using the following fair value hierarchy that reflects the significance of inputs used in making the measurements.

- *Level 1:* Quoted market price (unadjusted) in an active market for an identical instrument.
- *Level 2:* Valuation techniques based on observable inputs either directly (prices) or indirectly (derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

When valuing the financial assets and liabilities, notably with regard to cross-currency interest rate derivatives, observable prices or model inputs are available. Availability of observable market prices and model inputs reduces

the need for management judgment and estimation and also reduces the uncertainty associated with determining fair values. The principal techniques used to value these instruments are based on discounted cash flows.

The principal inputs to these valuation techniques are:

- Quoted interest rates in the swap and bond markets;
 - Foreign currency exchange rates from observable markets both for spot and forward contracts and futures;
 - Credit spreads mainly derived from prices of credit default swaps (CDS) or other credit-based instruments, such as debt securities.
- *Level 3:* Valuation techniques based on significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data. The bank has designated controls and processes for the determination of the fair value of its financial assets and liabilities. When unobservable inputs are used, management may determine a range of possible valuations based upon differing stress scenarios to determine the sensitivity associated with the valuation. As a final step, the bank considers the need for further adjustments to the calculated price to reflect assumptions that market participants would make.

In the case of DHB Bank, level 3 valuation is applied to buildings, which are carried out at least once per year by 1 or more certified external appraisers based on comparable methodology. For this approach comparable properties which are for sale in the market are identified and the reported sale price has been adjusted using a grid with the following parameters:

- Listing: this includes a negotiation margin of about 10%,
- Location: this varies from -5% up to +5% for comparable properties,
- State of repair: this varies from -10% up to 10% for comparable properties,
- Size: this varies from -5% up to +5% for comparable properties,
- Quality frontage: this varies from -5% up to +5% for comparable properties.

The adjustment of comparable correlates opposite compared to the subject property. For example, if the comparable property has a better location compared to Antwerp office building than adjustment will be negative. After all adjustments are determined, the comparables are weighted and valuation is finalized.

Non-current assets held for sale have been measured at book value or lower fair value less costs to sell on a non-recurring basis, with fair value measurement categorized as level 3 in the fair value hierarchy.

Fair value hierarchy for assets and liabilities measured at fair value

The following table shows an analysis of assets and liabilities recorded at fair value by level of the fair value hierarchy.

31 December 2018	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at FVPL	-	1,323	-	1,323
Financial assets at FVOCI	116,528	-	-	116,528
Derivative financial instruments – hedge accounting	-	-	-	-
Property and equipment – building	-	-	415	415
Non-current assets held for sale – building	-	-	-	-
Total	116,528	1,323	415	118,266

Liabilities				
Financial liabilities held for trading	-	2,088	-	2,088
Derivative financial instruments – hedge accounting	-	176	-	176
Total	-	2,264	-	2,264

31 December 2017	Level 1	Level 2	Level 3	Total
Assets				
Financial assets held for trading	-	4,856	-	4,856
Available for sale financial assets	249,445	-	-	249,445
Derivative financial instruments – hedge accounting	-	10	-	10
Property and equipment – buildings	-	-	410	410
Non-current assets held for sale – building	-	-	1,932	1,932
Total	249,445	4,866	2,342	256,653

Liabilities				
Financial liabilities held for trading	-	1,308	-	1,308
Derivative financial instruments – hedge accounting	-	720	-	720
Total	-	2,028	-	2,028

There have been no transfers between Level 1, Level 2 and Level 3 during the period.

Fair value hierarchy for assets and liabilities not measured at fair value

The following table shows the fair values of assets and liabilities not measured at fair value and analyses them by the level in the fair value hierarchy. Cash and balances with central banks, and due to banks are not shown as their fair value is indistinguishable from their carrying value.

31 December 2018	Level 1	Level 2	Level 3	Total
Assets				
-Securities at amortized cost	42,452	-	-	42,452
-Loans and advances – banks	-	177,351	-	177,351
-Loans and advances – customers	-	1,122,564	-	1,122,564
Total	42,452	1,299,915	-	1,342,367
Liabilities				
Deposits from customers	-	1,218,628	-	1,218,628
Total	-	1,218,628	-	1,218,628

31 December 2017	Level 1	Level 2	Level 3	Total
Assets				
Securities held to maturity	52,056	-	-	52,056
Loans and advances – banks	-	214,185	-	214,185
Loans and advances – customers	-	1,127,255	-	1,127,255
Total	52,056	1,341,440	-	1,393,496
Liabilities				
Deposits from customers	-	1,256,093	-	1,256,093
Total	-	1,256,093	-	1,256,093

Movements in level 3 financial assets measured at fair value

The following table shows a reconciliation of the opening and closing amounts of level 3 financial assets which are measured at fair value. These assets are buildings in own use. Further reference is made to Note 4.8.

	2018	2017
Balance at 1 January	2,342	2,562
Investments	-	2
Divestments	(1,932)	-
Depreciation	(10)	(75)
Revaluation	15	(147)
Balance at 31 December	415	2,342

6.5 Offsetting financial assets and financial liabilities

The bank applies credit risk mitigation techniques that include offsetting financial assets and liabilities, enforcing master netting agreements or similar instruments and collateral management.

Financial assets and liabilities are offset per counterparty and the net amount is reported on the statement of financial position if there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The bank applies netting in the statement of financial position to derivative contracts with some counterparties for which the services of a central clearing house are used.

Collateral are assets with material value given to the bank as a way to mitigate or reduce credit risk associated with a credit facility or exposure. In addition, under certain predefined conditions, collateral can also provide a reduction in regulatory capital. Collateral is monitored regularly to ensure eligibility and sufficient value. More frequent monitoring is required for all types of collateral in case of considerable value decrease of the collateral, significant market changes or significant decrease of creditworthiness

of the counterparty. The bank also regularly uses third-party guarantees (e.g. from insurance companies) to mitigate risks. The credit quality of guarantors is initially assessed and continuously monitored to ensure their value in risk mitigation.

Legally enforceable master netting agreement have provisions that make offsetting exercisable only in the event of default, insolvency or bankruptcy of DHB Bank or counterparties. For some transactions, DHB Bank uses the ISDA (International Swaps and Derivatives Association) master netting arrangements. The Bank signs the ISDA master agreement together with a credit support annex (CSA) before they trade over the counter derivatives with each other. Eurex Clearing AG (Eurex Clearing) has been granted authorization as a Central Counterparty (CCP) under the European Market Infrastructure Regulation (EMIR) on 10 April 2014 and also gives the right to master netting agreements for some repo transactions.

The table presents the potential effect on DHB Bank's statement of financial position related to credit risk mitigation.

2018

	Gross amount	Offsetting counterparty position in the statement of financial position	Net amounts presented in the financial position	Cash collaterals pledged/received	Financial instruments	Net amount
Financial Assets						
Derivative assets	1,323	-	1,323	(872)	-	451
Total	1,323	-	1,323	(872)	-	451
Financial Liabilities						
Derivative liabilities	2,088	-	2,088	(1,860)	-	228
Repo agreements	114,367	-	114,367	-	(114,367)	-
Total	116,455	-	116,455	(1,860)	(114,367)	228

2017

	Gross amount	Offsetting counterparty position in the statement of financial position	Net amounts presented in the financial position	Cash collaterals pledged/received	Financial instruments	Net amount
Financial assets						
Derivative assets	4,856	-	4,856	(3,664)	-	1,192
Total	4,856	-	4,856	(3,664)	-	1,192
Financial liabilities						
Derivative liabilities	1,308	-	1,308	(2,603)	-	(1,295)
Repo agreements	272,864	-	272,864	-	(272,864)	-
Total	274,171	-	274,171	(2,603)	(272,864)	(1,295)

6.6 Transfer of financial assets

DHB Bank's financial assets that have been transferred, but do not qualify for derecognition are financial assets at FVOCI and financial assets at amortized cost used in sale and repurchase transactions.

	2018	2017
Gross carrying amount	Sale and repurchase	Sale and repurchase
Transferred assets not qualifying for derecognition		
Financial assets at FVOCI (2017: available for sale)	86,538	239,215
Securities at amortized cost (2017: held to maturity)	22,274	9,243
Loans and advances	15,602	59,433
Associated liabilities		
Due to banks	114,367	272,864

DHB Bank has transferred but has not derecognized these assets. The bank has determined that it retains substantially all the risks, including credit risk and market risk, and rewards of these securities and loans, and therefore has not derecognized them.

From the financial assets at FVOCI (2017: available for sale) and securities at amortized cost (2017: held to maturity) 139,054 (2017: 280,307) is under custody with DNB and serves as a pool of ECB eligible securities that can be used to obtain funding from the ECB, of which 108,812 (2017: 237,692) is pledged for total funding for an amount of 101,931 (2017: 217,456) as obtained from the ECB under the (Targeted) Long Term Refinancing Operations and -nil- (2017: 10,765) is under custody by other banks and is blocked as a pledge for other short term repo borrowings

amounting to -nil- (2017:10,025). There are 10,162 remaining freely available ECB eligible FVOCI assets (2017- available for sale: none) and securities at amortized cost of 20,080 (2017- held to maturity: 42,615) is in custody of DNB but freely available and will be pledged to DNB in case DHB Bank wants to draw down more funding from this DNB credit facility.

The pledged transactions with DNB are conducted in accordance with the general terms and conditions of DNB.

From the loans and advances at amortized cost at an amount of 15,602 (2017: 59,433) is pledged for total funding for an amount of 12,436 (2017: 45,383) in the form of due to banks.

6.7 Subsequent events

There are no subsequent events.

7. RISK MANAGEMENT

Effective risk and capital management is fundamental to the bank's business and plays a crucial role in enabling management to operate successfully in a changing environment. Exposure to risk is inherent in providing financial services, and DHB Bank assumes a variety of risks in its ordinary business activities.

The bank's organization-wide risk management approach is supported by its organizational structure, policies and procedures as well as methods for assessing and managing risks. Furthermore, the risk management framework is supported by a strong risk culture at all levels. The maintenance of risk awareness in the organization is regarded as an essential component for DHB Bank's business strategies.

DHB Bank's ability to define risks is regarded as a key competency. Risks identified are measured and, to the extent possible, addressed in the overall risk management framework.

The measurement models and techniques employed are continually subjected to assessment for appropriateness and reliability. For the risk types that are difficult to quantify, the bank places greater emphasis on qualitative risk factors and on the assessment of activities to gauge the overall level of risks to ensure that they are within the approved risk appetite. Risk factors for new products are systemically identified using a new products approval process initiated by the unit owning the product. All related front and back office units and Risk Management evaluate the product specifications and assess the risk level of the product in all aspects before the launch date.

In the below sections DHB Bank's risk position is presented in detail. Given figures are according to fair value or amortized cost, net of allowances of impairment.

Risk types and their management

Credit risk

Credit risk is the risk of encountering losses associated with an obligor's inability or unwillingness to fulfill its

obligations towards DHB Bank. Losses associated with credit risk include either the actual default on repayment or a loss of value in financial assets caused by the decrease in the obligor's credit quality. Credit risk stems from various forms of lending to customers, but also from counterparty, settlement and country risk.

The bank's credit management covers the whole lending process, from loan application, assessment, processing, and monitoring up to credit portfolio management, and is based on guidelines and policies set forth by the Managing Board. DHB Bank places an emphasis on building long-term relationship with its customers on the basis of an understanding of customers' individual financial situation and general market environment.

The bank ensures that credit quality is not compromised for growth, and for this purpose applies separate limits for all the lending activities in accordance with the credit approval procedures. All loan decisions are made by the Credit Committee. The loans above a certain level are additionally subject to positive advice from the SBCC or full SB, depending on the respective amount. As for retail credits, the acceptance criteria is drawn up and reviewed separately under the approval authority granted by the Managing Board.

The bank dedicates considerable resources to controlling credit risk effectively. Operating under a sound credit administration, measurement, monitoring and reporting process, DHB Bank strives to maintain appropriate control over credit risk at portfolio, obligor group and individual facility levels. Credit monitoring is carried out at individual borrower, sector and country levels by the Credit Analysis Department, which conducts credit reviews and reports to the Credit Committee on a regular basis.

The Credit Committee receives the following regular reports for the purpose of identifying, measuring, monitoring and controlling the bank's credit risks:

- Evaluation of credit requests;
- Review of the quality of debtors relative to facilities provided;
- Analysis of country risks and economic sectors;

- Measurement of sector and geography concentration;
- Exposures to large customer groups;
- Impaired assets and impairment allowances.

Credit risk may also arise due to derivative transactions. The bank enters into derivative contracts primarily to hedge interest rate and credit risks positions. Positive market values on derivative contracts imply a counterparty risk, which the bank actively manages through netting agreements, as well as collateral agreements with derivative counterparties, which are reputable international banks.

The bank has an enhanced internal rating system supports related departments to manage portfolio credit risks as well as individual credit risks based on determined guidelines and incorporate available public and private information in an advanced way in risk decisions to be taken.

This internal rating framework has 22 rating classes and continues to rely on a fundamental credit analysis and building blocks capturing qualitative and quantitative risk factors related to borrowers. The model enables DHB Bank

to capture and reflect inherent credit risk accurately by customizing sub-models to mirror differing dynamics of various sectors. Country ceilings are in principle applied for all borrowers. Only in exceptional cases, a borrower may be rated above country ceiling provided that certain strict criteria are met. Finally, the rating framework ensures timely updates of sector and country data to enable interim rating actions when necessary.

Credit exposure

The bank's credit exposure is calculated on the basis of on-and-off balance sheet items that carry credit risk. Within the total credit exposure, items subject to credit risk are related to lending activities that form part of the bank's core banking business. On the other hand, exposure items subject to counterparty risk form part of the bank's derivatives, including hedging activities.

The following table shows the credit risk for the various components of the statement of financial position:

	2018	2017
Cash with central banks	155,592	198,589
Financial assets at FVPL	1,323	4,856
Financial assets at FVOCI (2017: available for sale financial assets)	116,528	249,445
Financial assets at amortized cost		
-Securities at amortized cost (2017:held to maturity)	42,354	51,858
-Loans and advances – banks	183,308	212,195
-Loans and advances – customers	1,096,685	1,099,519
Derivative financial instruments – hedge accounting	-	10
Total on-balance sheet items	1,595,790	1,816,472
Contingent liabilities L/G	1,286	1,751
Contingent liabilities L/C	3,612	6,453
Total off-balance sheet items	4,898	8,204
Total credit risk	1,600,688	1,824,676

The amounts stated in the table represent the maximum accounting loss, net of allowances, if all counterparties failed completely to perform as contracted, and if any collateral or security proved to be of no value.

Collateral and other credit enhancement

Mitigating risks in the credit portfolio is a key element of the bank's credit policies. Important means of risk mitigation are collaterals and guarantees received. The bank determines the amount and type of collateral that a customer is required to provide as a security to the bank. Collaterals are valued and obtained prior to the disbursement of the approved loans. As a general rule, the lower the perceived

creditworthiness of a borrower, the more collateral the customer would be required to provide. The bank regularly reassesses the value of the collateral.

The following table shows the credit risk by types of collateral:

	Total credit risk	Loans guaranteed by sovereigns	Loans guaranteed by banks	Loans guaranteed by mortgage	Loans guaranteed by securities	Loans guaranteed by cash collateral	Loans guaranteed by third parties	Total collaterals obtained	Collaterals to total credit risk
31 December 2018									
Cash with central banks	155,592	-	-	-	-	-	-	-	0%
Financial assets at FVPL	1,323	-	-	-	-	-	-	-	0%
Financial assets at FVOCI	116,528	5,000	-	-	-	-	-	5,000	4%
<i>Financial assets at amortized cost</i>									
- Securities at amortized cost	42,354	9,500	-	-	-	-	-	9,500	22%
- Loans and advances – banks	183,308	4,509	-	-	-	-	15,000	19,509	11%
- Loans and advances – customers	1,096,685	14,264	-	237,981	-	41,671	644,261	938,177	86%
Derivative financial instruments – hedge accounting	-	-	-	-	-	-	-	-	0%
Total on-balance sheet items	1,595,790	33,273	-	237,981	-	41,671	659,261	972,186	61%
Contingent liabilities L/G	1,286	-	-	-	-	620	665	1,285	100%
Contingent liabilities L/C	3,612	-	-	-	-	-	3,612	3,612	100%
Total off-balance sheet items	4,898	-	-	-	-	620	4,277	4,897	100%
Total credit risk	1,600,688	33,273	-	237,981	-	42,291	663,538	977,083	61%

Significant changes in the quality of collateral due to deterioration or change in policy: None.

31 December 2017	Total credit risk	Loans guaranteed by sovereigns	Loans guaranteed by banks	Loans guaranteed by mortgage	Loans guaranteed by securities	Loans guaranteed by cash collateral	Loans guaranteed by third parties	Total collaterals obtained	Collaterals to total credit risk
Cash with central banks	198,589	-	-	-	-	-	-	-	0%
Financial assets held for trading	4,856	-	-	-	-	-	-	-	0%
Available for sale financial assets	249,445	-	-	-	-	-	-	-	0%
Securities held to maturity	51,858	-	-	-	-	-	-	-	0%
Loans and receivables – banks	212,195	4,509	-	-	-	-	15,000	19,509	9%
Loans and receivables – customers	1,099,519	5,302	-	179,055	-	20,461	670,584	875,402	80%
Derivative financial instruments – hedge accounting	10	-	-	-	-	-	-	-	0%
Total on-balance sheet items	1,816,472	9,811	-	179,055	-	20,461	685,584	894,911	49%
Contingent liabilities L/G	1,751	-	-	-	-	514	1,237	1,751	100%
Contingent liabilities L/C	6,453	-	-	2	-	-	6,148	6,150	95%
Total off-balance sheet items	8,204	-	-	2	-	514	7,385	7,901	96%
Total credit risk	1,824,676	9,811	-	179,057	-	20,975	692,969	902,812	49%

Credit risk concentration

Concentrations of credit risk (either on- or off-statement of financial position) arise when exposures share similar characteristics due to which their ability to meet contractual obligations is likely to be affected in a similar way by changes in economic or other factors. The bank manages its portfolio especially for individual countries by determining the credit risk appetite and limit for each country on the basis of total exposure, country risk and outlook. Both limits and utilization at the obligor and the portfolio levels are monitored and reviewed periodically.

In line with the strategic realignment targets the bank continues to reduce its exposure to developing countries. Nevertheless, DHB Bank's largest exposure (excluding cash with central banks) remains to banks and companies in Turkey. As of year-end 2018 DHB Bank further reduced its exposure to Turkey compared to 2017 by around 187.8 million. Loans and advances to banks reduced by 37.2 million whereas loans and advances to customers decreased by 140.2 million compared to the previous financial year.

In the following table, loans and advances and the off-balance sheet exposures to nonbank customers are split by economic sectors.

Sectors	2018		2017	
	On-balance	Off-balance	On-balance	Off-balance
Financial institutions and insurance	191,704	3	233,009	306
Agriculture, forestry and fishing	7,010	-	7,010	-
Mining and quarrying	17,291	-	14,837	-
Manufacturing	169,913	655	162,760	466
Electricity, gas, steam and air conditioning supply	80,792	62	85,064	2,075
Water supply	1,311	-	2,627	-
Construction	118,162	-	127,335	-
Wholesale and retail trade	69,167	4,050	59,117	4,659
Transport and storage	56,875	-	74,830	-
Accommodation and food service activities	67,135	-	31,173	-
Information and communication	13,038	-	-	-
Real estate activities	101,912	-	83,052	-
Professional, scientific and technical activities	21,812	-	58,000	-
Administrative and support service activities	22,962	10	19,509	20
Public administration and defence, compulsory social security	-	-	-	-
Human health services and social work activities	14,439	107	15,981	-
Arts, entertainment and recreation	34,960	-	28,762	-
Other services	1	-	113	-
Total	988,483	4,887	1,003,179	7,526
Private individuals / self- employed	119,866	11	105,042	678
Total	1,108,349	4,898	1,108,221	8,204
Collective loan impairment allowances	(1,939)	-	-	-
Individual loan impairment allowances	(9,725)	-	(8,702)	-
Total loans and advances – customers	1,096,685	4,898	1,099,519	8,204

Credit quality of financial assets

The bank performs monitoring of credit portfolio throughout the life cycle of the loan facility. Credits are classified into different categories in order to optimise monitoring and review of these loans.

One of the credit quality indicators is the extent to which concessions in terms of interests/maturities are given to a borrower that is in (or considered to face) financial difficulties. The goal of providing the forbearance measures in the form of modification of contracts or refinancing is to

allow the borrowers to regain its financial health within its means. Forbearance also triggers impairment testing as per the bank's internal policies.

As indicated by the following table, forbearance measures can be applied to a contract that has defaulted on its obligations as well as to a contract that is still performing. The following tables include all existing modifications.

As at 31 December 2018

Summary forbearance – Loans and receivables

Gross carrying amount	Performing assets			Non-performing assets			Total forborne assets	Forbearance ratio
	Modification of the contract	Refinancing	Total performing forborne assets	Modification of the contract	Refinancing	Total non-performing forborne assets		
1,291,780	2,116	-	2,116	10,321	-	10,321	12,437	1.0%

As at 31 December 2017

Summary forbearance – Loans and receivables

Gross carrying amount	Performing assets			Non-performing assets			Total forborne assets	Forbearance ratio
	Modification of the contract	Refinancing	Total performing forborne assets	Modification of the contract	Refinancing	Total non-performing forborne assets		
1,320,778	1,678	-	1,678	7,586	-	7,586	9,265	0.7%

Another indication of the overall credit quality of the bank's financial assets and financial guarantee contracts can be derived from the table below, which shows exposures that are neither past due nor impaired, past due but not impaired, impaired loans and respective provisions.

	2018	2017
Neither past due nor impaired	1,588,527	1,816,854
Past due but not impaired	5,230	1,835
Impaired (*)	18,615	15,022
Impairment allowances	(11,684)	(9,035)
Total	1,600,688	1,824,676

(*) Impaired amount does not include the fully insured impaired retail loans in Belgium.

The credit quality of the portfolio of financial assets by external rating is presented in the following table:

	2018	2017
Investment grade	357,789	547,195
AAA	166,114	203,088
AA+	-	10,118
AA	33,824	46,308
AA-	70,575	130,847
A+	12,113	20,196
A	6,629	17,638
A-	40,811	79,915
BBB+	16,641	8,423
BBB	-	5,245
BBB-	11,083	25,417
Non-investment grade	104,244	187,227
BB+	-	67,408
BB	5,018	119,819
BB-	14,974	-
B+	83,993	-
B	259	-
Unrated	1,138,656	1,090,254
Total	1,600,689	1,824,676

On top of external ratings DHB Bank also makes its own assessment of the risk that an obligor will default on its financial obligations to the bank. The bank's internal credit rating model reflects the probability of default by an obligor.

There are 7 sub-models for corporates and banks. Points of quantitative and qualitative sections are converted to scores from 0 to 100 by model. These scores are converted into one of 22 rating results from "AAA" to "D". Suffixes "+" or "-" are appended to a rating, except for the highest, "C", "CC", "CCC" and default categories, to indicate the relative position of a credit within the rating class. "AAA" rated obligors possess superior intrinsic financial strength and extremely strong capacity to meet financial commitments. The rating represents the highest credit quality and by itself denotes the lowest expectation of default risk. "D" rated obligors have entered into bankruptcy filings, administration, receivership, liquidation, or formal winding-up procedure or which have otherwise ceased business. As the rating of an obligor moves down the scale, it shows gradually decreasing financial strength and repayment capacity.

The assessment and administration of past due and impaired loans, write-offs and specific provisions fall under the responsibilities of the credit risk management units and the Credit Committee.

The credit policies require an exposure to be transferred immediately to the past due obligation category if the principal or interest of this exposure is not paid.

The credit quality of the portfolio of financial assets by internal rating is presented in the following table:

	2018	2017
Investment grade	461,682	841,190
AAA	187,435	203,591
AA+	-	10,118
AA	31,697	40,684
AA-	63,905	141,554
A+	11,649	19,515
A	1,060	13,282
A-	16,270	54,362
BBB+	17,587	2,907
BBB	80,131	62,348
BBB-	51,949	292,829
Non-investment grade	1,022,276	883,177
BB+	93,847	238,516
BB	453,100	165,539
BB-	132,050	141,863
B+	32,494	65,151
B	30,793	38,965
B-	235,864	176,915
CCC	31,704	48,983
DDD	10,574	5,017
DD	950	1,249
D	900	979
Unrated	116,730	100,309
Total	1,600,689	1,824,676

	Gross carrying as at 31 December 2018	Gross amount as at 1 January 2018	Allowance as at 31 December 2018	Allowance as at 1 January 2018
Financial assets at FVOCI (*)	116,528	249,445	6	7
Stage 1	116,528	249,445	6	7
Stage 2	-	-	-	-
Stage 3	-	-	-	-
Financial assets at amortized cost-Total	1,334,138	1,372,636	11,684	9,627
- Securities at amortized cost	42,357	51,858	3	-
Stage 1	42,357	51,858	3	-
Stage 2	-	-	-	-
Stage 3	-	-	-	-
-Loans and advances - Banks	183,324	212,201	16	6
Stage 1	68,806	212,201	4	6
Stage 2	114,518	-	12	-
Stage 3	-	-	-	-
-Loans and advances - Customers	1,108,456	1,108,251	11,664	9,621
Stage 1	828,303	980,751	1,127	659
Stage 2	260,429	112,656	812	913
Stage 3	19,725	14,843	9,725	8,049
Financial guarantee contracts	4,898	8,204	1	7
Stage 1	4,898	8,204	1	7
Stage 2	-	-	-	-
Stage 3	-	-	-	-
Total	1,455,564	1,630,286	11,690	9,641

The distribution of expected credit losses under a range of plausible scenarios (Base, Downside and Upside), along with their respective weights are presented in the following table. The table shows the impact of different scenario outcome on the expected credit losses.

Scenarios 31 December 2018	Base	Downside	Upside
Financial assets at FVOCI (*)	6	6	6
Financial assets at amortized cost	1,919	2,127	1,900
Securities	3	3	3
Loans and advances	1,916	2,124	1,896
Financial guarantee contracts	1	1	1
Weighting assigned:	0.70	0.20	0.10

31 December 2018	Base	Probability weighted	Difference
Impairment allowances	11,650	11,690	(40)

9,725 amount of ECL based on individual assessments of credit analysts of the bank through different provision allocation scenarios based on cash flow analysis is added to Stage 3 financial assets.

	Financial assets at FVOCI	Financial assets at amortized cost	Financial assets at amortized cost	Financial assets at amortized cost	Financial guarantee contracts
<i>Rating grade, 31 December 2018</i>	12 month ECL (Stage 1)	12 month ECL (Stage 1)	Lifetime ECL – non-credit impaired (Stage 2)	Lifetime ECL-credit impaired (Stage 3)	12 month ECL (Stage 1)
Investment grade (1 to 10)	2	7	13	-	-
Non-investment grade(11-18)	3	1,103	810	-	1
Non-performing grade (19 and higher)	-	-	-	9,031	-
Retail	-	24	2	694	-

Purchased or originated financial asset(s) that are credit-impaired on initial recognition: None.

The movements of the individual allowances for impairments for the year 2018 are as follows:

	Financial assets at FVOCI	Securities at amortized cost(*)	Loans and advances - banks(*)	Loans and advances - customers(*)	Total
Opening balance	-	-	-	8,049	8,049
Addition	-	-	-	2,092	2,092
Release	-	-	-	(223)	(223)
Write-off	-	-	-	(409)	(409)
Foreign exchange movement	-	-	-	216	216
Closing balance	-	-	-	9,725	9,725

(*) Financial assets at amortized cost

The movements of the collective allowances for impairment for the year 2018 are as follows:

	Financial assets at FVOCI	Securities at amortized cost(*)	Loans and advances - banks(*)	Loans and advances - customers(*)	Total
Opening balance	-	-	6	1,572	1,578
Addition	-	3	6	315	324
Release	-	-	(3)	(88)	(91)
Foreign exchange and other movements	-	-	8	140	148
Closing balance	-	3	17	1,939	1,959

(*) Financial assets at amortized cost

The movements of the individual allowances for impairment for the year 2017 are as follows:

	Available for sale financial assets	Securities held to maturity	Loans and advances - banks	Loans and advances - customers	Total
Opening balance	–	–	–	9,600	9,600
Addition	–	–	–	1,436	1,436
Release	–	–	–	(714)	(714)
Write-off	–	–	–	(1,707)	(1,707)
Exchange rate movement	–	–	–	(566)	(566)
Closing balance	–	–	–	8,049	8,049

The movements of the IBNR allowances for impairment for the year 2017 are as follows:

	Available for sale financial assets	Securities held to maturity	Loans and advances - banks	Loans and advances - customers	Total
Opening balance	–	–	168	634	802
Addition	–	–	164	106	270
Release	–	–	–	(87)	(87)
Closing balance	–	–	332	653	985

The balance of individual allowances for impaired assets increased from 8 million in 2017 to 9.7 million in 2018 which is mainly due to additions during the year. Although provisions for estimated loan losses are considered adequate, the use of different methods and assumptions could produce different provisions for loan losses, and amendments may be required in the future as a consequence of changes in the expected loss, the value of collateral and other economic events.

Provisions against a particular impaired loan may be released where there is improvement in the quality of the loan for Stage 3 loans. The bank's write-off decisions are determined on a case-by-case basis.

Liquidity risk

Regulatory requirements and expectations

In its liquidity risk management, the bank has taken into consideration the 2011 DNB Liquidity Regulation, the Basel III migration plan as well as the Decree on Prudential Rules under the Wft ("Policy Rule") on Internal Liquidity Adequacy Assessment Process (ILAAP) entered into force on 1 July 2011. The Policy Rule has been translated into the DNB Supervision Manual for ILAAP ("Manual") in July 2011.

The Manual describes principles for the ILAAP based on all relevant EBA (European Banking Authority) and BCBS (Basel Committee on Banking Supervision) documents on liquidity risk management. Compliance will be gauged against these EBA and BCBS papers. The evaluation of DHB Bank's ILAAP by DNB is part of the Supervisory Review and Evaluation Process (SREP).

The Basel Committee introduced the 30-day liquidity coverage ratio (LCR) to ensure short term resilience against liquidity disturbances and the net stable funding ratio (NSFR) to address longer-term structural liquidity disparities. The proposals are implemented through the capital requirement directive (CRD IV) for European banks. DHB Bank's liquidity ratios are higher than the minimum requirements set by DNB in its SREP decision 2018.

Within its ILAAP, the bank has set its short-term liquidity risk appetite in terms of the LCR target and has additionally set a target for a minimum survival period of 6 months based on an internally developed cash flow risk framework. The internal survival horizon metric is composed of liquidity buffer and funding gap risk and includes expected behavioural cash flows from contingent liquidity drivers under bank-specific, market-wide, and hybrid stress scenarios with limited mitigation activities.

Governance and management of liquidity risk

Liquidity risk is defined as the risk of being unable to meet the bank's current or future payment obligations without incurring unacceptable costs or losses. The ability to maintain a sufficient level of liquidity is crucial to financial institutions, particularly in maintaining appropriate levels of liquidity during periods of adverse conditions. The bank's funding strategy is to ensure adequate liquidity and various funding sources to meet actual and contingent liabilities during both stable and adverse conditions.

Liquidity risk is identified and evaluated in the bank through a combination of top-down and bottom-up risk assessment processes. The key top-down assessment process for liquidity risk is conducted as part of the quarterly bank-wide risk assessment, which is reflected in the risk assessment reports submitted also to the Supervisory Board Risk & Audit Committee. The top-down process focuses on broad risk drivers affecting liquidity risks and a forward-looking view of perceived threats over a longer horizon. The top-down approach is therefore closely linked with the ICAAP under Pillar 2 of the Capital Requirement Directive (CRD).

In both ALCO and the Risk Management Committee (RMC) meetings, top-down and bottom-up views of risk come together through a process of upward reporting of, and management response to, identified and emerging risks. This ensures that the bank's view of liquidity risk remains sensitive to emerging trends and common themes. Once a week, the ALCO Committee monitors liquidity trends, tracks historical and prospective on- and off-balance sheet liquidity obligations, and identifies and measures internal and external liquidity warning signals to allow the early detection of liquidity issues.

The Treasury Department is responsible for managing the liquidity risk in line with the guidance set by the ALCO and for compliance with the bank's liquidity risk limits determined by the bank. Along with the Treasury Department, the Risk Management Department develops the liquidity risk management framework, which consists of governance, policies and methodologies as well as guidelines for pricing the liquidity risk.

Liquidity risk management covers both short-term liquidity risk and long-term structural liquidity risk. With its stable customer deposit base and balanced composition of saving and time deposits, combined with relatively low average tenors of its banking assets, the bank has a healthy structural liquidity risk profile.

In order to manage short-term funding positions, the bank measures the funding gap risk which expresses the expected maximum accumulated need for raising liquidity in the course of the next 12 months. Cash flows from both on-balance sheet and off-balance sheet items are included. Funding gap risk is measured and limited for each currency and as a total figure for all currencies combined. To ensure funding in situations where the bank is in urgent need of cash and when the normal funding sources do not suffice,

the bank holds a minimum liquidity buffer. The liquidity buffer largely consists of central bank eligible high-grade liquid securities that can be sold or used as collateral in funding operations.

The following table provides an overview that slots the balance sheet of the bank into maturity buckets based

on the remaining contractual maturities. In this respect, with a conservative approach, the total amount of savings accounts is placed in the on-demand maturity bucket even though they traditionally demonstrated a stable pattern. In a similar approach, financial assets at FVOCI sale are placed in maturity buckets according to their respective maturities even though they are readily available as a source of liquidity.

31 December 2018	On demand	Up to 3 months	3-12 months	1-5 years	Over 5 years	Undefined	Total
Assets (undiscounted cash flows)							
Cash and balances with central banks	146,918	-	-	-	-	8,674	155,592
Financial assets at FVOCI	-	21,264	24,709	70,619	-	-	116,592
Financial assets at amortized cost							
-Securities at amortized cost	-	10,500	790	31,065	-	-	42,356
-Loans and advances – banks	4,945	35,252	131,148	10,380	4,509	-	186,234
-Loans and advances – customers	2,920	287,959	292,330	511,865	85,821	-	1,180,895
Other assets	-	-	-	-	-	10,515	10,515
Total assets (excluding derivatives)	154,784	354,975	448,977	623,930	90,330	19,189	1,692,184

Liabilities (undiscounted cash flows)							
Due to banks	1,522	36,235	15,000	102,802	-	-	155,560
Deposits from customers	673,837	115,353	178,105	239,838	212	-	1,207,346
Other liabilities	-	-	1,121	-	-	5,375	6,496
Total liabilities (excluding derivatives)	675,359	151,589	194,226	342,640	212	5,375	1,369,402

The immediately available liquidity of DHB Bank consisting of cash and the ECB eligible securities valued after the ECB haircuts as of year-end 2018 was 253 million, representing 13.8% of the statement of financial position size.

31 December 2017	On demand	Up to 3 months	3-12 months	1-5 years	Over 5 years	Undefined	Total
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Assets (undiscounted cash flows)

Cash and balances with central banks	189,915	-	-	-	-	8,674	198,589
Available for sale financial assets	-	6,567	91,059	152,030	-	-	249,656
Securities held to maturity	-	21,285	20,215	10,400	-	-	51,900
Loans and receivables – banks	8,162	44,174	120,403	37,728	4,509	-	214,976
Loans and receivables – customers	12,132	301,606	297,001	494,494	65,958	-	1,171,191
Other assets	-	-	-	-	-	10,347	10,347
Total assets (excluding derivatives)	210,209	373,632	528,678	694,652	70,467	19,021	1,896,659

Liabilities (undiscounted cash flows)

Due to banks	638	34,679	194,566	109,958	-	-	339,841
Deposits from customers	609,049	125,129	260,639	259,797	-	-	1,254,614
Other liabilities	-	-	1,124	-	-	6,626	7,750
Total liabilities (excluding derivatives)	609,687	159,808	456,329	369,755	-	6,626	1,602,205

The following table presents gross settled receivables and payables related to the derivative financial instruments. The amounts disclosed in the table are the contractual undiscounted cash flows at 31 December 2018 and 31 December 2017.

31 December 2018	Up to 3 months	3-12 months	1-5 years	Over 5 years	Total
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Interest rate and cross-currency derivatives

Derivatives used for trading

Receivables	52,570	6,799	43,899	-	103,268
Payables	54,213	6,987	43,341	-	104,541

Derivatives used for hedging

Receivables	-	-	43,333	-	43,333
Payables	-	-	43,333	-	43,333

31 December 2017	Up to 3 months	3-12 months	1-5 years	Over 5 years	Total
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Interest rate and cross-currency derivatives

Derivatives used for trading

Receivables	183,544	10,397	-	31,860	225,801
Payables	182,609	10,840	-	30,027	223,476

Derivatives used for hedging

Receivables	4,044	-	62,444	-	66,488
Payables	4,586	-	62,444	-	67,030

Market risk

Market risk is the exposure to an adverse impact on the bank's earnings and capital changes in market prices and rates. The bank has a very low risk appetite for market risks that arises either through positions in trading books (financial assets at FVPL and liabilities held for trading) or banking books.

The level of DHB Bank's trading activity is negligible. The bank mainly takes on market risk as part of its treasury management that supports the day-to-day management of liquidity. Any trading positions that might be taken involve relatively simple products and partially arise from servicing customers.

In cooperation with the Treasury Department, the Risk Management Department is responsible for updating the market risk policies and limit framework, and carries out active risk monitoring. The Risk Management Department also seeks to recommend efficient risk/return parameters, to reduce volatility in the operating performance, and presents the bank's market risk profile to the management. The bank makes use of a combination of risks, earnings and regulatory parameters to manage market risk. The market risk appetite statements for the trading book are defined in terms of Value at Risk (VaR) and maximum tolerated loss within a quarter.

The bank's primary statistical risk measure, Value-at-Risk (VaR), estimates the potential loss from adverse market moves in an ordinary market environment and provides a consistent cross-business measure of risk profiles. For internal management purposes, DHB Bank evaluates the market risk of the positions it holds using different VaR

methods, i.e. historical simulation and the exponentially weighted moving average (EWMA). The VaR approach is not applied to determine the solvency requirement for market risk but forms an integral part of the bank's risk management framework.

Over the last few years, the bank's market risk in trading book has mainly related to its FX open position, albeit on a small scale.

The following table reports the VaR of the bank's FX net open position based on historical simulation and EWMA for a confidence level of 99.9% and a 10 days holding period.

VaR of FX position	2018	2017
Max	(412)	(311)
Min	(2)	(3)
Average	(49)	(46)
End of year	(2)	(4)

VaR is a risk measure that has limitations. It quantifies potential losses under the assumption of normal market conditions. The model's shortcomings are especially material during exceptional market developments; therefore, to counter-balance this weakness, non-statistical tools are applied to control risk, including net open position monitoring and stop-loss limits. The bank also implements back testing to monitor the effectiveness of the VaR model in practice and carries out regular stress testing to evaluate the financial impact of a variety of exceptional market scenarios.

Interest rate risk in the banking book

Interest rate risk is related to changes in the fair value or the future cash flows of interest-bearing financial instruments resulting from changes in the market rates of interest. The bank is exposed to interest rate risk when there are differences between amounts or interest rates in the interest earning assets and interest bearing liabilities within specified re-pricing bands. Using scenarios, duration indicators and the economic capital concept, a balance is struck between the interest rate risk and the current and future net interest income. This is achieved by active management of the assets and liabilities and the use of hedging instruments.

To evaluate interest rate risk from an earnings perspective, the bank uses scenario analyses involving various shifts in market rates in relevant currencies. Assuming a constant balance sheet position and an instantaneous shock of 2% parallel movement in market rates, the sensitivity of the net interest earnings by main currencies over a time period of one year is shown in the following table for the year ending 31 December 2018. For the year ending 31 December 2017 the sensitivity of the net earnings is presented based on 2% parallel movement in market rates:

Profit or loss sensitivity by major currencies at 31 December 2018

	Interest rate shock of +/- 200bp	
	200 bp decrease	200 bp increase
EUR	(2,949)	3,342
USD	13	(13)
Others	(24)	24
Total	(2,960)	3,353

Profit or loss sensitivity by major currencies at 31 December 2017

	Interest rate shock of +/- 200bp	
	200 bp decrease	200 bp increase
EUR	(2,679)	3,023
USD	(48)	48
Others	(31)	31
Total	(2,759)	3,103

The scenarios assume pro-forma interest rate shocks and do not take any account of the possible effects of an active response on the part of the bank to avoid the downside effects of the shifts, or the response on the part of customers to interest rate movements.

Apart from the scenario-based analysis, the bank also estimates the effects of interest rate movements on the value of equity. The following table shows the effect of an instantaneous shock of various parallel movements in market rates for the year ending 31 December 2018 and 31 December 2017 respectively.

Fair value sensitivity to interest rate shocks at 31 December 2018 (in bps)	-300	-200	-100	+100	+200	+300
EUR	2,703	1,751	850	(800)	(1,549)	(2,248)
USD	(743)	(500)	(253)	258	521	790
Others	90	60	30	(30)	(61)	(92)
Total	2,050	1,311	628	(572)	(1,089)	(1,550)
Equity value (IFRS)		238,105			238,105	
Standard 200 bps shock as % of the equity		0.55%			-0.46%	

Fair value sensitivity to interest rate shocks at 31 December 2017 (in bps)	-300	-200	-100	+100	+200	+300
EUR	3,198	2,068	1,003	(939)	(1,815)	(2,628)
USD	(1,486)	(989)	(494)	492	982	1,471
Others	20	14	8	(9)	(18)	(29)
Total	1,731	1,093	516	(456)	(851)	(1,186)
Equity value (IFRS)		241,818			241,818	
Standard 200 bps shock as % of the equity		0.45%			-0.35%	

Currency risk

Foreign currency risk is the risk of changes in the fair value or the future cash flows of financial instruments resulting from changes in foreign currency exchange rates. The bank is exposed to currency risk, particularly to changes between EUR, USD and TRY rates. While currency risk is almost fully avoided through FX swap transactions, open positions are monitored and reviewed by the Asset & Liability Management

Committee, so that action can be taken when necessary. Considering the derivative transactions, the open currency positions are at insignificant levels as of 31 December 2018. The management sets the limits for such positions according to the net foreign currency position rules determined by the Dutch Central Bank (DNB).

31 December 2018	EUR	USD	TRY	GBP	CHF	Others	Total
Cash and balances with central banks	155,592	-	-	-	-	-	155,592
Financial assets at FVPL	1,323	-	-	-	-	-	1,323
Financial assets at FVOCI	116,528	-	-	-	-	-	116,528
Financial Assets at amortized cost		-	-	-	-	-	
- Securities at amortized cost	42,354	-	-	-	-	-	42,354
- Loans and advances – banks	178,439	3,998	264	563	27	17	183,308
- Loans and advances – customers	970,832	105,548	16,136	4,276	-	-	1,096,792
Derivative financial instruments – hedge accounting	-	-	-	-	-	-	-
Property and equipment	1,258	-	-	-	-	-	1,258
Intangible assets	354	-	-	-	-	-	354
Current tax assets	501	-	-	-	-	-	501
Deferred tax assets	5	-	-	-	-	-	5
Other assets	8,365	17	15	-	-	-	8,397
Non-current assets held for sale	-	-	-	-	-	-	-
Total assets	1,475,551	109,563	16,415	4,839	27	17	1,606,412

Due to banks	130,843	24,343	-	374	-	-	155,560
Financial liabilities held for trading	119	1,802	167	-	-	-	2,088
Deposits from customers	1,182,711	16,611	3,521	1,118	26	-	1,203,987
Derivative financial instruments – hedge accounting	176	-	-	-	-	-	176
Provisions	1,121	-	-	-	-	-	1,121
Current tax liabilities	885	-	-	-	-	-	885
Deferred tax liabilities	157	-	-	-	-	-	157
Other liabilities	3,984	334	14	-	1	-	4,333
Total non-equity liabilities	1,319,996	43,090	3,702	1,492	27	-	1,368,307

Net gap	155,555	66,473	12,713	3,347	-	17	238,105
Net open currency position after derivatives	(44)	22	4	1	-	17	-

31 December 2017	EUR	USD	TRY	GBP	CHF	Others	Total
Cash and balances with central banks	198,591	-	-	-	-	-	198,591
Financial assets held for trading	4,856	-	-	-	-	-	4,856
Available for sale financial assets	244,344	5,101	-	-	-	-	249,445
Securities held to maturity	51,858	-	-	-	-	-	51,858
Loans and receivables – banks	204,285	6,868	689	254	83	16	212,195
Loans and receivables – customers	869,956	90,254	136,646	2,693	-	-	1,099,549
Derivative financial instruments – hedge accounting	10	-	-	-	-	-	10
Property and equipment	1,126	-	-	-	-	-	1,126
Intangible assets	287	-	-	-	-	-	287
Current tax assets	1,041	-	-	-	-	-	1,041
Deferred tax assets	5	-	-	-	-	-	5
Other assets	6,289	(119)	(126)	(88)	-	-	5,956
Non-current assets held for sale	1,932	-	-	-	-	-	1,932
Total assets	1,584,580	102,104	137,209	2,859	83	16	1,826,851
Due to banks	326,721	11,001	-	383	56	-	338,161
Financial liabilities held for trading	80	462	762	4	-	-	1,308
Deposits from customers	1,212,378	24,050	432	220	14	-	1,237,094
Derivative financial instruments – hedge accounting	145	575	-	-	-	-	720
Provisions	1,124	-	-	-	-	-	1,124
Current tax liabilities	2,303	-	-	-	-	-	2,303
Deferred tax liabilities	681	-	-	-	-	-	681
Other liabilities	3,520	121	-	-	1	-	3,642
Total non-equity liabilities	1,546,952	36,209	1,194	607	71	-	1,585,033
Net gap	37,628	65,895	136,015	2,252	12	16	241,818
Net open currency position after derivatives	(108)	43	35	2	12	16	-

Operational risk

Operational risk is inherent in each of the bank's business and support activities, resulting from inadequate or failed internal processes, human resources and systems or external events.

DHB Bank pays the utmost attention to mitigating operational risk by maintaining a system of comprehensive internal policies and clear control procedures. The

organizational framework of the bank, the segregation of duties between involved units, and independent control mechanisms are designed to provide a sound and well-controlled operational environment. An active business continuity plan is in place. It focuses on IT-related risks in the management of operational risk and ensures a continuous workflow under plausible disruptions.

As part of the continuous efforts to improve its operational risk management, the bank continued its Operational Risk & Control Assessment Program in 2018. The bank's operational risk management process involves a structured approach based on a risk and self-assessment control methodology. The goal of the ongoing self-assessment process is for each

business unit to identify the key operational risks specific to its environment and evaluate the degree to which it maintains appropriate controls. Action plans are developed for identified issues, enabling the bank to improve its existing control measures and implement new measures where necessary.

Legal, compliance, integrity and reputation risk

The reputation and integrity risk management framework is embedded in the policy and governance structure of the bank, with the Managing Board being ultimately responsible. The three lines of defense of DHB's governance framework are used to manage these risks effectively. These three lines of defense principles provide a clear division of activities and define roles and responsibilities for risk management at different levels within DHB.

The front office departments have the primary responsibility for day-to-day reputation and integrity risk management; they form the first line of defense. They are accountable for identifying, recording, reporting and managing the risks that occur while conducting their activities, including originating loans and taking deposits, within applicable frameworks. They also ensure that the right controls and assessments are in place to mitigate the risks in line with the Risk Appetite.

The second level of control, which embeds amongst other Compliance, Internal Control and Legal, is to make sure risks are properly identified, measured, managed and reported, if needed. In order to achieve that, they set policies and guidelines, facilitate implementations and operate control frameworks. Regulations continue to broaden and deepen; also the expectations of our regulators and the society at large are increasing. Compliance assists the first line and Managing Board with handling these challenges. Compliance has an independent reporting line to the Managing Board and the Supervisory Board.

The third level of control is with Internal Audit, with which department Compliance, Legal and Internal control, has an active working relationship.

8. PROFIT APPROPRIATION

Prior to approval by the General Meeting of Shareholders, the Board proposes that the net profit of 14,443 be distributed as follows:

Dividend 100%	14,443
Addition to the 'retained earnings'	-
	14,443

Rotterdam, 16 April 2019

Supervisory Board

Frederik-Jan Umbgrove

Maarten Klessens

Nesrin Koçu de Groot

Onur Bilgin

Liana Mirea

Managing Board

Kayhan Acardağ

Steven Prins

Okan Balköse



Table of Content	◀
About DHB Bank	◀
Report of the Supervisory Board	◀
Report of the Managing Board	◀
DHB Bank Overview	◀
Corporate Governance	◀
Statement of Financial Position	◀
Statement of Profit or Loss	◀
Statement of Comprehensive Income	◀
Statement of Changes in Equity	◀
Statement of Cash Flows	◀
Notes to the Financial Statements	◀
Other Information	◀
DHB Bank Locations and Contact Details	◀



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

Other INFORMATION



Independent Auditor's Report

To: the shareholders and supervisory board of Demir-Halk Bank (Nederland) N.V.

Report on the audit of the financial statements 2018 included in the annual report

Our opinion

We have audited the financial statements 2018 of Demir-Halk Bank (Nederland) N.V. ('DHB Bank' or 'the Bank'), based in Rotterdam.

In our opinion the accompanying financial statements give a true and fair view of the financial position of DHB Bank as at 31 December 2018, and of its result and its cash flows for 2018 in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code.

The financial statements comprise:

- ▶ The statement of financial position as at 31 December 2018
- ▶ The following statements for 2018: the statements of profit or loss, comprehensive income, changes in equity and cash flows
- ▶ The notes comprising a summary of the significant accounting policies and other explanatory informatio

Basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the "Our responsibilities for the audit of the financial statements" section of our report.

We are independent of DHB Bank in accordance with the EU Regulation on specific requirements regarding statutory audit of public-interest entities, the Wet toezicht accountantsorganisaties (Wta, Audit firms supervision act), the Verordening inzake de onafhankelijkheid van

accountants bij assurance-opdrachten (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore we have complied with the Verordening gedrags- en beroepsregels accountants (VGBA, Dutch Code of Ethics).

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Materiality

Materiality	EUR 1.0 million (2017: EUR 1.1 million)
Benchmark applied	5% of operating profit before tax
Explanation	Based on our professional judgment we consider operating profit before tax as the most appropriate basis to determine materiality for DHB Bank as it is one of the key performance measures for the users of the financial statements and provides us with a consistent year-on-year basis for determining materiality.

We have also taken into account misstatements and/or possible misstatements that in our opinion are material for the users of the financial statements for qualitative reasons.

We agreed with the supervisory board that misstatements in excess of EUR 50,000, which are identified during the audit, would be reported to them, as well as smaller misstatements that in our view must be reported on qualitative grounds.

Our key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements. We have communicated the key audit matters to the supervisory board. The key audit matters are not a comprehensive reflection of all matters discussed.

These matters were addressed in the context of our audit of the financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Allowance for impairments for loans and advances	
Risk	<p>DHB Bank adopted IFRS 9 Financial Instruments (hereafter: IFRS 9) as at 1 January 2018 and has applied the principles of IFRS 9 retrospectively from 1 January 2018 onwards. The implementation of IFRS 9 negatively impacted shareholders' equity as at 1 January 2018 by EUR 0.5 million. The impact is driven by the recognition of the allowance for expected credit losses instead of incurred losses.</p> <p>The allowance for impairments for loans and advances amounts to EUR 11.7 million as at 31 December 2018. The appropriateness of the allowance for impairments is a key area of judgment for management. This includes the identification of loans which defaulted or significantly increased in credit risk since their inception, the identification of appropriate forward-looking macroeconomic scenarios and the determination of probability of default and recoverable amounts.</p> <p>The critical accounting estimates and judgments and allowance amounts are disclosed in note 3.7 Impairments of financial assets, note 3.19 Changes in EU-IFRS, and note 7. Risk Management.</p> <p>Due to the significance of the loans and advances and the estimation uncertainty of the allowance for impairments and the judgments made, we considered this to be an important item for our audit.</p>
Our audit approach	<p>As IFRS 9 was adopted as of 2018, we performed audit procedures on the balance per 1 January 2018 to gain assurance on the transition from IAS 39, and on the balance as per 31 December 2018. This included evaluating the accounting interpretations for compliance with IFRS 9 and testing the adjustments and disclosures made on transition.</p> <p>We obtained an understanding of the loan origination process, loan monitoring process and allowance estimation process. We assessed and tested the design of the controls related to the timely recognition and measurement of impairments. Regarding the allowance for impairment on loans classified as stage 1 and 2, we tested the operating effectiveness of those controls.</p> <p>We performed analytical procedures on the allowance for impairments, the credit risk profile of the loan portfolio and the macro-economic environment.</p> <p>For allowances calculated on an individual basis, we examined a selection of individual loan exposures in detail and challenged management assessment of the recoverable amount. We applied professional judgment in selecting the loan exposures and selected exposures from all stages. We tested the assumptions underlying the impairment identification and allowance calculation, including forecasts of future cash flows and collateral valuation. We challenged the application of the criteria used for classifying assets in the risk stages.</p> <p>For the collective loss allowances, we tested the adequacy of the assumptions and input data used by management to calculate expected credit losses. With the support of our modelling specialists, we assessed the model methodology, model validation performed by a third party and system implementation. Further, we assessed the selected macroeconomic variables and scenarios with the support of our economic specialists.</p> <p>Finally, we assessed the completeness and accuracy of the disclosures for compliance with EU-IFRS.</p>

Key observations	Based on our procedures performed, we consider the allowance for impairments for loans and advances to be reasonable. The disclosures relating to the allowance for impairments for loans and receivables are considered adequate and appropriate, and meet the requirements under EU-IFRS.
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Assets and liabilities measured at fair value	
Risk	<p>The assets and liabilities that are measured at fair value are significant for the financial statements. As disclosed in note 6.4 to the financial statements, financial assets at fair value through profit and loss amount to EUR 1.3 million, financial assets at fair value through other comprehensive income amount to EUR 116.5 million, derivative financial instruments – hedge accounting (liabilities) amount to EUR 0.2 million and property and equipment amount to EUR 0.4 million as at 31 December 2018. Financial liabilities at fair value through profit and loss amount to EUR 2.1 million.</p> <p>For financial instruments that are actively traded and for which quoted prices are available, there is high objectivity in the determination of fair values (level 1 valuation). Regarding level 2 assets, observable market inputs or market parameters are available as inputs for valuation models that are used to determine the fair values. Regarding level 3 assets, observable market inputs or market parameters are not available. As a result the fair value is subject to estimation uncertainty as significant judgment is applied to estimate fair value.</p> <p>Given the judgment applied in the estimation of the fair values, we considered this to be an important item for our audit.</p>
Our audit approach	<p>We have tested the level 1 fair valuations by comparing the fair values applied by DHB Bank with publicly available market data. For level 2 fair valuations, we performed an independent price verification. For level 3 valuations, we obtained and reviewed the external valuation received by DHB Bank.</p> <p>Finally, we assessed the completeness and accuracy of the disclosures relating to fair values of assets and liabilities for compliance with EU-IFRS.</p>
Key observations	Based on our procedures performed we consider the assets and liabilities measured at fair value to be reasonable. The disclosure relating to fair values of assets and liabilities meet the requirements under EU-IFRS.

Reliability and continuity of electronic data processing	
Risk	DHB Bank is highly dependent on its IT infrastructure for the continuity of the operations. DHB Bank is continuously improving the efficiency and effectiveness of its IT infrastructure and the reliability and continuity of the electronic data processing. Therefore, we considered this to be an important item for our audit.
Our audit approach	As part of our audit procedures we have assessed the IT infrastructure and have tested the reliability and continuity of electronic data processing within the scope of the audit of the financial statements. For that purpose, we included IT auditors in our team. Amongst others, we tested the IT general controls related to logical access and change management, and application controls embedded in DHB Bank's key processes. Our work also consisted of assessing the developments in the IT infrastructure and analyzing the impact on the IT organization.
Key observations	Based on the combination of the tests of controls and IT substantive procedures performed, we obtained sufficient appropriate audit evidence to enable us to rely on the continued operation of the IT systems for the purpose of our audit.

Report on other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- About DHB Bank
- Report of the Supervisory Board
- Report of the Managing Board
- DHB Bank Overview
- Corporate Governance
- Other information

Based on the following procedures performed, we conclude that the other information:

- Is consistent with the financial statements and does not contain material misstatements.
- Contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements. By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the financial statements.

Management is responsible for the preparation of the other information, including the Report of the Managing Board in accordance with Part 9 of Book 2 of the Dutch Civil Code and other information as required by Part 9 of Book 2 of the Dutch Civil Code.

Report on other legal and regulatory requirements

Engagement

We were engaged by the supervisory board as auditor of DHB Bank on 11 March 2014, as of the audit for the year 2014 and have operated as statutory auditor ever since that financial year.

No prohibited non-audit services

We have not provided prohibited non-audit services as

referred to in Article 5(1) of the EU Regulation on specific requirements regarding statutory audit of public-interest entities.

Description of responsibilities for the financial statements

Responsibilities of management and the supervisory board for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with EU-IFRS and Part 9 of Book 2 of the Dutch Civil Code. Furthermore, management is responsible for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, management is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting frameworks mentioned, management should prepare the financial statements using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so. Management should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

The supervisory board is responsible for overseeing the company's financial reporting process.

Our responsibilities for the audit of the financial statements

Our objective is to plan and perform the audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not detect all material errors and fraud during our audit.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the

effect of identified misstatements on our opinion.

We have exercised professional judgment and have maintained professional skepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included among others:

- ▶ Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- ▶ Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ▶ Concluding on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company to cease to continue as a going concern.
- ▶ Evaluating the overall presentation, structure and content of the financial statements, including the disclosures.
- ▶ Evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the supervisory board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit. In this respect we also submit an additional report to the audit committee in accordance with Article 11 of the EU

Regulation on specific requirements regarding statutory audit of public-interest entities. The information included in this additional report is consistent with our audit opinion in this auditor's report.

We provide the supervisory board with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the supervisory board, we determine the key audit matters those matters that were of most significance in the audit of the financial statements. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, not communicating the matter is in the public interest.

Amsterdam, 16 April 2019

Ernst & Young Accountants LLP

signed by P.J.A.J. Nijssen

Profit Appropriation

The profit appropriation that has been proposed in chapter 8 is made in conformity with article 22 of the Articles of Association, which states:

1. The company may make distributions to the shareholders and other persons entitled to the distributable profits only to the extent that the company's shareholders' equity exceeds the paid-up and called-up part of the company's capital, plus the reserves which must be maintained under the law.
2. The profits evidenced by the profit and loss accounts adopted by the general meeting of shareholders shall be at the disposal of the general meeting of shareholders.
3. The management may resolve to distribute an interim dividend against the dividend to be expected in respect of the financial year concerned, if the requirement of paragraph 1 has been met and this is evidenced by an interim net equity statement, showing the position of the own equity on, at the earliest, the first day of the third month prior to the month in which the resolution to make a distribution is announced.
4. There shall be no distribution of profits in favour of the company on the shares of depositary receipts issued therefore which the company has acquired in its own capital.
5. In computing the distribution of profits, the shares or depositary receipts issued therefore on which no distribution shall be made in favour of the company in pursuance of the provisions of paragraph 4 above, shall be disregarded.
6. The right to receive dividend shall be precluded by the lapse of five years, to be calculated from the day on which such a distribution became payable.



- Table of Content ◀
- About DHB Bank ◀
- Report of the Supervisory Board ◀
- Report of the Managing Board ◀
- DHB Bank Overview ◀
- Corporate Governance ◀
- Statement of Financial Position ◀
- Statement of Profit or Loss ◀
- Statement of Comprehensive Income ◀
- Statement of Changes in Equity ◀
- Statement of Cash Flows ◀
- Notes to the Financial Statements ◀
- Other Information ◀
- DHB Bank Locations and Contact Details ◀

DHB BANK LOCATIONS AND CONTACT DETAILS



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